

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 8-K**

**CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934**

Date of Report (Date of Earliest Event Reported): May 10, 2022

THE BRINK'S COMPANY

(Exact name of registrant as specified in its charter)

Virginia
(State or other jurisdiction of incorporation)

001-09148
(Commission File Number)

54-1317776
(IRS Employer Identification No.)

**1801 Bayberry Court
P. O. Box 18100
Richmond, VA 23226-8100**
(Address and zip code of
principal executive offices)

Registrant's telephone number, including area code: **(804) 289-9600**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$1.00 per share	BCO	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Securities Act.

Item 2.02 Results of Operations and Financial Condition.

On May 10, 2022, The Brink's Company (the "Company") issued a press release reporting its results for the first quarter ended March 31, 2022. A copy of the release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 2.02 of this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended (the "Securities Act") or the Exchange Act, except as shall be expressly set forth by specific references in such a filing.

Item 7.01 Regulation FD Disclosure.

On May 10, 2022, the Company provided slides to accompany its earnings presentation. A copy of the slides is furnished as Exhibit 99.2 to this Current Report on Form 8-K.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.2, shall not be deemed "filed" for the purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act or the Exchange Act, except as shall be expressly set forth by specific references in such a filing.

Item 9.01 Financial Statements and Exhibits.

(d)	Exhibits	
	99.1	Press Release, dated May 10, 2022, issued by The Brink's Company
	99.2	Slide presentation of The Brink's Company
	104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE BRINK'S COMPANY

(Registrant)

Date: May 10, 2022

By: /s/ Ronald J. Domanico
Ronald J. Domanico
Executive Vice President and
Chief Financial Officer

Brink's Reports Record First-Quarter Results

*Record Revenue, Operating Profit, Net Income, Adjusted EBITDA and EPS
Full-Year Guidance Affirmed*

1Q Highlights:

- Revenue up 10%, reflecting 9% organic growth
- Operating profit: GAAP up 1% to \$62M; non-GAAP up 24% to \$112M
- Operating margin: GAAP 5.8%; non-GAAP 10.4%
- GAAP net income \$71M vs \$13M; adjusted EBITDA up 21% to \$165M
- EPS: GAAP \$1.48 vs \$0.25; non-GAAP up 46% to \$1.15
- Non-GAAP excludes a one-time \$58M tax benefit and a one-time \$17M receivables reserve related primarily to customers impacted by the pandemic

RICHMOND, Va., May 10, 2022 – The Brink's Company (NYSE:BCO), the global leader in total cash management, route-based secure logistics and payment solutions, today announced first-quarter results.

Mark Eubanks, president and CEO, said: "Our record first-quarter results include revenue growth of 10%, operating profit growth of 24%, a 21% increase in adjusted EBITDA and EPS growth of 46%. These results clearly demonstrate the resiliency of our business and support our confidence in achieving our 2022 full-year guidance and 2024 financial targets.

"Global cash in circulation continues to rise, and in-person retail sales in the U.S. now exceed pre-pandemic levels. We expect full-year revenue to return to at least pre-Covid levels, with continued margin expansion and operating leverage driven by internal efficiency initiatives and fixed cost reductions. We anticipate demand for Brink's Complete and our ATM managed services to increase as the pandemic subsides and more economies reopen. As we move through the year, pricing should continue to offset inflationary pressures and we do not expect global supply chain disruptions to materially affect our operations. Our 2022 guidance remains unchanged, with revenue expected to exceed 2019 reported results by close to \$1 billion and cumulative margin improvement of approximately 150 basis points from pre-pandemic levels."

First-quarter GAAP net income of \$71 million includes a one-time \$58 million tax benefit and a one-time \$17 million receivables reserve related primarily to customers impacted by the pandemic. Both items are excluded from non-GAAP results. See GAAP to non-GAAP reconciliation on page 11.

First-quarter results are summarized in the following table.

(In millions, except for per share amounts)

	First Quarter 2022 (vs. 2021)					
	GAAP	Change ^(b)	Non-GAAP	Change	Constant Currency Change ^(c)	
Revenue	\$ 1,074	10%	\$ 1,074	10%	13%	
Operating Profit	\$ 62	1%	\$ 112	24%	29%	
Operating Margin	5.8 %	(50 bps)	10.4 %	120 bps	130 bps	
Net Income ^(d) / Adjusted EBITDA ^(a)	\$ 71	fav	\$ 165	21%	24%	
EPS	\$ 1.48	fav	\$ 1.15	46%	52%	

(a) The non-GAAP financial metric, adjusted EBITDA, is presented with its corresponding GAAP metric, net income attributable to Brink's.

(b) The "fav" represents a change greater than 100% in a direction favorable to the company or a change from a negative amount in the prior period to a positive amount in the current period.

(c) Constant currency represents 2022 Non-GAAP results at 2021 exchange rates.

(d) First-quarter GAAP net income of \$71 million includes a one-time \$58 million tax benefit and a one-time \$17 million receivables reserve related primarily to customers impacted by the pandemic. Both items are excluded from non-GAAP results.

2022 Guidance (Unaudited)*(In millions, except for percentages and per share amounts)*

	2022 GAAP Outlook ^(b)	Reconciling Items ^(a)	2022 Non-GAAP Outlook ^(a)	Non-GAAP % Change vs. 2021
Revenues	\$ 4,520 – 4,670	—	4,520 – 4,670	8 – 11%
Operating profit	455 – 490	90	545 – 580	16 – 23%
EPS from continuing operations attributable to Brink's	\$ 4.80 – 5.35	~0.68	5.50 – 6.00	16 – 26%
Operating profit margin	10.1 – 10.5%	~2.0%	12.1 – 12.4%	90 – 120 bps
Free cash flow before dividends ^(c)			280 – 315	15 – 29%
Adjusted EBITDA			755 – 790	11 – 16%
Adjusted EBITDA margin			16.7 – 16.9%	40 – 60 bps

Amounts may not add due to rounding

- (a) The 2022 Non-GAAP outlook amounts exclude certain forecasted Non-GAAP adjusting items, such as intangible asset amortization and U.S. retirement plan costs. We have not forecasted the impact of highly inflationary accounting on our Argentina operations in 2022 or other potential Non-GAAP adjusting items for which the timing and amounts are currently under review, such as future restructuring actions. We have also not forecasted changes in cash held for customer obligations or proceeds from the sale of property, equipment and investments in 2022. The 2022 Non-GAAP outlook amounts for operating profit, EPS from continuing operations, free cash flow before dividends and Adjusted EBITDA cannot be reconciled to GAAP without unreasonable effort. We cannot reconcile these amounts to GAAP because we are unable to accurately forecast the impact of highly inflationary accounting on our Argentina operations in 2022 or other potential Non-GAAP adjusting items for which the timing and amounts are currently under review, such as future restructuring actions. We are also unable to forecast changes in cash held for customer obligations or proceeds from the sale of property, equipment and investments in 2022.
- (b) The 2022 GAAP outlook excludes any forecasted impact from highly inflationary accounting on our Argentina operations as well as other potential Non-GAAP adjusting items for which the timing and amounts are currently under review, such as future restructuring actions.
- (c) Excludes our initial investment in France to support the take-over of the BPCE ATM network.

Conference Call

Brink's will host a conference call on May 10 at 8:30 a.m. ET to review first-quarter results. Interested parties can listen by calling 888-349-0094 (in the U.S.) or 412-902-0124 (international). Participants can preregister at <https://dpregrister.com/sreg/10166414/f27813536a> to receive a direct dial-in number for the call. The call also will be accessible live via webcast on the Brink's website (www.brinks.com). A replay of the call will be available through May 17, 2022 at 877-344-7529 (in the U.S.) or 412-317-0088 (international). The conference number is 9066479. An archived version of the webcast will be available online in the Investor Relations section of <http://investors.brinks.com>.

First-Quarter 2022 vs. 2021

GAAP	1Q'21	Organic Change	Acquisitions / Dispositions ^(a)	Currency ^(b)	1Q'22	% Change	
						Total	Organic
Revenues:							
North America	\$ 317	19	33	—	369	16	6
Latin America	270	33	1	(12)	291	8	12
Europe	214	23	2	(17)	222	4	10
Rest of World	177	14	6	(5)	192	9	8
Segment revenues^(c)	\$ 978	87	42	(33)	1,074	10	9
Revenues - GAAP	\$ 978	87	42	(33)	1,074	10	9
Operating profit:							
North America ^(b)	\$ 32	(14)	6	—	24	(24)	(42)
Latin America	59	9	—	(4)	63	7	14
Europe	11	5	—	(1)	15	40	48
Rest of World	30	3	1	(1)	33	9	8
Segment operating profit	132	2	7	(6)	135	3	2
Corporate ^{(d)(h)}	(42)	16	—	2	(23)	(45)	(39)
Operating profit - non-GAAP	\$ 90	19	7	(4)	112	24	21
Other items not allocated to segments ^(e)	(28)	(23)	4	(2)	(50)	75	81
Operating profit - GAAP	\$ 62	(4)	10	(6)	62	1	(7)
GAAP interest expense	(27)				(28)	3	
GAAP interest and other income (expense)	(6)				(1)	(76)	
GAAP provision (benefit) for income taxes	14				(41)	fav	
GAAP noncontrolling interests	3				3	7	
GAAP income from continuing operations ^(f)	13				71	fav	
GAAP EPS ^(f)	\$ 0.25				1.48	fav	
GAAP weighted-average diluted shares	50.5				48.3	(4)	

Non-GAAP ^(g)	1Q'21	Organic Change	Acquisitions / Dispositions ^(a)	Currency ^(b)	1Q'22	% Change	
						Total	Organic
Segment revenues - GAAP/non-GAAP	\$ 978	87	42	(33)	1,074	10	9
Non-GAAP operating profit	90	19	7	(4)	112	24	21
Non-GAAP interest expense	(27)				(28)	2	
Non-GAAP interest and other income (expense)	1				2	55	
Non-GAAP provision for income taxes	22				28	29	
Non-GAAP noncontrolling interests	3				3	8	
Non-GAAP income from continuing operations ^(f)	40				56	39	
Non-GAAP EPS ^(f)	\$ 0.79				1.15	46	
Non-GAAP weighted-average diluted shares	50.5				48.3	(4)	

Amounts may not add due to rounding.

- (a) Non-GAAP amounts include the impact of prior year comparable period results for acquired and disposed businesses. GAAP results also include the impact of acquisition-related intangible amortization, restructuring and other charges, and disposition related gains/losses.
(b) The amounts in the "Currency" column consist of the effects of Argentina devaluations under highly inflationary accounting and the sum of monthly currency changes. Monthly currency changes represent the accumulation throughout the year of the impact on current period results from changes in foreign currency rates from the prior year period.
(c) Segment revenues equal our total reported non-GAAP revenues.
(d) Corporate expenses are not allocated to segment results. Corporate expenses include salaries and other costs to manage the global business and to perform activities required of public companies.
(e) See pages 7-8 for more information.
(f) Attributable to Brink's.
(g) Non-GAAP results are reconciled to applicable GAAP results on pages 9-12.
(h) As disclosed in the first quarter of 2021, an accrual adjustment was made that resulted in a positive \$12.3 million for the North America segment with a corresponding offset to Corporate expense, resulting in no impact to consolidated operating profit for the quarter.

The Brink's Company and subsidiaries
(In millions) (Unaudited)

Selected Items - Condensed Consolidated Balance Sheets

	December 31, 2021	March 31, 2022
Assets		
Cash and cash equivalents	\$ 710.3	733.0
Restricted cash	376.4	313.2
Accounts receivable, net	701.8	771.1
Right-of-use assets, net	299.1	323.4
Property and equipment, net	865.6	870.1
Goodwill and intangibles	1,902.9	1,918.7
Deferred tax assets, net	239.4	292.3
Other	471.2	528.6
Total assets	\$ 5,566.7	5,750.4
Liabilities and Equity		
Accounts payable	211.2	199.2
Debt	2,966.7	3,094.4
Retirement benefits	541.5	535.2
Accrued liabilities	877.3	882.0
Lease liabilities	241.8	263.4
Other	475.6	406.4
Total liabilities	5,314.1	5,380.6
Equity	252.6	369.8
Total liabilities and equity	\$ 5,566.7	5,750.4

Selected Items - Condensed Consolidated Statements of Cash Flows

	2021	Three Months Ended March 31, 2022
Net cash used by operating activities	\$ (1.5)	(76.3)
Net cash used by investing activities	(138.5)	(52.0)
Net cash provided by financing activities	95.4	98.8
Effect of exchange rate changes on cash	(26.0)	(11.0)
Cash, cash equivalents and restricted cash: Decrease	(70.6)	(40.5)
Balance at beginning of period	942.9	1,086.7
Balance at end of period	\$ 872.3	1,046.2
Supplemental Cash Flow Information		
Capital expenditures	\$ (32.2)	(37.0)
Acquisitions, net of cash acquired	(108.1)	(11.4)
Depreciation and amortization	54.8	61.0
Cash paid for income taxes, net	(14.6)	(31.3)

About The Brink's Company

The Brink's Company (NYSE:BCO) is the global leader in total cash management, route-based secure logistics and payment solutions including cash-in-transit, ATM services, cash management services (including vault outsourcing, money processing and intelligent safe services), and international transportation of valuables. Our customers include financial institutions, retailers, government agencies, mints, jewelers and other commercial operations. Our global network of operations in 53 countries serves customers in more than 100 countries. For more information, please visit our website at www.brinks.com or call 804-289-9709.

Forward-Looking Statements

This release contains forward-looking information. Words such as "anticipate," "assume," "estimate," "expect," "target" "project," "predict," "intend," "plan," "believe," "potential," "may," "should" and similar expressions may identify forward-looking information. Forward-looking information in these materials includes, but is not limited to: 2022 outlook, including revenue, operating profit, adjusted EBITDA, earnings per share, and free cash flow (and drivers thereof), 2024 financial targets, strategic targets and initiatives, expected economic recovery, and the impact of macroeconomic factors, including related to inflation and supply chain issues. Forward-looking information in this document is subject to known and unknown risks, uncertainties and contingencies, which are difficult to predict or quantify, and which could cause actual results, performance or achievements to differ materially from those that are anticipated.

Forward-looking information in this document is subject to known and unknown risks, uncertainties and contingencies, which are difficult to predict or quantify, and which could cause actual results, performance or achievements to differ materially from those that are anticipated. These risks, uncertainties and contingencies, many of which are beyond our control, include, but are not limited to: our ability to improve profitability and execute further cost and operational improvement and efficiencies in our core businesses; our ability to improve service levels and quality in our core businesses; market volatility and commodity price fluctuations; general economic issues, including inflation, and interest rate increases; seasonality, pricing and other competitive industry factors; investment in information technology ("IT") and its impact on revenue and profit growth; our ability to maintain an effective IT infrastructure and safeguard confidential information; our ability to effectively develop and implement solutions for our customers; risks associated with operating in foreign countries, including changing political, labor and economic conditions (including political conflict or unrest), regulatory issues (including the imposition of international sanctions, including by the U.S. government), currency restrictions and devaluations, restrictions on and cost of repatriating earnings and capital, impact on the Company's financial results as a result of jurisdictions determined to be highly inflationary, and restrictive government actions, including nationalization; higher-than-expected inflation; labor issues, including labor shortages negotiations with organized labor and work stoppages; pandemics (including the ongoing Covid-19 pandemic and related impact to and restrictions on the actions of businesses and consumers, including suppliers and customers), acts of terrorism, strikes or other extraordinary events that negatively affect global or regional cash commerce; anticipated cash needs in light of our current liquidity position and the impact of Covid-19 on our liquidity; the strength of the U.S. dollar relative to foreign currencies and foreign currency exchange rates; our ability to identify, evaluate and complete acquisitions and other strategic transactions and to successfully integrate acquired companies; costs related to dispositions and product or market exits; our ability to obtain appropriate insurance coverage, positions taken by insurers relative to claims and the financial condition of insurers; safety and security performance and loss experience; employee and environmental liabilities in connection with former coal operations, including black lung claims; the impact of the Patient Protection and Affordable Care Act on legacy liabilities and ongoing operations; funding requirements, accounting treatment, and investment performance of our pension plans, the VEBA and other employee benefits; changes to estimated liabilities and assets in actuarial assumptions; the nature of hedging relationships and counterparty risk; access to the capital and credit markets; our ability to realize deferred tax assets; the outcome of pending and future claims, litigation, and administrative proceedings; public perception of our business, reputation and brand; changes in estimates and assumptions underlying critical accounting policies; the promulgation and adoption of new accounting standards, new government regulations and interpretation of existing standards and regulations.

This list of risks, uncertainties and contingencies is not intended to be exhaustive. Additional factors that could cause our results to differ materially from those described in the forward-looking statements can be found under "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the period ended December 31, 2021, and in related disclosures in our other public filings with the Securities and Exchange Commission. The forward-looking information included in this document is representative only as of the date of this document and The Brink's Company undertakes no obligation to update any information contained in this document.

The Brink's Company and subsidiaries
Segment Results: 2021 and 2022 (Unaudited)
(In millions, except for percentages)

	Revenues					2022 1Q
	2021					
	1Q	2Q	3Q	4Q	Full Year	
Revenues:						
North America	\$ 317.1	356.8	360.7	372.5	1,407.1	\$ 368.8
Latin America	269.7	272.8	289.3	294.2	1,126.0	291.3
Europe	214.4	230.8	238.0	234.1	917.3	222.1
Rest of World	176.5	188.4	187.5	197.4	749.8	191.8
Segment revenues - GAAP and Non-GAAP	\$ 977.7	1,048.8	1,075.5	1,098.2	4,200.2	\$ 1,074.0
	Operating Profit					2022 1Q
	2021					
	1Q	2Q	3Q	4Q	Full Year	
Operating profit:						
North America ^(a)	\$ 32.3	41.1	25.0	50.0	148.4	\$ 24.4
Latin America	58.7	57.1	64.6	76.9	257.3	63.0
Europe	10.6	18.7	28.1	32.4	89.8	14.8
Rest of World	30.4	31.9	31.9	37.3	131.5	33.1
Corporate ^(a)	(41.9)	(38.2)	(33.7)	(42.7)	(156.5)	(23.2)
Non-GAAP	90.1	110.6	115.9	153.9	470.5	112.1
Other items not allocated to segments ^(b)						
Reorganization and Restructuring	(6.6)	(15.1)	(14.0)	(7.9)	(43.6)	(11.7)
Acquisitions and dispositions	(18.7)	(20.5)	(16.6)	(16.1)	(71.9)	(15.2)
Argentina highly inflationary impact	(3.9)	(2.6)	(2.3)	(3.1)	(11.9)	(6.1)
Change in allowance estimate	—	—	—	—	—	(16.7)
Chile antitrust matter	—	—	(9.5)	—	(9.5)	—
Internal loss	0.8	0.9	0.7	18.7	21.1	—
GAAP	\$ 61.7	73.3	74.2	145.5	354.7	\$ 62.4
	Margin					2022 1Q
	2021					
	1Q	2Q	3Q	4Q	Full Year	
Margin:						
North America	10.2 %	11.5	6.9	13.4	10.5	6.6 %
Latin America	21.8	20.9	22.3	26.1	22.9	21.6
Europe	4.9	8.1	11.8	13.8	9.8	6.7
Rest of World	17.2	16.9	17.0	18.9	17.5	17.3
Non-GAAP	9.2	10.5	10.8	14.0	11.2	10.4
Other items not allocated to segments ^(b)						
	(2.9)	(3.5)	(3.9)	(0.8)	(2.8)	(4.6)
GAAP	6.3 %	7.0	6.9	13.2	8.4	5.8 %

(a) In the first quarter of 2021, we changed the method for calculating the allowance for doubtful accounts of the North America segment's U.S. business. This change in method resulted in a \$12.3 million operating profit increase in the segment, which was offset by a \$12.3 million increase to Corporate expense, resulting in no impact to consolidated operating profit for the quarter. Historically, all Brink's business units followed an internal Company policy for determining an allowance for doubtful accounts and the allowances were then reconciled to the required U.S. GAAP estimated consolidated allowance, with any differences reported as part of Corporate expense. Other than for the U.S. business, the reconciling differences were not significant. We changed the U.S. calculation of the allowance in order to more closely align it with the U.S. GAAP consolidated calculation and to minimize reconciling differences, resulting in the offsetting \$12.3 million adjustments to align the methods.

(b) See explanation of items on page 8.

The Brink's Company and subsidiaries
Other Items Not Allocated To Segments (Unaudited)
(In millions)

Brink's measures its segment results before income and expenses for corporate activities and for certain other items. See below for a summary of the other items not allocated to segments.

Reorganization and Restructuring Management periodically implements restructuring actions in targeted sections of our business. As a result of these actions, we recognized \$11.7 million net costs in the first three months of 2022, primarily severance costs. The majority of the costs from 2022 restructuring plans result from the exit of a line of business in a specific geography with most of the remaining costs due to management initiatives to address the COVID-19 pandemic. We recognized \$43.6 million net costs in 2021, primarily severance costs. For the restructuring actions that have not yet been completed, we expect to incur additional costs between \$3 million and \$5 million in future periods.

Due to the unique circumstances around these charges, these management-directed items have not been allocated to segment results and are excluded from non-GAAP results.

Acquisitions and dispositions Certain acquisition and disposition items that are not considered part of the ongoing activities of the business and are special in nature are consistently excluded from non-GAAP results. These items are described below:

2022 Acquisitions and Dispositions

- Amortization expense for acquisition-related intangible assets was \$12.6 million in the first three months of 2022.
- We incurred \$0.9 million in integration costs, primarily related to PAI and G4S, in the first three months of 2022.
- Transaction costs related to business acquisitions were \$0.4 million in the first three months of 2022.
- Restructuring costs related to acquisitions were \$0.1 million in the first three months of 2022.
- Compensation expense related to the retention of key PAI employees was \$1.0 million in the first three months of 2022.

2021 Acquisitions and Dispositions

- Amortization expense for acquisition-related intangible assets was \$47.7 million in 2021.
- We incurred \$10.5 million in integration costs, primarily related to G4S, in 2021.
- Transaction costs related to business acquisitions were \$6.5 million in 2021.
- Restructuring costs related to acquisitions were \$5.3 million in 2021.
- Compensation expense related to the retention of key PAI employees was \$1.8 million in 2021.

Argentina highly inflationary impact Beginning in the third quarter of 2018, we designated Argentina's economy as highly inflationary for accounting purposes. As a result, Argentine peso-denominated monetary assets and liabilities are now remeasured at each balance sheet date to the currency exchange rate then in effect, with currency remeasurement gains and losses recognized in earnings. In addition, nonmonetary assets retain a higher historical basis when the currency is devalued. The higher historical basis results in incremental expense being recognized when the nonmonetary assets are consumed. In the first three months of 2022, we recognized \$6.1 million in pretax charges related to highly inflationary accounting, including currency remeasurement losses of \$4.9 million. In 2021, we recognized \$11.9 million in pretax charges related to highly inflationary accounting, including currency remeasurement losses of \$9.0 million. These amounts are excluded from non-GAAP results.

Change in allowance estimate In the first quarter of 2022, we refined our global methodology of estimating the allowance for doubtful accounts. Our previous method to estimate currently expected credit losses in receivables (the allowance) was weighted significantly to a review of historical loss rates and specific identification of higher risk customer accounts. It also considered current and expected economic conditions, particularly the effects of the coronavirus (COVID-19) pandemic, in determining an appropriate allowance. As many of our regions begin to recover from the pandemic, we have re-assessed those earlier assumptions and estimates. Our updated method now also includes an estimated allowance for accounts receivable significantly past due in order to adjust for at-risk receivables not captured in our previous method. As part of the analysis under the updated estimation methodology, we noted an increase in accounts receivable significantly past due, particularly in the U.S., and we recorded an additional allowance of \$16.7 million. Due to the fact that management has excluded these amounts when evaluating internal performance, we have excluded this charge from segment and non-GAAP results.

Chile antitrust matter In October 2021, the Chilean antitrust agency filed a complaint alleging that Brink's Chile (as well as competitor companies) engaged in collusion in 2017 and 2018 and requested that the court approve a fine of \$30.5 million. The Company has not had access to the investigative file nor to its evidence supporting the allegations. Based on available information to date, we recorded a charge of \$9.5 million in the third quarter of 2021 in connection with this matter. Due to its special nature, this charge has not been allocated to segment results and is excluded from non-GAAP results.

Internal loss A former non-management employee in our U.S. global services operations embezzled funds from Brink's in prior years. In an effort to cover up the embezzlement, the former employee intentionally misstated the underlying accounts receivable subledger data. As a result, we estimated an increase to bad debt expense of \$26.7 million through the end of 2020. In 2021, we recognized a decrease in bad debt expense of \$3.7 million, primarily related to collection of these receivables. We also recognized \$1.3 million of legal charges in 2021 as we attempted to collect additional insurance recoveries related to these receivables losses. In the fourth quarter of 2021, we successfully collected \$18.8 million of insurance recoveries related to these internal losses. In the first three months of 2022, we did not incur any charges related to the internal loss. Due to the unusual nature of this internal loss and the related errors in the subledger data, along with the fact that management has excluded these amounts when evaluating internal performance, we have excluded these net charges from segment and non-GAAP results.

The Brink's Company and subsidiaries
Non-GAAP Results Reconciled to GAAP (Unaudited)
(In millions, except for percentages and per share amounts)

Non-GAAP results described in this press release are financial measures that are not required by or presented in accordance with U.S. generally accepted accounting principles ("GAAP"). The purpose of the Non-GAAP results is to report financial information from the primary operations of our business by excluding the effects of certain income and expenses that do not reflect the ordinary earnings of our operations. The specific items excluded have not been allocated to segments, are described on page 8 and in more detail in our Form 10-Q, and are reconciled to comparable GAAP measures below. In addition, we refer to non-GAAP constant currency amounts, which represent current period results and forecasts at prior period exchange rates.

Non-GAAP results adjust the quarterly Non-GAAP tax rates so that the Non-GAAP tax rate in each of the quarters is equal to the full-year estimated Non-GAAP tax rate. The full-year Non-GAAP tax rate in both years excludes certain pretax and income tax amounts. Amounts reported for prior periods have been updated in this report to present information consistently for all periods presented.

The 2022 Non-GAAP outlook amounts for operating profit, EPS from continuing operations, free cash flow before dividends and Adjusted EBITDA cannot be reconciled to GAAP without unreasonable effort. We cannot reconcile these amounts to GAAP because we are unable to accurately forecast the impact of highly inflationary accounting on our Argentina operations or other potential Non-GAAP adjusting items for which the timing and amounts are currently under review, such as future restructuring actions. We are also unable to forecast changes in cash held for customer obligations or proceeds from the sale of property, equipment and investments in 2022. The impact of highly inflationary accounting and other potential Non-GAAP adjusting items could be significant to our GAAP results.

The Non-GAAP financial measures are intended to provide investors with a supplemental comparison of our operating results and trends for the periods presented. Our management believes these measures are also useful to investors as such measures allow investors to evaluate our performance using the same metrics that our management uses to evaluate past performance and prospects for future performance. We do not consider these items to be reflective of our operating performance as they result from events and circumstances that are not a part of our core business. Additionally, non-GAAP results are utilized as performance measures in certain management incentive compensation plans. Non-GAAP results should not be considered as an alternative to revenue, income or earnings per share amounts determined in accordance with GAAP and should be read in conjunction with their GAAP counterparts. Non-GAAP financial measures may not be comparable to Non-GAAP financial measures presented by other companies.

Non-GAAP Results Reconciled to GAAP

	YTD '21			YTD '22		
	Pre-tax income	Income taxes	Effective tax rate	Pre-tax income	Income taxes	Effective tax rate
Effective Income Tax Rate						
GAAP	\$ 29.0	13.6	46.9 %	\$ 33.2	(41.1)	(123.8)%
Retirement plans ^(c)	6.4	1.9		3.1	0.7	
Reorganization and Restructuring ^(a)	6.6	1.6		11.7	1.2	
Acquisitions and dispositions ^(a)	19.2	0.5		14.9	0.8	
Argentina highly inflationary impact ^(a)	3.9	(0.3)		6.7	(0.2)	
Change in allowance estimate ^(a)	—	—		16.7	4.0	
Valuation allowance on tax credits ^(f)	—	—		—	58.3	
Internal loss ^(a)	(0.8)	(0.4)		—	—	
Income tax rate adjustment ^(b)	—	4.7		—	4.1	
Non-GAAP	\$ 64.3	21.6	33.6 %	\$ 86.3	27.8	32.2 %

Amounts may not add due to rounding.

- (a) See "Other Items Not Allocated To Segments" on pages 7-8 for details. We do not consider these items to be reflective of our operating performance as they result from events and circumstances that are not a part of our core business.
(b) Non-GAAP income from continuing operations and non-GAAP EPS have been adjusted to reflect an effective income tax rate in each interim period equal to the full-year non-GAAP effective income tax rate. The full-year non-GAAP effective tax rate is estimated at 32.2% for 2022 and was 33.6% for 2021.
(c) Our U.S. retirement plans are frozen and costs related to these plans are excluded from non-GAAP results. Certain non-U.S. operations also have retirement plans. Settlement charges and curtailment gains related to these non-U.S. plans are also excluded from non-GAAP results.
(d) There is no difference between GAAP and non-GAAP share-based compensation amounts for the periods presented.
(e) Due to the impact of Argentina highly inflationary accounting, there was a \$0.6 million non-GAAP adjustment for a loss in the first quarter of 2022. There is no difference between GAAP and non-GAAP marketable securities gain and loss amounts for the other periods presented.
(f) In the first quarter of 2022, we released a portion of our valuation allowance on certain U.S. deferred tax assets primarily related to foreign tax credit carryforward attributes. The valuation allowance release was due to new foreign tax credit regulations published by the U.S. Treasury in January 2022.
(g) There was a change in judgement resulting in a valuation allowance against certain tax attributes with a limited statutory carryforward period that are no longer more-likely-than-not to be realized due to lower than expected Canada operating results.
(h) Adjusted EBITDA is defined as non-GAAP income from continuing operations excluding the impact of non-GAAP interest expense, non-GAAP income tax provision, non-GAAP depreciation and amortization, non-GAAP share-based compensation and non-GAAP marketable securities (gain) loss.

The Brink's Company and subsidiaries
Non-GAAP Results Reconciled to GAAP (Unaudited) - continued
(In millions, except for percentages and per share amounts)

	1Q	2Q	2021 3Q	4Q	Full Year	2022 1Q
Revenues:						
GAAP	\$ 977.7	1,048.8	1,075.5	1,098.2	4,200.2	\$ 1,074.0
Non-GAAP	\$ 977.7	1,048.8	1,075.5	1,098.2	4,200.2	\$ 1,074.0
Operating profit (loss):						
GAAP	\$ 61.7	73.3	74.2	145.5	354.7	\$ 62.4
Reorganization and Restructuring ^(a)	6.6	15.1	14.0	7.9	43.6	11.7
Acquisitions and dispositions ^(a)	18.7	20.5	16.6	16.1	71.9	15.2
Argentina highly inflationary impact ^(a)	3.9	2.6	2.3	3.1	11.9	6.1
Change in allowance estimate ^(a)	—	—	—	—	—	16.7
Chile antitrust matter ^(a)	—	—	9.5	—	9.5	—
Internal loss ^(a)	(0.8)	(0.9)	(0.7)	(18.7)	(21.1)	—
Non-GAAP	\$ 90.1	110.6	115.9	153.9	470.5	\$ 112.1
Operating margin:						
GAAP margin	6.3 %	7.0 %	6.9 %	13.2 %	8.4 %	5.8 %
Non-GAAP margin	9.2 %	10.5 %	10.8 %	14.0 %	11.2 %	10.4 %
Interest expense:						
GAAP	\$ (27.2)	(28.2)	(27.6)	(29.2)	(112.2)	\$ (27.9)
Acquisitions and dispositions ^(a)	0.3	0.5	0.3	0.2	1.3	0.4
Non-GAAP	\$ (26.9)	(27.7)	(27.3)	(29.0)	(110.9)	\$ (27.5)
Interest and other income (expense):						
GAAP	\$ (5.5)	4.6	(0.7)	(5.4)	(7.0)	\$ (1.3)
Retirement plans ^(c)	6.4	6.7	7.2	9.5	29.8	3.1
Acquisitions and dispositions ^(a)	0.2	(1.2)	(3.3)	(0.1)	(4.4)	(0.7)
Argentina highly inflationary impact ^(a)	—	—	—	0.4	0.4	0.6
Non-GAAP	\$ 1.1	10.1	3.2	4.4	18.8	\$ 1.7
Taxes:						
GAAP	\$ 13.6	22.7	22.9	61.1	120.3	\$ (41.1)
Retirement plans ^(c)	1.9	1.8	1.2	2.8	7.7	0.7
Reorganization and Restructuring ^(a)	1.6	3.7	3.9	2.5	11.7	1.2
Acquisitions and dispositions ^(a)	0.5	1.7	1.2	(0.9)	2.5	0.8
Argentina highly inflationary impact ^(a)	(0.3)	(0.3)	(0.3)	(0.2)	(1.1)	(0.2)
Change in allowance estimate ^(a)	—	—	—	—	—	4.0
Valuation allowance on tax credits ^(f)	—	—	—	—	—	58.3
Internal loss ^(a)	(0.4)	(0.3)	(0.1)	(0.5)	(1.3)	—
Deferred tax valuation allowance ^(g)	—	—	—	(12.8)	(12.8)	—
Income tax rate adjustment ^(b)	4.7	1.9	2.0	(8.6)	—	4.1
Non-GAAP	\$ 21.6	31.2	30.8	43.4	127.0	\$ 27.8
Noncontrolling interests:						
GAAP	\$ 2.7	3.0	4.0	2.4	12.1	\$ 2.9
Reorganization and Restructuring ^(a)	0.1	0.4	—	—	0.5	—
Acquisitions and dispositions ^(a)	0.5	(0.1)	0.2	0.3	0.9	0.3
Income tax rate adjustment ^(b)	(0.7)	0.4	(0.3)	0.6	—	(0.4)
Non-GAAP	\$ 2.6	3.7	3.9	3.3	13.5	\$ 2.8

Amounts may not add due to rounding.
See page 9 for footnote explanations.

	1Q	2Q	2021 3Q	4Q	Full Year	2022 1Q
Income (loss) from continuing operations attributable to Brink's:						
GAAP	\$ 12.7	24.0	19.0	47.4	103.1	\$ 71.4
Retirement plans ^(c)	4.5	4.9	6.0	6.7	22.1	2.4
Reorganization and Restructuring ^(a)	4.9	11.0	10.1	5.4	31.4	10.5
Acquisitions and dispositions ^(a)	18.2	18.2	12.2	16.8	65.4	13.8
Argentina highly inflationary impact ^(a)	4.2	2.9	2.6	3.7	13.4	6.9
Change in allowance estimate ^(a)	—	—	—	—	—	12.7
Valuation allowance on tax credits ^(f)	—	—	—	—	—	(58.3)
Chile antitrust matter ^(a)	—	—	9.5	—	9.5	—
Internal loss ^(a)	(0.4)	(0.6)	(0.8)	(18.2)	(19.8)	—
Deferred tax valuation allowance ^(g)	—	—	—	12.8	12.8	—
Income tax rate adjustment ^(b)	(4.0)	(2.3)	(1.7)	8.0	—	(3.7)
Non-GAAP	\$ 40.1	58.1	57.1	82.6	237.9	\$ 55.7
Adjusted EBITDA^(h):						
Net income (loss) attributable to Brink's - GAAP	\$ 12.7	23.9	19.0	49.6	105.2	\$ 71.3
Interest expense - GAAP	27.2	28.2	27.6	29.2	112.2	27.9
Income tax provision - GAAP	13.6	22.7	22.9	61.1	120.3	(41.1)
Depreciation and amortization - GAAP	54.8	61.7	61.6	61.4	239.5	61.0
EBITDA	\$ 108.3	136.5	131.1	201.3	577.2	\$ 119.1
Discontinued operations - GAAP	—	0.1	—	(2.2)	(2.1)	0.1
Retirement plans ^(c)	6.4	6.7	7.2	9.5	29.8	3.1
Reorganization and Restructuring ^(a)	6.4	14.6	13.7	8.1	42.8	11.7
Acquisitions and dispositions ^(a)	8.5	6.6	0.4	3.3	18.8	1.5
Argentina highly inflationary impact ^(a)	3.4	2.1	1.7	2.9	10.1	6.0
Change in allowance estimate ^(a)	—	—	—	—	—	16.7
Chile antitrust matter ^(a)	—	—	9.5	—	9.5	—
Internal loss ^(a)	(0.8)	(0.9)	(0.7)	(18.7)	(21.1)	—
Income tax rate adjustment ^(b)	0.7	(0.4)	0.3	(0.6)	—	0.4
Share-based compensation ^(e)	7.6	11.1	9.2	6.1	34.0	7.1
Marketable securities (gain) loss ^(a)	(3.4)	(10.8)	(2.1)	(0.1)	(16.4)	(0.3)
Adjusted EBITDA	\$ 137.1	165.6	170.3	209.6	682.6	\$ 165.4
EPS:						
GAAP	\$ 0.25	0.47	0.38	0.97	2.06	\$ 1.48
Retirement plans ^(c)	0.09	0.10	0.12	0.14	0.44	0.05
Reorganization and Restructuring costs ^(a)	0.10	0.22	0.20	0.11	0.63	0.22
Acquisitions and dispositions ^(a)	0.36	0.36	0.24	0.34	1.31	0.29
Argentina highly inflationary impact ^(a)	0.08	0.06	0.05	0.08	0.27	0.14
Change in allowance estimate ^(a)	—	—	—	—	—	0.26
Valuation allowance on tax credits ^(f)	—	—	—	—	—	(1.21)
Chile antitrust matter ^(a)	—	—	0.19	—	0.19	—
Internal loss ^(a)	(0.01)	(0.01)	(0.01)	(0.37)	(0.40)	—
Deferred tax valuation allowance ^(g)	—	—	—	0.26	0.26	—
Income tax rate adjustment ^(b)	(0.08)	(0.05)	(0.03)	0.16	—	(0.08)
Non-GAAP	\$ 0.79	1.15	1.14	1.68	4.75	\$ 1.15
Depreciation and Amortization:						
GAAP	\$ 54.8	61.7	61.6	61.4	239.5	\$ 61.0
Reorganization and Restructuring costs ^(a)	(0.1)	(0.1)	(0.3)	0.2	(0.3)	—
Acquisitions and dispositions ^(a)	(9.9)	(12.8)	(12.7)	(12.4)	(47.8)	(12.7)
Argentina highly inflationary impact ^(a)	(0.5)	(0.5)	(0.6)	(0.6)	(2.2)	(0.7)
Non-GAAP	\$ 44.3	48.3	48.0	48.6	189.2	\$ 47.6

Amounts may not add due to rounding.
See page 9 for footnote explanations.

Free cash flow before dividends:

Cash flows from operating activities	
Operating activities - GAAP	\$ (76.3)
Decrease in restricted cash held for customers	52.5
Decrease in certain customer obligations ^(a)	0.1
Operating activities - non-GAAP	\$ (23.7)
Capital expenditures - GAAP	(37.0)
Proceeds from sale of property, equipment and investments	1.2
Free cash flow before dividends	\$ (59.5)

(a) To adjust for the change in the balance of customer obligations related to cash received and processed in certain of our secure Cash Management Services operations. The title to this cash transfers to us for a short period of time. The cash is generally credited to customers' accounts the following day and we do not consider it as available for general corporate purposes in the management of our liquidity and capital resources.

Free cash flow before dividends is a supplemental financial measure that is not required by, or presented in accordance with GAAP. The purpose of this non-GAAP measure is to report financial information excluding the change in restricted cash held for customers, the impact of cash received and processed in certain of our secure cash management services operations, capital expenditures, payments made to G4S for net intercompany receivables from the acquired subsidiaries, and to include proceeds from the sale of property, equipment and investments. We believe this measure is helpful in assessing cash flows from operations, enables period-to-period comparability and is useful in predicting future cash flows. This non-GAAP measure should not be considered as an alternative to cash flows from operating activities determined in accordance with GAAP and should be read in conjunction with our condensed consolidated statements of cash flows.

First-Quarter Earnings

May 10, 2022



Safe Harbor Statements and Non-GAAP Results

These materials contain forward-looking information. Words such as "anticipate," "assume," "estimate," "expect," "target," "project," "model", "predict," "intend," "plan," "believe," "potential," "may," "should" and similar expressions may identify forward-looking information. Forward-looking information in these materials includes, but is not limited to information regarding: 2022 outlook, including revenue, operating profit, adjusted EBITDA, earnings per share, net debt and leverage, free cash flow and the drivers thereof; 2024 financial targets; the impact of macroeconomic factors, including the impact of COVID-19 and variants, including the Omicron variant, expected future in-person retail sales, the interest rate environment and potential economic recession and global inflation and supply chain disruptions; strength of cash levels; strategic targets and initiatives (including Strategy 1.0 and Strategy 2.0); advancement of sustainability initiatives, including our first sustainability report, and future legacy liability contributions.

Forward-looking information in this document is subject to known and unknown risks, uncertainties and contingencies, which are difficult to predict or quantify, and which could cause actual results, performance or achievements to differ materially from those that are anticipated. These risks, uncertainties and contingencies, many of which are beyond our control, include, but are not limited to: our ability to improve profitability and execute further cost and operational improvement and efficiencies in our core businesses; our ability to improve service levels and quality in our core businesses; market volatility and commodity price fluctuations; general economic issues, including inflation and interest rate increases; seasonality, pricing and other competitive industry factors; investment in information technology ("IT") and its impact on revenue and profit growth; our ability to maintain an effective IT infrastructure and safeguard confidential information; our ability to effectively develop and implement solutions for our customers; risks associated with operating in foreign countries, including changing political, labor and economic conditions (including political conflict or unrest), regulatory issues (including the imposition of international sanctions, including by the U.S. government), currency restrictions and devaluations, restrictions on and cost of repatriating earnings and capital, impact on the Company's financial results as a result of jurisdictions determined to be highly inflationary, and restrictive government actions, including nationalization; higher-than-expected inflation; labor issues, including labor shortages, negotiations with organized labor and work stoppages; pandemics (including the ongoing Covid-19 pandemic and related impact to and restrictions on the actions of businesses and consumers, including suppliers and customers), acts of terrorism, strikes or other extraordinary events that negatively affect global or regional cash commerce; anticipated cash needs in light of our current liquidity position and the impact of Covid-19 on our liquidity; the strength of the U.S. dollar relative to foreign currencies and foreign currency exchange rates; our ability to identify, evaluate and complete acquisitions and other strategic transactions and to successfully integrate acquired companies; costs related to dispositions and product or market exits; our ability to obtain appropriate insurance coverage, positions taken by insurers relative to claims and the financial condition of insurers; safety and security performance and loss experience; employee and environmental liabilities in connection with former coal operations, including black lung claims; the impact of the American Rescue Plan Act and Patient Protection and Affordable Care Act on legacy liabilities and ongoing operations; funding requirements, accounting treatment, and investment performance of our pension plans, the VEBA and other employee benefits; changes to estimated liabilities and assets in actuarial assumptions; the nature of hedging relationships and counterparty risk; access to the capital and credit markets; our ability to realize deferred tax assets; the outcome of pending and future claims, litigation, and administrative proceedings; public perception of our business, reputation and brand; changes in estimates and assumptions underlying critical accounting policies; the promulgation and adoption of new accounting standards, new government regulations and interpretation of existing standards and regulations.

This list of risks, uncertainties and contingencies is not intended to be exhaustive. Additional factors that could cause our results to differ materially from those described in the forward looking statements can be found under "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the period ended December 31, 2021 and in related disclosures in our other public filings with the Securities and Exchange Commission. Unless otherwise noted, the forward-looking information discussed today and included in these materials is representative as of today only and The Brink's Company undertakes no obligation to update any information contained in this document.

These materials are copyrighted and may not be used without written permission from Brink's.

Today's presentation is focused primarily on non-GAAP results. Detailed reconciliations of non-GAAP to GAAP results are included in the appendix and in the First Quarter 2022 Earnings Release available in the Quarterly Results section of the Brink's website: www.brinks.com

Key Messages

(non-GAAP)

Record-setting first-quarter results

- Revenue up 10%, driven by 9% organic growth
- Revenue recovery at 95% of pre-Covid levels¹...accelerated throughout the quarter with March recovery at 97%²
- Operating profit up 24%, margin 10.4%; up 120 bps
- Adjusted EBITDA up 21%, margin 15.4%
- EPS up 46%, \$1.15 vs \$.79

2022 guidance affirmed

- Expect revenue growth of 8%-11%, margin expansion of 90-120 bps
- Margin expansion driven by internal initiatives, cost reductions and operating leverage

Notes: See detailed reconciliations of non-GAAP to GAAP results included in the First Quarter 2022 Earnings Release available in the Quarterly Results section of the Brink's website www.brinks.com. First Quarter 2022 Non-GAAP results exclude a one-time \$58M tax benefit and a one-time \$17M receivables reserve related primarily to customers impacted by the pandemic.

1. Pro-forma 2019 Revenue adjusted to include results for businesses acquired in 2020-2022 as if they were owned in 2019.
2. Monthly revenue adjusted for the estimated impact of variance in working days.

In-person Retail Sales Now Exceed Pre-pandemic Levels

E-commerce Sales Have Moderated Close to Pre-pandemic Levels as a % of Total Retail



87% of U.S. retail sales still in-person as of 4Q 2021, where cash is preferred

- 4Q21 ecommerce dropped to 12.9% of total retail sales...close to pre-pandemic levels¹
- March 2022 YoY ecommerce sales declined (-3.3%) and in-person sales rose (+11.2%)²
- Industry analyst eMarketer recently revised expectations downward for ecommerce penetration in 2025 by 400bps – from 24% to 20% – demonstrating the expected resiliency of in-person retail³

1. U. S. Census Bureau
 2. Mastercard SpendingPulse U.S. Snapshot – March 2022
 3. eMarketer – December 2021, February 2022 (2022-2025)

U.S. Cash Usage Remains Strong, Supporting Our Strategy for Continued Growth



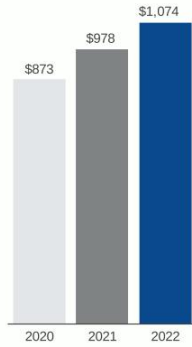
Sources include: U.S Census Bureau, Federal Reserve 2022 Diary of Payment/Choice Report, and Brink's internal estimates

First-Quarter 2022 Results

(non-GAAP, \$ millions, except EPS)

Revenue +10%
Constant Currency +13%

Organic	+9%
Acq	+4%
FX	(3%)



Op Profit +24%
Constant Currency +29%

Organic	+21%
Acq	+8%
FX	(4%)



Adj. EBITDA +21%
Constant Currency +24%



EPS +46%
Constant Currency +52%

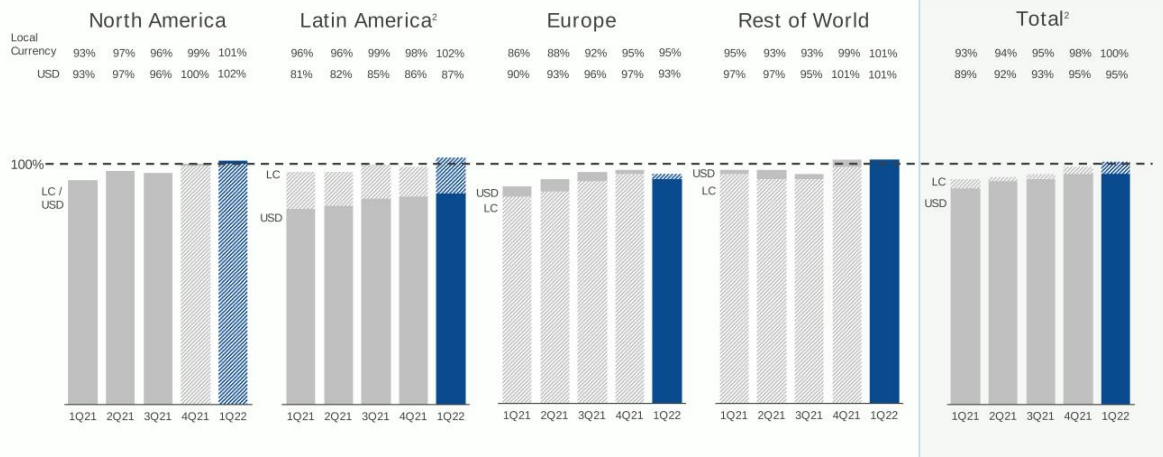
+55% excluding \$.05 / share MGI gain in 1Q21 ¹
--



Notes: See detailed reconciliations of non-GAAP to GAAP results included in the First Quarter 2022 Earnings Release available in the Results section of the Brink's website www.brinks.com. See detailed reconciliations of non-GAAP to GAAP 2020 results in the Appendix. Constant currency represents 2022 results at 2021 exchange rates.
¹ Excludes the impact of mark-to-market accounting related to equity investment in MoneyGiam International, Inc. (MGI). The first quarter 2021 included a gain of \$3 million (\$0.05 per share) in MGI stock, which was sold in July 2021 and had no impact on first quarter 2022 results.

Revenue Recovery Continues – Q1 Local Currency Revenue Exceeds Pre-Covid Levels

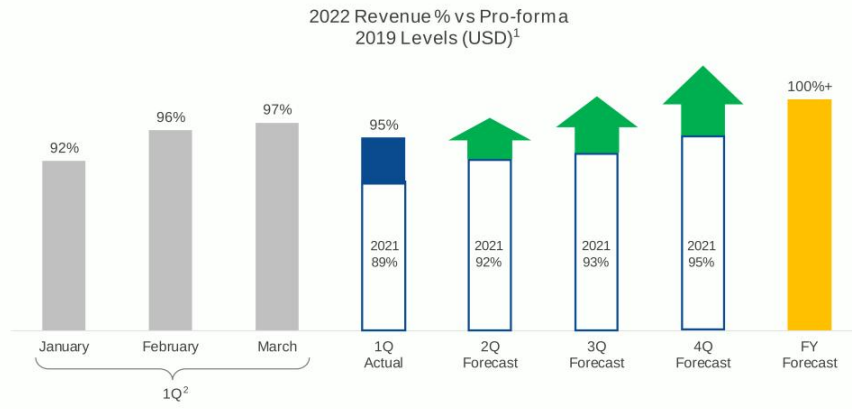
Quarterly Revenue % vs Pro-forma 2019 Levels¹



1. Pro-Forma 2019 Revenue adjusted to include results for businesses acquired in 2020-2022 as if they were owned in 2019.
 2. Local Currency excludes Argentina.

2022 Revenue: Full Recovery to Pre-Covid Levels Expected

Pro-forma 2019 Revenue includes ~\$900M for acquired businesses



1. Pro-forma 2019 Revenue adjusted to include results for businesses acquired in 2020-2022 as if they were owned in 2019.
2. Monthly revenue adjusted for the estimated impact of variance in working days.

2022 Global Macroeconomic Environment

- Global inflation and supply chain
 - Minimal impact from global supply chain disruptions
 - Higher fuel costs offset by surcharges
 - Price increases continue to offset wage inflation pressures
 - No significant business impact from current conflict between Ukraine and Russia
- Covid-19/ Omicron variant
 - January impact more significant than expected...subsided as the quarter progressed
- Rising interest rates and potential recession
 - Cash usage historically increases during recessions with constrained consumer credit (similar to 2008 recession)
 - Consumers lose access to credit, increasing the number of unbanked and underbanked households
 - Unbanked and underbanked households are more dependent on cash
 - Cash management remains an essential service

First-Quarter 2022 Results by Segment

(\$ millions)

North America

Revenue +16% Op Profit (24%)
Constant currency +16% (24%)

Organic	+6%	(42%)
Acq	+10%	+18%
FX	-	-



Latin America

Revenue +8% Op Profit +7%
Constant currency +12% +15%

Organic	+12%	+14%
Acq	-	-
FX	(4%)	(7%)



Europe

Revenue +4% Op Profit +40%
Constant currency +11% +50%

Organic	+10%	+48%
Acq	+1%	+2%
FX	(8%)	(10%)



Rest of the World

Revenue +9% Op Profit +9%
Constant currency +11% +11%

Organic	+8%	+8%
Acq	+4%	+3%
FX	(3%)	(2%)



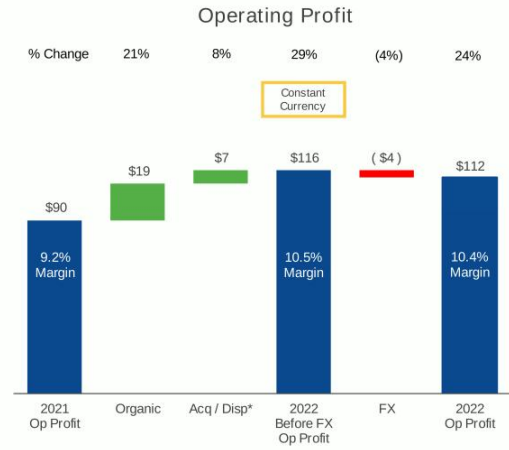
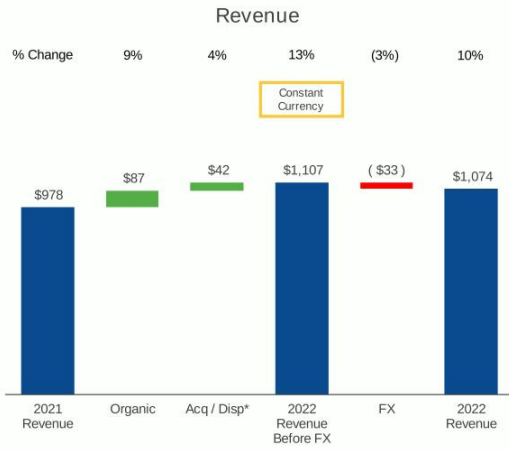
Note: Constant currency represents 2022 results at 2021 exchange rates.

1. Pro-forma 2019 Revenue adjusted to include results for businesses acquired in 2021-2022 as if they were owned in 2019.

2. As disclosed in the first quarter of 2021, an accrual adjustment was made that resulted in a positive \$12.3 million for the North America segment with a corresponding offset to Corporate expense, resulting in no impact to consolidated operating profit for the quarter. Excluding this adjustment, 2021 first-quarter operating profit for the North America segment would have been \$20 million.

First-Quarter Revenue and Operating Profit vs 2021

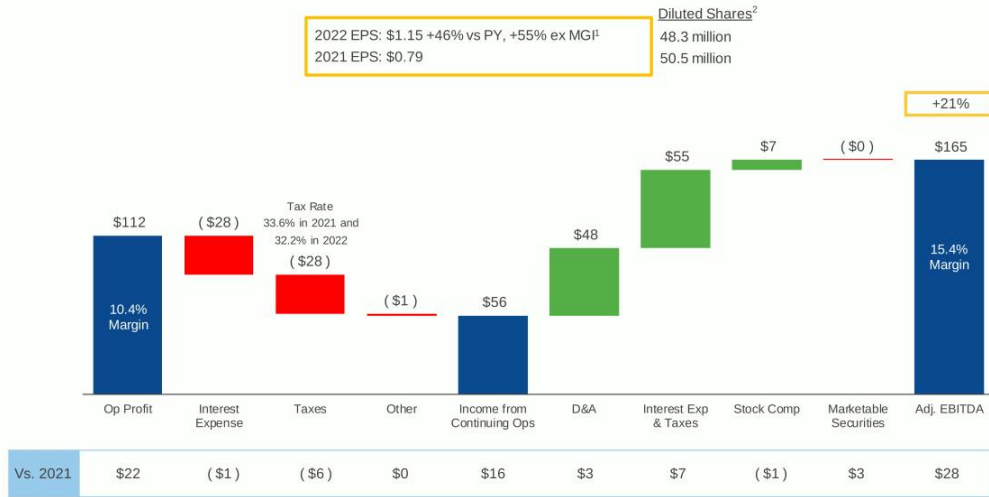
(non-GAAP, \$ millions)



Notes: Amounts may not add due to rounding. See detailed reconciliations of non-GAAP to GAAP results included in the First Quarter 2022 Earnings Release available in the Quarterly Results section of the Brink's website www.brinks.com. Constant currency represents 2022 results at 2021 exchange rates.
 *Acq/Disp amounts include the impact of prior year trailing twelve-month results for acquired and disposed businesses.

First-Quarter Adjusted EBITDA and EPS vs 2021

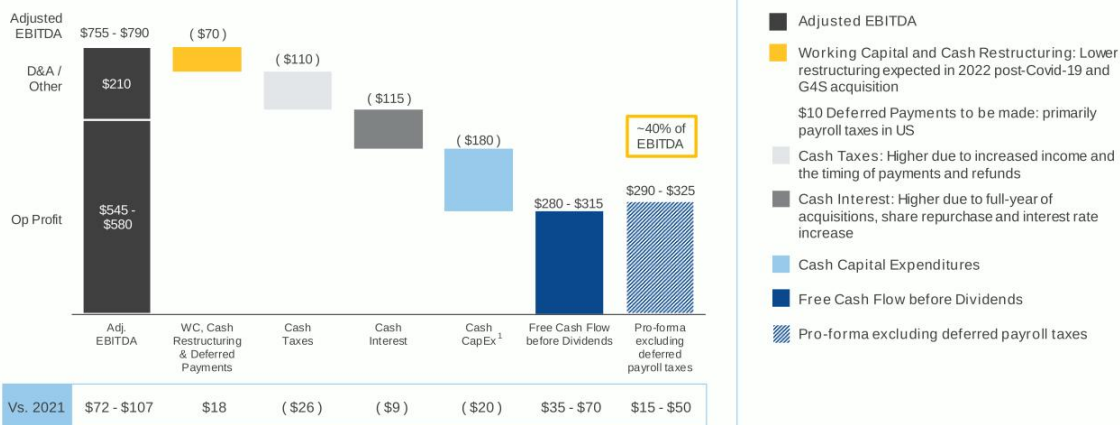
(non-GAAP, \$ millions, except EPS)



Notes: Amounts may not add due to rounding. See detailed reconciliations of non-GAAP to GAAP results included in the First Quarter 2022 Earnings Release available in the Quarterly Results section of the Brink's website www.brinks.com.
 1. Excludes the impact of mark-to-market accounting related to equity investment in MoneyGram International, Inc. (MGI). The first quarter 2021 included a gain of \$3 million (\$0.05 per share) in MGI stock, which was sold in July 2021 and had no impact on first quarter 2022 results.
 2. Reduction in diluted shares was driven by \$200M in accelerated share repurchase ("ASR") programs of which over 80% was completed in 2021. The remaining amount was completed in April 2022. A total of 2.9 million shares were repurchased under these ASRs at an average repurchase price of \$67.92.

Strong Free Cash Flow Expected in 2022

(Non-GAAP, \$ millions)

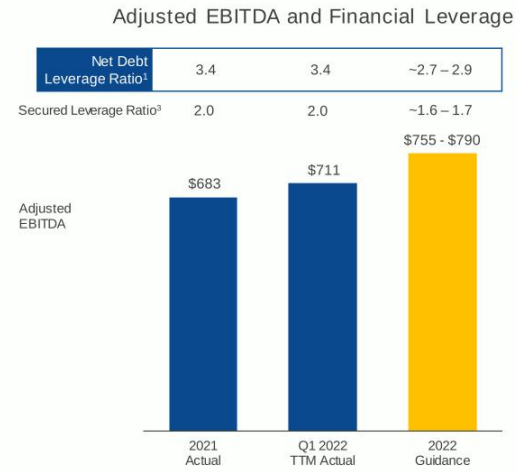
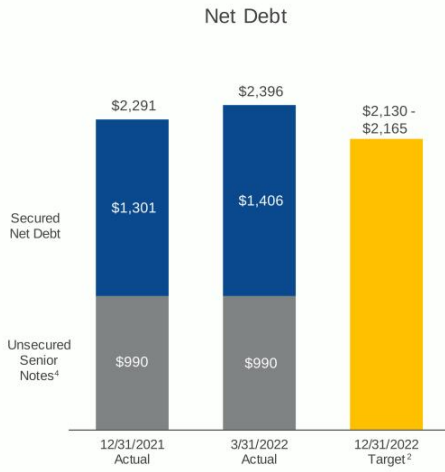


Notes: Amounts may not add due to rounding. See detailed reconciliations of non-GAAP to GAAP results included in the First Quarter 2022 Earnings Release available in the Quarterly Results section of the Brink's website www.brinks.com.

1. Includes cash proceeds from sale of property, equipment and investments; excludes our initial investment in France to support the take-over of the BPCEATM network.

Net Debt and Leverage

(Non-GAAP, \$ millions)



Note: See detailed reconciliations of non-GAAP to GAAP results in the Appendix and included in the First Quarter 2022 Earnings Release available in the Quarterly Results section of the Brink's website www.brinks.com.

1. Net Debt divided by Adjusted EBITDA.
 2. Pro-Forma Net Debt at year-end, considering our 2022 Free Cash Flow Targets.
 3. Bank-defined. Bank-defined EBITDA includes TTM EBITDA, plus projected 18 month synergies for acquisitions. Max ratio is 3.75x as of 12/31/21 and 3.5x as of 3/31/22.
 4. Net of unamortized debt issuance costs of \$10 million as of 12/31/2021 and \$10 million as of 3/31/2022.

Sustainability Update

Increasing and improving our global focus on, investment in and disclosure of environmental, social, and governance (“ESG”) principles

Brink's is:

- The world's largest cash management company, and a global leader in facilitating economic inclusion
- A signatory to the UN Global Compact and declared supporter of CEO Action for Diversity and Inclusion
- Reducing stops, routes and carbon emissions through Brink's Complete rollout
- Expanding dual/alternate fuel vehicles, branch and fleet solar panels, LED lighting penetration and recycling programs

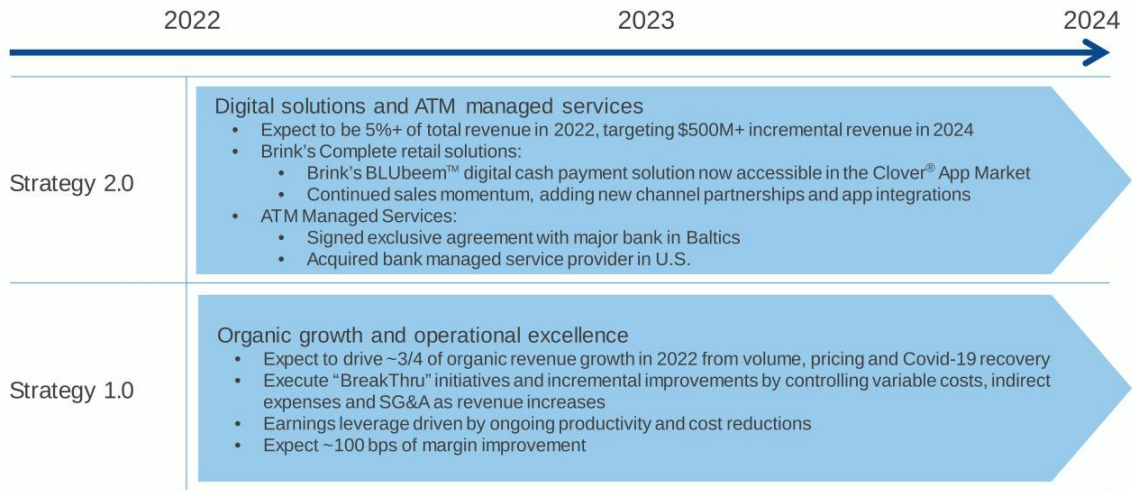
Brink's will:

- Release our initial Sustainability Report, targeted for June
- Participate in ESG Investor conferences



Brink's France is preserving access to cash in rural areas with Point Cash ATMs

Our Strategic Plan – A New Layer of Growth Upon a Strong Foundation

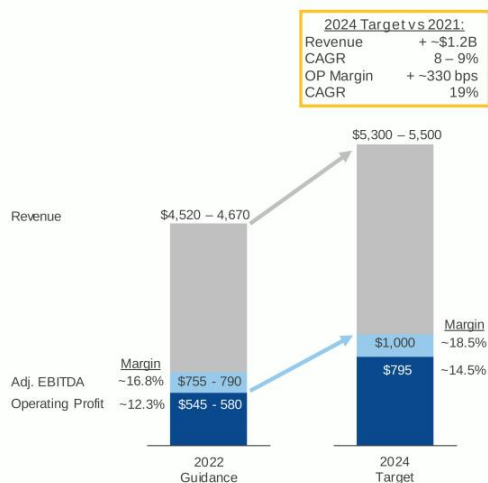


2022 Guidance Affirmed...On Track to Achieve 2024 Targets

(non-GAAP, \$ millions, except EPS and where noted)

	Low	Mid	High	vs 2021
Revenue	\$4,520	\$4,595	\$4,670	+8 - 11%
Op Profit Margin	\$545 12.1%	\$563 12.3%	\$580 12.4%	+16 - 23%
Adj. EBITDA Margin	\$755 16.7%	\$773 16.8%	\$790 16.9%	+11 - 16%
EPS	\$5.50	\$5.75	\$6.00	+16 - 26%

- Revenue growth of 8-11% with 90-120 bps margin improvement
- Margin expansion driven by internal initiatives, cost reductions and operating leverage



Note: See detailed reconciliations of non-GAAP to GAAP results in the Appendix and included in the First Quarter 2022 Earnings Release available in the Quarterly Results section of the Brink's website www.brinks.com

Appendix



Brink's Sustainability Principles

We are embedding sustainability deeper into our strategy and execution. Strong financial performance alone is not sufficient; we are also improving the impact we have on the environment, society and governance of our business.

 <h3>ENVIRONMENT</h3> <p>Reducing our environmental impact by:</p> <ul style="list-style-type: none">• Integrating responsible environmental practices in our daily operations• Reducing emissions and increasing the efficiency of our fleet operations through our digital transformation and route optimization	 <h3>SOCIAL</h3> <p>Promoting inclusion by:</p> <ul style="list-style-type: none">• Serving as advocates for cash as a payment method, which supports the unbanked and underbanked• Fostering a diverse, equitable and inclusive workplace• Ensuring our supplier base reflects the diversity of the communities we serve	 <h3>GOVERNANCE</h3> <p>Enhancing trust with all of our stakeholders by:</p> <ul style="list-style-type: none">• Ensuring everything we do aligns with our Code of Ethics• Employing risk management and other processes for responsible operations and ethical decision-making• Adhering to good corporate governance practices, including our focus on Board diversity and robust shareholder rights
--	--	---

Sustainability Spotlight: France

Brink's France is promoting economic inclusion and protecting freedom of choice for payment methods



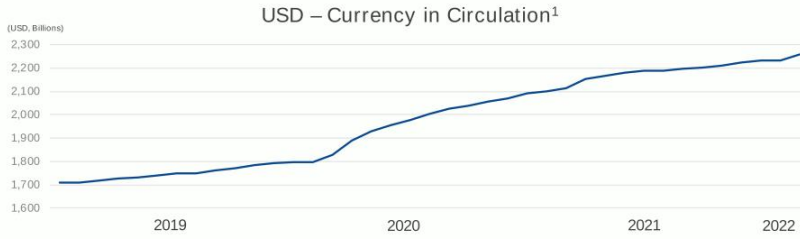
We are preserving access to cash in rural areas with Point Cash ATMs

- Offering affordable ATM solutions for small communities
- 2021 program provided 50 rural villages one year of free ATM service
- Increasing requests for ATMs in rural areas
- Partnering with Nouvelles Ruralités (an association working to raise awareness of the challenges presented in rural areas)

We are providing on-line payment access to the unbanked

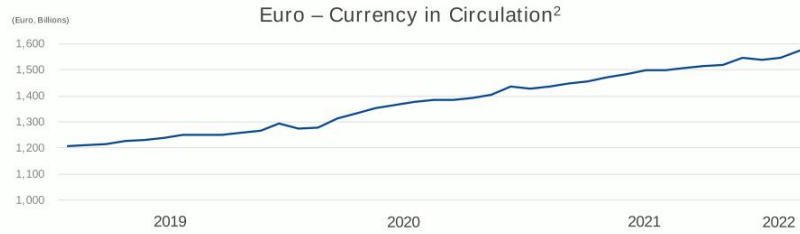
- Launching new on-line cash payment capabilities through a network of 1,600 agents across the country
- Enabling account holders at banks and neo-banks to make cash deposits
- Enabling customers to pay bills in cash

Currency in Circulation Continues to Grow



First quarter 2022
7%
YoY % Increase

1991-2021
7%
30-yr CAGR



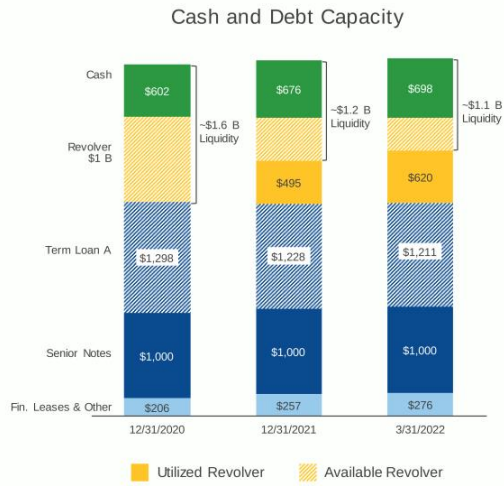
First quarter 2022
8%
YoY % Increase

2002-2021
9%
19-yr CAGR

¹ U.S. currency in circulation through March 2022. Source: St. Louis Federal Reserve (FRED), Monthly Average Currency in Circulation (Billions of Dollars, Weekly, Not Seasonally Adjusted)
² Euro currency in circulation through March 2022. Source: ECB, Monthly Currency in Circulation (Billions, Monthly, Not Seasonally Adjusted)

Strong Financial Health – Ample Liquidity

(\$ millions, except where noted)



Increased liquidity in 2020

- Incremental \$590 million Term Loan A closed on April 1, 2020
- Incremental \$400 million Senior Notes closed on June 22, 2020

No Maturities until 2024

- Credit Facility matures February 2024
- \$600 million 4.625% Senior Notes mature October 2027
- \$400 million 5.5% Senior Notes mature July 2025

Interest Rates

- Variable interest LIBOR plus 1.75%
- \$400M USD/EUR interest rate swap saves 151 bps

Debt Covenants Amended

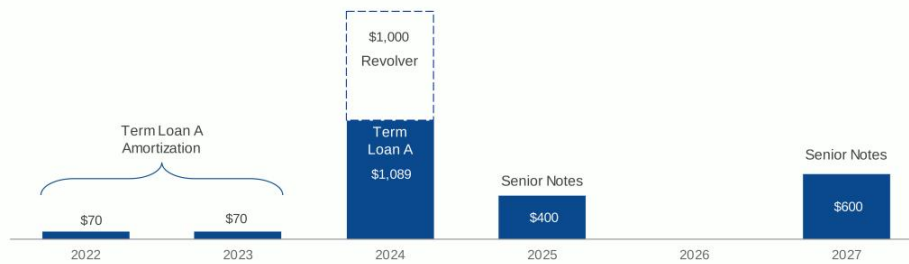
- Net secured debt leverage ratio of 2.0x vs 3.5x max

No legacy liability contributions expected until 2032

Moody's Ba2 (Stable); S&P BB (Positive)

Debt Maturity Profile

(\$ millions)



Maturity Schedule for Credit Facility and Senior Notes

Estimated Cash Payments for Legacy Liabilities

(\$ millions)

Payments to Primary U.S. Pension

No cash payments are expected in foreseeable future

2021 2022 2023 2024 2025 2026

Payments to UMWA



Primary US Pension

- Based on actuarial assumptions (as of 12/31/21), no cash payments to the plan are needed in the foreseeable future.
- Remeasurement occurs every year-end: disclosed in the 2021 annual report on Form 10-K

UMWA

- Based on actuarial assumptions (as of 12/31/21), cash payments are not needed until 2032
- Remeasurement occurs every year-end: disclosed in the 2021 annual report on Form 10-K

2020 Non-GAAP Results Reconciled to GAAP (1 of 3)

The Brink's Company and subsidiaries
 Non-GAAP Reconciliations
 (In millions)

	2020 Q1
Revenues:	
GAAP	\$ 872.8
Non-GAAP	<u>\$ 872.8</u>
Operating profit (loss):	
GAAP	\$ 26.2
Reorganization and Restructuring ^(a)	5.6
Acquisitions and dispositions ^(a)	19.1
Argentina highly inflationary impact ^(a)	2.4
Internal loss ^(a)	9.6
Reporting compliance ^(a)	0.2
Non-GAAP	<u>\$ 63.1</u>
Interest expense:	
GAAP	\$ (20.0)
Acquisitions and dispositions ^(a)	0.7
Non-GAAP	<u>\$ (19.3)</u>
Taxes:	
GAAP	\$ (12.2)
Retirement plans ^(c)	1.8
Reorganization and Restructuring ^(a)	1.3
Acquisitions and dispositions ^(a)	2.1
Argentina highly inflationary impact ^(a)	(0.2)
Internal loss ^(a)	2.2
Income tax rate adjustment ^(b)	17.4
Non-GAAP	<u>\$ 12.4</u>

Amounts may not add due to rounding.
 See slide 27 for footnote explanations.

2020 Non-GAAP Results Reconciled to GAAP (2 of 3)

The Brink's Company and subsidiaries
 Non-GAAP Reconciliations
 (In millions, except for per share amounts)

	2020
	Q1
Income (loss) from continuing operations attributable to Brink's:	
GAAP	\$ 1.8
Retirement plans ⁽²⁾	5.9
Reorganization and Restructuring ⁽³⁾	4.2
Acquisitions and dispositions ⁽⁴⁾	20.7
Argentina highly inflationary impact ⁽⁴⁾	2.6
Internal loss ⁽⁵⁾	7.4
Reporting compliance ⁽⁶⁾	0.2
Income tax rate adjustment ⁽⁸⁾	(17.0)
Non-GAAP	<u>\$ 25.8</u>
EPS:	
GAAP	\$ 0.03
Retirement plans ⁽²⁾	0.12
Reorganization and Restructuring ⁽³⁾	0.08
Acquisitions and dispositions ⁽⁴⁾	0.40
Argentina highly inflationary impact ⁽⁴⁾	0.05
Internal loss ⁽⁵⁾	0.14
Income tax rate adjustment ⁽⁸⁾	(0.33)
Non-GAAP	<u>\$ 0.50</u>
Depreciation and Amortization:	
GAAP	\$ 45.0
Acquisitions and dispositions ⁽⁴⁾	(7.4)
Argentina highly inflationary impact ⁽⁴⁾	(0.7)
Non-GAAP	<u>\$ 36.9</u>

Amounts may not add due to rounding.
 See slide 27 for footnote explanations.

2020 Non-GAAP Results Reconciled to GAAP (3 of 3)

The Brink's Company and subsidiaries
Non-GAAP Reconciliations
(In millions)

	2020
	Q1
Adjusted EBITDA ^(a)	
Net income attributable to Brink's - GAAP	\$ 1.8
Interest expense - GAAP	20.0
Income tax provision - GAAP	(12.2)
Depreciation and amortization - GAAP	45.0
EBITDA	<u>\$ 54.6</u>
Retirement plans ^(c)	7.7
Reorganization and Restructuring ^(b)	5.5
Acquisitions and dispositions ^(d)	14.7
Argentina highly inflationary impact ^(e)	1.7
Internal loss ^(d)	9.6
Reporting compliance ^(b)	0.2
Income tax rate adjustment ^(b)	0.4
Share-based compensation ^(e)	7.2
Marketable securities (gain) loss ^(f)	2.5
Adjusted EBITDA	<u>\$ 104.1</u>

The 2022 Non-GAAP outlook amounts exclude certain forecasted Non-GAAP adjusting items, such as intangible asset amortization and U.S. retirement plan costs. We have not forecasted the impact of highly inflationary accounting on our Argentina operations in 2022 or other potential Non-GAAP adjusting items for which the timing and amounts are currently under review, such as future restructuring actions. We have also not forecasted changes in cash held for customer obligations or proceeds from the sale of property, equipment and investments in 2022. The 2022 Non-GAAP outlook amounts for operating profit, EPS from continuing operations, free cash flow before dividends and Adjusted EBITDA cannot be reconciled to GAAP without unreasonable effort. We cannot reconcile these amounts to GAAP because we are unable to accurately forecast the impact of highly inflationary accounting on our Argentina operations in 2022 or other potential Non-GAAP adjusting items for which the timing and amounts are currently under review, such as future restructuring actions. We are also unable to forecast changes in cash held for customer obligations or proceeds from the sale of property, equipment and investments in 2022.

- a) See "Other Items Not Allocated To Segments" on slide 28 for details. We do not consider these items to be reflective of our operating performance as they result from events and circumstances that are not a part of our core business.
b) Non-GAAP income from continuing operations and non-GAAP EPS have been adjusted to reflect an effective income tax rate in each interim period equal to the full-year non-GAAP effective income tax rate. The full-year non-GAAP effective tax rate was 31.8% for 2020.
c) Our U.S. retirement plans are frozen and costs related to these plans are excluded from non-GAAP results. Certain non-U.S. operations also have retirement plans. Settlement charges related to these non-U.S. plans are also excluded from non-GAAP results.
d) Adjusted EBITDA is defined as non-GAAP income from continuing operations excluding the impact of non-GAAP interest expense, non-GAAP income tax provision, non-GAAP depreciation and amortization, non-GAAP share-based compensation and non-GAAP marketable securities (gain) loss.
e) There is no difference between GAAP and non-GAAP share-based compensation amounts for the period presented.
f) There is no difference between GAAP and non-GAAP marketable securities gain and loss amounts for the period presented.

Amounts may not add due to rounding

Non-GAAP Reconciliation – Other

The Brink's Company and subsidiaries
Other Items Not Allocated to Segments (Unaudited)
(In millions)

Brink's measures its segment results before income and expenses for corporate activities and for certain other items. See below for a summary of the other items not allocated to segments.

Reorganization and Restructuring

Other Restructurings

Management periodically implements restructuring actions in targeted sections of our business. As a result of these actions, we recognized a charge of \$5.6 million in the first three months of 2020, primarily severance costs.

Due to the unique circumstances around these charges, they have not been allocated to segment results and are excluded from non-GAAP results.

Acquisitions and dispositions Certain acquisition and disposition items that are not considered part of the ongoing activities of the business and are special in nature are consistently excluded from non-GAAP results.

These items are described below:

2020 Acquisitions and Dispositions

- Amortization expense for acquisition-related intangible assets was \$7.2 million in the first three months of 2020.
- We incurred \$5.5 million in integration costs related to Dunbar and TVS in the first three months of 2020.
- Transaction costs related to business acquisitions were \$5.5 million in the first three months of 2020.
- Restructuring costs related to acquisitions, primarily Dunbar, were \$0.4 million in the first three months of 2020.

Argentina highly inflationary impact Beginning in the third quarter of 2018, we designated Argentina's economy as highly inflationary for accounting purposes. As a result, Argentine peso-denominated monetary assets and liabilities are now remeasured at each balance sheet date to the currency exchange rate then in effect, with currency remeasurement gains and losses recognized in earnings. In addition, nonmonetary assets retain a higher historical basis when the currency is devalued. The higher historical basis results in incremental expense being recognized when the nonmonetary assets are consumed. In the first three months of 2020, we recognized \$2.4 million in pretax charges related to highly inflationary accounting, including currency remeasurement losses of \$1.6 million. These amounts are excluded from non-GAAP results.

Internal loss A former non-management employee in our U.S. global services operations embezzled funds from Brink's in prior years. Except for a small deductible amount, the amount of the internal loss related to the embezzlement was covered by our insurance. In an effort to cover up the embezzlement, the former employee intentionally misstated the underlying accounts receivable subledger data. In the first quarter of 2020, we incurred \$0.2 million in costs (primarily third party expenses) to reconstruct the accounts receivables subledger. Based on the reconstructed subledger, we were able to analyze and quantify the uncollected receivables from prior periods. Although we planned to attempt to collect these receivables, we estimated an increase to bad debt expense of \$9.4 million in the first quarter of 2020. Due to the unusual nature of this internal loss and the related errors in the subledger data, along with the fact that management has excluded these amounts when evaluating internal performance, we have excluded these net charges from segment and non-GAAP results.

Reporting compliance Certain compliance costs (primarily third party expenses) are excluded from the first three months of 2020 non-GAAP results. These costs relate to the implementation and January 1, 2019 adoption of the new lease accounting standard (\$0.2 million in the first three months of 2020).

Amounts may not add due to rounding

Non-GAAP Reconciliation – Net Debt

The Brink's Company and subsidiaries
Non-GAAP Reconciliations - Net Debt (Unaudited)
(In millions)

(In millions)	December 31, 2021	March 31, 2022
Debt:		
Short-term borrowings	\$ 9.8	\$ 13.1
Long-term debt	2,956.9	3,081.3
Total Debt	2,966.7	3,094.4
Less:		
Cash and cash equivalents	710.3	733.0
Amounts held by Cash Management Services operations ^(a)	(34.7)	(35.0)
Cash and cash equivalents available for general corporate purposes	675.6	698.0
Net Debt	\$ 2,291.1	\$ 2,396.4

a) Title to cash received and processed in certain of our secure Cash Management Services operations transfers to us for a short period of time. The cash is generally credited to customers' accounts the following day and we do not consider it as available for general corporate purposes in the management of our liquidity and capital resources and in our computation of Net Debt.

Net Debt is a supplemental non-GAAP financial measure that is not required by, or presented in accordance with GAAP. We use Net Debt as a measure of our financial leverage. We believe that investors also may find Net Debt to be helpful in evaluating our financial leverage. Net Debt should not be considered as an alternative to Debt determined in accordance with GAAP and should be reviewed in conjunction with our consolidated balance sheets. Set forth above is a reconciliation of Net Debt, a non-GAAP financial measure, to Debt, which is the most directly comparable financial measure calculated and reported in accordance with GAAP, December 31, 2021 and March 31, 2022.

