## SECURITIES AND EXCHANGE COMMISSION

 Washington, D.C. 20549FORM 8-K
Current Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 29, 1998

THE PITTSTON COMPANY
(Exact Name of registrant as specified in its charter)

| Virginia | 1-9148 | 54-1317776 |
| :---: | :---: | :---: |
| (State or other | (Commission | (I.R.S. Employer |
| jurisdiction | File Number) | Identification No.) |
| of Incorporation) |  |  |

Virginia Center Parkway
P.O. Box 4229

Glen Allen, VA 23058-4229
(Address of principal
23058-4229
(Zip Code)
executive offices)
(804) 553-3600
(Registrant's telephone number, including area code)

## Item 5. Other Events

The Pittston Company has announced earnings for the second quarter of 1998 for the Pittston Brink's Group, Pittston BAX Group and Pittston Minerals Group Press releases dated July 29, 1998, are filed as exhibits to this report and are incorporated herein by reference

## EXHIBITS

99(a) Registrant's Pittston Brink's Group press release dated July 29, 1998.
99(b) Registrant's Pittston BAX Group press release dated July 29, 1998.
99(c) Registrant's Pittston Minerals Group press release dated July 29, 1998.
SIGNATURE
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE PITTSTON COMPANY (Registrant)

By /s/ James B. Hartough
Vice PresidentCorporate Finance and Treasurer

## EXHIBITS

## Exhibit Description

99(a) Registrant's Pittston Brink's Group press release dated July 29, 1998.
99(b) Registrant's Pittston BAX Group press release dated July 29, 1998.
99(c) Registrant's Pittston Minerals Group press release dated July 29, 1998.

## PITTSTON BRINK'S GROUP EARNS

## \$. 52 PER SHARE IN THE SECOND QUARTER

Richmond, VA - July 29, 1998 - Pittston Brink's Group reported net income of $\$ 20.6$ million ( $\$ .52$ per share) in the second quarter ended June 30 , 1998, an increase of $16 \%$ compared to $\$ 17.7$ million ( $\$ .46$ per share) earned in the second quarter of 1997. Combined second quarter revenues of Brink's, Incorporated and Brink's Home Security, Inc. increased 34\% to \$359.8 million For the six months ended June 30, 1998, Pittston Brink's Group generated net income of $\$ 37.6$ million ( $\$ .96$ per share), an increase of $14 \%$ compared to $\$ 33.0$ million ( $\$ .85$ per share) for the comparable period in 1997. Combined revenues for the first six months of 1998 were $\$ 670.1$ million, up from $\$ 520.2$ million in 1997.

BRINK'S, INCORPORATED (BRINK'S)
Brink's worldwide consolidated revenues increased $38 \%$ to $\$ 309.8$ million in the second quarter of 1998 and operating profits amounted to $\$ 24.0$ million, a 26\% increase over prior year's second quarter due primarily to improvements in North America and Europe. For the first six months of 1998, Brink's worldwide revenues increased $32 \%$ to $\$ 571.7$ million and operating profits grew $32 \%$ to $\$ 46.0$ million from \$34.9 million in the comparable period in 1997.

Revenues from North American operations (United States and Canada) were $\$ 135.7$ million in the second quarter, $15 \%$ higher than in the comparable period in 1997. North American operating profits for the quarter increased $23 \%$ to $\$ 11.9$ million due to improved results across most product lines, particularly armored car operations which include ATM services. For the six months ended June 30, 1998, North American revenues and operating profits were $\$ 265.1$ million and $\$ 21.9$ million, respectively, compared to $\$ 228.4$ million and $\$ 17.4$ million, respectively, for the prior period in 1997.

Revenues and operating profits from European subsidiaries and affiliates amounted to $\$ 90.9$ million and $\$ 6.4$ million, respectively, in the second quarter, compared to $\$ 33.7$ million and $\$ 1.3$ million, respectively, in the comparable 1997 periods. The increase in revenues was due to the acquisition, in the first quarter of 1998, of nearly all the remaining shares of its affiliate in France (previously 38\% owned). The operating profit increase was due to the improved results of the operations in France as well as the increased ownership position. In the first six months of 1998, revenues and operating profits grew to $\$ 140.7$ million and $\$ 7.2$ million, respectively, compared to $\$ 66.4$ million and $\$ 1.7$ million, respectively, for the same period in 1997. The acquisition and improved results in France, partially
offset by losses in Belgium relating to the first quarter 1998 industry-wide strike, drove the year-to-date results.

Revenues from Latin American subsidiaries were $\$ 76.3$ million in the second quarter, $15 \%$ higher than the same period in 1997 due primarily to growth in Venezuelan operations. Operating profits from subsidiaries and affiliates were $\$ 5.4$ million in the second quarter, down $28 \%$ from $\$ 7.4$ million in the comparable period in 1997. Expenses associated with start-up operations in Argentina as well as an equity loss in the $20 \%$ owned Mexican affiliate more than offset improved results in Venezuela. For the six months ended June 30, 1998, revenues and operating profits in Latin America were $\$ 152.8$ million and $\$ 16.0$ million, respectively, increasing $21 \%$ and $8 \%$, respectively, over the comparable 1997 period.

Revenues and operating profits from Asia/Pacific subsidiaries and affiliates were $\$ 6.8$ million and $\$ 0.4$ million, respectively, in the quarter. Revenues were essentially unchanged over the comparable 1997 period and operating profits decreased $\$ 0.3$ million. Revenues and operating profits of $\$ 13.1$ million and $\$ 0.8$ million in the year-to-date period were $\$ 0.1$ million and $\$ 0.2$ million lower respectively, compared to the same period in 1997. Brink's has recently expanded its armored car operations in Australia, providing valuables transport, ATM services
and currency processing services to a number of financial institutions, including the largest bank in Australia.

Brink's continued its international strategy of gaining control of affiliated operations or exiting certain markets. During the second quarter Brink's increased its ownership to $100 \%$ from $50 \%$ in its German affiliate, increased its majority ownership in its Colombian affiliate by $7.5 \%$ to $58 \%$ and divested its $24.5 \%$ interest in its Italian affiliate. BRINK'S HOME SECURITY, INC.

Brink's Home Security's revenues totaled $\$ 50.1$ million in the second quarter of 1998, a $13 \%$ increase over the year earlier period. Operating profits increased 5\% to $\$ 13.9$ million. Operating profits from on-going monitoring and service operations increased to $\$ 18.2$ million from $\$ 15.9$ million as a result of the increased subscriber base and higher average monthly monitoring fees for existing subscribers. The net loss on marketing, sales and installation activities increased to $\$ 4.3$ million from $\$ 2.7$ million in the second quarter of 1997.

Brink's Home Security installed approximately 28,600 new subscribers during the quarter and the subscriber base totaled almost 548,000 on June 30, 1998, a $14 \%$ increase from a year earlier. The disconnect rate in the first half of 1998 was $7.3 \%$. As a result of the growth in subscribers and higher average monitoring fees
per subscriber, monthly recurring revenues increased $18 \%$ to $\$ 14$ million as of June 1998

Brink's Home Security is continuing a number of quality improvement programs designed to further enhance customer service while improving productivity and customer retention. The company's reputation for high quality service and reliability has made it a premiere service provider in the home security industry. Brink's Home Security continued its geographic expansion in the second quarter by entering the Tulsa, Oklahoma market.

## FINANCIAL-CONSOLIDATED

The Pittston Company (the "Company") reported consolidated revenues of $\$ 927.1$ million in the second quarter ended June 30 , 1998 compared to $\$ 826.2$ million for the comparable period in 1997. Net income was $\$ 20.8$ million compared to $\$ 14.7$ million in the prior year's quarter. Total debt at June 30, 1998 was $\$ 426.2$ million. For the first six months of 1998, consolidated revenues were $\$ 1,790$ million and net income was $\$ 33.6$ million. A year ago, consolidated revenues for the first six months were $\$ 1,608$ million and net income was $\$ 36.0$ million. Consolidated cash flow from operating activities totaled $\$ 82.2$ million for the six months ended June 30, 1998.

During the second quarter of 1998, under the share repurchase programs authorized by the Board of Directors of the Company, the Company purchased 227,400 shares of Pittston BAX Group Common Stock at a cost of $\$ 3.7$ million and 114,100 shares of Pittston Brink's Group Common Stock at a cost of $\$ 4.4$ million As of June 30, 1998, the Company had remaining authority to purchase over time 1 million shares of Pittston Minerals Group Common Stock, 0.9 million shares of Pittston Brink's Group Common Stock, 0.7 million shares of Pittston BAX Group Common Stock and an additional $\$ 24.2$ million of its Series C Convertible Preferred Stock. The aggregate purchase price limitation for all common stock purchases was $\$ 13.4$ million at June 30, 1998.

Pittston Brink's Group Common Stock (NYSE-PZB), Pittston BAX Group Common Stock (NYSE-PZX) and Pittston Minerals Group Common Stock (NYSE-PZM) represent the three classes of common stock of The Pittston Company, a diversified company with interests in security services through Brink's, Incorporated and Brink's Home Security, Inc. (Pittston Brink's Group), global freight transportation and logistics management services through BAX Global Inc. (Pittston BAX Group) and mining and minerals exploration through Pittston Coal Company and Pittston Mineral Ventures (Pittston Minerals Group). Copies of the Pittston BAX Group and Pittston Minerals Group earnings releases are available upon request.

## BRINK'S, INCORPORATED



BRINK'S HOME SECURITY, INC.

| (DOLLARS IN THOUSANDS) |  | Three Mont 1998 | $\begin{array}{r} \text { June } 30 \\ 1997 \end{array}$ | Six Months Ended June 30  <br> 1998 1997 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| OPERATING REVENUES | \$ | 50,061 | 44,225 | 98,471 | 86,410 |
| OPERATING PROFIT (LOSS) |  |  |  |  |  |
| Monitoring and service | \$ | 18,152 | 15,944 | 35,334 | 30,534 |
| Net marketing, sales and installation |  | $(4,257)$ | $(2,671)$ | $(7,937)$ | $(4,482)$ |
| Total operating profit | \$ | 13,895 | 13,273 | 27,397 | 26,052 |
| DEPRECIATION AND AMORTIZATION | \$ | 9,103 | 7,116 | 17,905 | 13,782 |
| MONTHLY RECURRING REVENUES (a) |  |  |  | 13,976 | 11,834 |
| Number of subscribers: |  |  |  |  |  |
| Beginning of period |  | 528,607 | 464,007 | 511,532 | 446,505 |
| Installations |  | 28,557 | 26,798 | 55,307 | 52,388 |
| Disconnects |  | $(9,506)$ | $(8,740)$ | $(19,181)$ | $(16,828)$ |
| End of period |  | 547,658 | 482,065 | 547,658 | 482,065 |

(a) Monthly recurring revenues are calculated based on the number of subscribers at period end multiplied by the average fee per subscriber received in the last month of the period for monitoring, maintenance and related services.

| (IN THOUSANDS, EXCEPT |  | Three Mon | June 30 | Six Months Ended June 30  <br> 1998 1997 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PER SHARE DATA) |  | 1998 | 1997 |  |  |
| Operating revenues | \$ | 359,812 | 268,775 | 670,145 | 520,159 |
| Operating expenses |  | 273,523 | 197,741 | 506,955 | 385,649 |
| Selling, general and administrative expenses |  | 50,705 | 40,296 | 97,260 | 76,359 |
| Total costs and expenses |  | 324,228 | 238,037 | 604,215 | 462,008 |
| Other operating income (expense), net |  | 4 | 117 | 990 | (504) |
| Operating profit |  | 35,588 | 30,855 | 66,920 | 57,647 |
| Interest income |  | 624 | 553 | 1,488 | 1,206 |
| Interest expense |  | $(5,050)$ | $(2,664)$ | $(8,865)$ | $(4,903)$ |
| Other income (expense), net |  | 1,484 | $(1,447)$ | 147 | $(3,105)$ |
| Income before income taxes |  | 32,646 | 27,297 | 59,690 | 50,845 |
| Provision for income taxes |  | 12,076 | 9,558 | 22,083 | 17, 800 |
| Net income | \$ | 20,570 | 17,739 | 37,607 | 33, 045 |
| Net income per common share: |  |  |  |  |  |
| Basic | \$ | . 53 | . 46 | . 97 | . 86 |
| Diluted |  | . 52 | . 46 | . 96 | . 85 |
| Weighted average common shares outstanding: |  |  |  |  |  |
| Basic |  | 38,713 | 38,230 | 38,596 | 38,209 |
| Diluted |  | 39,206 | 38,703 | 39,143 | 38,659 |

## SEGMENT INFORMATION

| Operating revenues: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Brink's | \$ | 309, 751 | 224,550 | 571,674 | 433,749 |
| BHS |  | 50,061 | 44,225 | 98,471 | 86,410 |
| Total operating revenues | \$ | 359,812 | 268,775 | 670,145 | 520,159 |
| Operating profit: |  |  |  |  |  |
| Brink's | \$ | 24,047 | 19,143 | 45,966 | 34,944 |
| BHS |  | 13,895 | 13,273 | 27,397 | 26,052 |
| Segment operating profit |  | 37,942 | 32,416 | 73,363 | 60,996 |
| General corporate expense |  | $(2,354)$ | $(1,561)$ | $(6,443)$ | $(3,349)$ |
| Total operating profit | \$ | 35,588 | 30,855 | 66,920 | 57,647 |

See accompanying notes.

PITTSTON BRINK'S GROUP
CONDENSED BALANCE SHEETS

| (IN THOUSANDS) |  | $\begin{array}{r} \text { June } 30 \\ 1998 \end{array}$ | $\begin{array}{r} \text { December } 31 \\ 1997 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ | 42,293 | 37,694 |
| Accounts receivable, net of estimated amounts uncollectible |  | 225,582 | 160,912 |
| Inventories and other current assets |  | 55,852 | 48,518 |
| Total current assets |  | 323,727 | 247,124 |
| Property, plant and equipment, at cost, net of accumulated depreciation and amortization |  |  |  |
| Intangibles, net of accumulated amortization |  | 59,884 | 18,510 |
| Other assets |  | 73,633 | 80, 024 |
| Total assets | \$ | 899,987 | 692,330 |
| LIABILITIES AND SHAREHOLDER'S EQUITY |  |  |  |
| Current liabilities | \$ | 287,803 | 178,348 |
| Long-term debt, less current maturities |  | 94,564 | 38,682 |
| Other liabilities |  | 101,530 | 94,820 |
| Total liabilities |  | 483,897 | 311,850 |
| Shareholder's equity |  | 416,090 | 380,480 |
| Total liabilities and shareholder's equity | \$ | 899,987 | 692,330 |

See accompanying notes.

## PITTSTON BRINK'S GROUP

## STATEMENTS OF CASH FLOWS

 (UNAUDITED)| (IN THOUSANDS) | $1998$ |  | $\begin{array}{r} \text { June } 30 \\ 1997 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |
| Net income | \$ | 37,607 | 33,045 |
| Adjustments to reconcile net income to net |  |  |  |
| cash provided by operating activities: |  |  |  |
| Depreciation and amortization |  | 38,693 | 28,218 |
| Provision for deferred income taxes |  | 5,683 | 1,184 |
| Other, net |  | 7,392 | 8,405 |
| Changes in operating assets and liabilities, net of effects of acquisitions and dispositions: |  |  |  |
| Increase in receivables |  | $(8,754)$ | $(5,852)$ |
| Increase in inventories and other current assets |  | $(8,941)$ | $(5,038)$ |
| Decrease in current liabilities |  | $(6,290)$ | $(3,745)$ |
| Other, net |  | $(9,271)$ | $(1,789)$ |
| Net cash provided by operating activities |  | 56,119 | 54,428 |
| Cash flows from investing activities: |  |  |  |
| Additions to property, plant and equipment |  | $(65,373)$ | $(54,234)$ |
| Proceeds from disposal of property, plant and equipment |  | 1,368 | 1,209 |
| Acquisitions, net of cash acquired |  | $(5,526)$ | $(53,303)$ |
| Other, net |  | (993) | 6,834 |
| Net cash used by investing activities |  | $(70,524)$ | $(99,494)$ |
| Cash flows from financing activities: |  |  |  |
| Net additions to debt |  | 4,627 | 40,502 |
| Payments from Minerals Group |  | 16,700 | 15,083 |
| Share and other equity activity, net |  | $(2,323)$ | $(4,562)$ |
| Net cash provided by financing activities |  | 19,004 | 51,023 |
| Net increase in cash and cash equivalents |  | 4,599 | 5,957 |
| Cash and cash equivalents at beginning of period |  | 37,694 | 20,012 |
| Cash and cash equivalents at end of period | \$ | 42,293 | 25,969 |

# THE PITTSTON COMPANY AND SUBSIDIARIES <br> PITTSTON BRINK'S GROUP NOTES TO FINANCIAL INFORMATION 

(1) The Pittston Company (the "Company") has three classes of common stock: Pittston Brink's Group Common Stock ("Brink's Stock"), Pittston BAX Group Common Stock ("BAX Stock") and Pittston Minerals Group Common Stock
("Minerals Stock"), which were designed to provide shareholders with separate securities reflecting the performance of the Pittston Brink's Group (the "Brink's Group"), Pittston BAX Group (the "BAX Group") and Pittston Minerals Group (the "Minerals Group"), respectively, without diminishing the benefits of remaining a single corporation or precluding future transactions affecting any of the Groups.

The financial information for the Brink's Group includes the results of the Company's Brink's, Incorporated ("Brink's") and Brink's Home Security, Inc. ("BHS") businesses. It is prepared using the amounts included in the Company's consolidated financial statements. Accordingly, the Company's consolidated financial statements must be read in connection with the Brink's Group's financial data.
(2) Under the share repurchase programs authorized by the Board of Directors of the Company, the Company purchased the following shares in the periods presented:

(a) The excess of the carrying amount of the Convertible Preferred Stock over the cash paid to holders for repurchases made during the periods. This amount is deducted from preferred dividends in the Company's Statement of Operations.
(3) The Brink's Group adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income," in the first quarter of 1998. SFAS No. 130 established standards for the reporting and display of comprehensive income and its components in financial statements.
Comprehensive income generally represents all changes in shareholders' equity except those resulting from investments by or distributions to shareholders. Total comprehensive income, which is composed of net income and foreign currency translation adjustments, for the three months ended June 30, 1998 and 1997 was $\$ 18.5$ million and $\$ 17.9$ million, respectively. Total comprehensive income for the six months ended June 30, 1998 and 1997 was $\$ 33.8$ million and $\$ 29.1$ million, respectively.
(4) In the first quarter of 1998, the Brink's Group purchased $62 \%$ (representing nearly all the remaining shares) of its French affiliate ("Brink's S.A.") for payments aggregating US \$39 million over three years. The acquisition was funded through an initial payment made at closing of $\$ 9$ million and a note to the seller for a principal amount of approximately the equivalent of US $\$ 28$ million payable in annual installments plus interest through 2001. The acquisition has been accounted for as a purchase. Based on a preliminary evaluation which is subject to additional review, the estimated fair value of the additional assets recorded, including goodwill, approximated $\$ 134$ million and includes $\$ 9$ million in cash. Estimated liabilities assumed of $\$ 98$ million included previously existing debt of approximately $\$ 49$ million, which includes borrowings of $\$ 19$ million and capital leases of $\$ 30$ million.
(5) Certain prior period amounts have been reclassified to conform to the current period's financial statement presentation.
(6) Financial information for the Minerals Group, which includes the results of the Pittston Coal Company and Pittston Mineral Ventures operations, and the BAX Group which includes the results of the Company's BAX Global Inc. business, is available upon request.

THE PITTSTON COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)


See accompanying notes.

## THE PITTSTON COMPANY AND SUBSIDIARIES <br> CONDENSED CONSOLIDATED BALANCE SHEETS

| (IN THOUSANDS) |  | $\begin{array}{r} \text { June } 30 \\ 1998 \end{array}$ | $\begin{array}{r} \text { December } 31 \\ 1997 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ | 70,290 | 69,878 |
| Accounts receivable, net of estimated amounts uncollectible |  | 594,773 | 531,317 |
| Inventories and other current assets |  | 135, 258 | 125,610 |
| Total current assets |  | 800,321 | 726,805 |
| Property, plant and equipment, at cost, net of accumulated depreciation, depletion and amortization |  |  |  |
| Intangibles, net of accumulated amortization |  | 344, 469 | 301, 395 |
| Other assets |  | 298,902 | 320,102 |
| Total assets | \$ | 2,242,645 | 1,995,944 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |
| Current liabilities | \$ | 742,824 | 643,673 |
| Long-term debt, less current maturities |  | 328,984 | 191, 812 |
| Postretirement benefits other than pensions |  | 235,385 | 231, 451 |
| Workers' compensation and other claims |  | 99,480 | 106,378 |
| Other liabilities |  | 127,296 | 137,012 |
| Total liabilities |  | 1,533,969 | 1,310,326 |
| Shareholders' equity |  | 708,676 | 685,618 |
| Total liabilities and shareholders' equity | \$ | 2,242,645 | 1,995,944 |

See accompanying notes.

# THE PITTSTON COMPANY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) 

| (IN THOUSANDS) | Six Months Ended June 30  <br> 1998 1997 |  |  |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |
| Net income | \$ | 33,590 | 36,004 |
| Adjustments to reconcile net income to net cash |  |  |  |
| provided by operating activities: |  |  |  |
| Depreciation, depletion and amortization |  | 73,318 | 60,824 |
| Provision for aircraft heavy maintenance |  | 18,580 | 16,382 |
| Provision for deferred income taxes |  | 6,201 | 5,117 |
| Other, net |  | 13,194 | 10,469 |
| Changes in operating assets and liabilities |  |  |  |
| net of effects of acquisitions and dispositions: |  |  |  |
| Decrease (increase) in receivables |  | 701 | $(15,870)$ |
| Increase in inventories and other current assets |  | $(6,350)$ | $(24,067)$ |
| (Decrease) increase in current liabilities |  | $(40,735)$ | 490 |
| Other, net |  | $(16,331)$ | $(3,807)$ |
| Net cash provided by operating activities |  | 82,168 | 85,542 |
| Cash flows from investing activities: |  |  |  |
| Additions to property, plant and equipment |  | $(122,660)$ | $(82,236)$ |
| Proceeds from disposal of property, plant and equipment |  | 14,711 | 3,698 |
| Aircraft heavy maintenance |  | $(20,524)$ | $(19,350)$ |
| Acquisitions and related contingent payments, net of cash acquired |  | $(34,361)$ | $(54,094)$ |
| Dispositions of other assets and investments |  | 8,482 | -- |
| Other, net |  | $(4,539)$ | 6,996 |
| Net cash used by investing activities |  | $(158,891)$ | $(144,986)$ |
| Cash flows from financing activities: |  |  |  |
| Net additions to debt |  | 90,812 | 90,819 |
| Share and other equity activity |  | $(13,677)$ | $(12,595)$ |
| Net cash provided by financing activities |  | 77,135 | 78,224 |
| Net increase in cash and cash equivalents |  | 412 | 18,780 |
| Cash and cash equivalents at beginning of period |  | 69,878 | 41,217 |
| Cash and cash equivalents at end of period | \$ | 70,290 | 59,997 |

THE PITTSTON COMPANY AND SUBSIDIARIES
CONSOLIDATED NOTES TO FINANCIAL INFORMATION
(1) The Pittston Company (the "Company") has three classes of common stock: Pittston Brink's Group Common Stock ("Brink's Stock"), Pittston BAX Group Common Stock ("BAX Stock") and Pittston Minerals Group Common Stock ("Minerals Stock"), which were designed to provide shareholders with separate securities reflecting the performance of the Pittston Brink's Group (the "Brink's Group"), Pittston BAX Group (the "BAX Group") and Pittston Minerals Group (the "Minerals Group") respectively, without diminishing the benefits of remaining a single corporation or precluding future transactions affecting any of the Groups.
(2) Under the share repurchase programs authorized by the Board of Directors of the Company, the Company purchased the following shares in the periods presented:

| (Dollars in millions) | Three | Months Ended June 30 1998 | Three | Months Ended June 30 1997 |  | Months Ended June 30 1998 |  | Months Ended June 30 1997 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Brink's Stock: |  |  |  |  |  |  |  |  |
| Shares |  | 114,100 |  | 13,000 |  | 114,100 |  | 166,000 |
| Cost |  | \$ 4.4 |  | 0.3 |  | 4.4 |  | 4.3 |
| BAX Stock: |  |  |  |  |  |  |  |  |
| Shares |  | 227,400 |  | -- |  | 404,932 |  | 132,100 |
| Cost |  | \$ 3.7 |  | -- |  | 7.2 |  | 2.6 |
| Convertible Preferred Stock: |  |  |  |  |  |  |  |  |
| Shares |  | -- |  | -- |  | 355 |  | -- |
| Cost |  | \$ -- |  | -- |  | 0.1 |  | -- |
| Excess carrying amount (a) |  | \$ -- |  | -- |  | 0.02 |  | -- |

(a) The excess of the carrying amount of the Convertible Preferred Stock over the cash paid to holders for repurchases made during the periods. This amount is deducted from preferred dividends in the Company's Statement of Operations.
(3) The Pittston Company adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income," in the first quarter of 1998. SFAS No. 130 established standards for the reporting and display of comprehensive income and its components in financial statements.
Comprehensive income generally represents all changes in shareholders' equity except those resulting from investments by or distributions to shareholders. Total comprehensive income, which is composed of net income and foreign currency translation adjustments, for the three months ended June 30, 1998 and 1997 was $\$ 16.3$ million and $\$ 12.9$ million, respectively. Total comprehensive income for the six months ended June 30, 1998 and 1997 was $\$ 27.2$ million and $\$ 27.6$ million, respectively.
(4) In the first quarter of 1998, the Company purchased 62\% (representing nearly all the remaining shares) of its Brink's affiliate in France ("Brink's S.A.") for payments aggregating US $\$ 39$ million over three years. The acquisition was funded through an initial payment made at closing of $\$ 9$ million and a note to the seller for a principal amount of approximately the equivalent of US $\$ 28$ million payable in annual installments plus interest through 2001. The acquisition has been accounted for as a purchase. Based on a preliminary evaluation which is subject to additional review, the estimated fair value of the additional assets recorded, including goodwill, approximated $\$ 134$ million and includes $\$ 9$ million in cash. Estimated liabilities assumed of $\$ 98$ million included previously existing debt of approximately $\$ 49$ million, which includes borrowings of $\$ 19$ million and capital leases of $\$ 30$ million.
(5) On April 30, 1998, the Company acquired the privately held Air Transport International LLC for a purchase price of approximately $\$ 29$ million. The acquisition was funded through the revolving credit portion of the Company's credit agreement with a syndicate of banks and was accounted for as a purchase. Based on a preliminary evaluation which is subject to additional review, the estimated fair value of the assets acquired and liabilities assumed approximated $\$ 33$ million and $\$ 4$ million, respectively.
(6) During the second quarter of 1998, the Company's Coal Operations disposed of certain assets of its Elkay mining operation in West Virginia. The assets were sold for cash of approximately $\$ 18$ million, resulting in a pretax loss of $\$ 2.2$ million. In addition, in July, the Company's Coal Operations completed the sale of two idle properties in West Virginia and a loading dock in Kentucky for an expected pre-tax gain of approximately $\$ 5$ million.
(7) Effective January 1, 1998, the Company implemented Statement of Position ("SOP") No. 98-1 "Accounting for the Costs of Computer Software Developed for Internal Use." SOP No. 98-1 requires that certain costs related to the development or purchase of internal use software be capitalized and amortized over the estimated useful life of the software.
(8) Certain prior period amounts have been reclassified to conform to the current period's financial statement presentation.

## PITTSTON BAX GROUP EARNS

## \$. 05 PER SHARE IN THE SECOND QUARTER

Richmond, VA - July 29, 1998 - Pittston BAX Group reported net income of $\$ 1.0$ million ( $\$ .05$ per share) in the second quarter ended June 30, 1998. A year earlier, BAX reported a net loss of $\$ 1.9$ million ( $\$ .10$ per share) including special consulting expenses of $\$ 12.5$ million (pre-tax) or $\$ .40$ per share (after tax). Consolidated worldwide revenue increased $8 \%$ to $\$ 432.9$ million over the $\$ 399.6$ million reported in the prior year's quarter.

For the first six months of 1998, worldwide revenue increased $8 \%$ to $\$ 835.3$ million compared to $\$ 771.0$ million for the comparable period in 1997. The year-to-date net loss was $\$ 2.0$ million ( $\$ .10$ per share). A year earlier, net income was $\$ 3.2$ million ( $\$ .16$ per share) including the special consulting expenses.

## INTERNATIONAL

BAX Global's international revenue rose $11 \%$ in the second quarter to $\$ 279.9$ million from $\$ 253.0$ million in the comparable 1997 period. International expedited freight services revenue increased $3 \%$ to $\$ 219.4$ million with higher volumes partially offset by lower yields (revenue per pound) reflecting a continued shift in the traffic mix with lower exports to higher yielding Asian markets. Other
international revenue, which consists primarily of customs clearances, logistics and ocean services, as well as revenue from the recently acquired Air Transport International LLC ("ATI"), a U.S. based airline, rose $52 \%$ to $\$ 60.5$ million. The revenue increase was largely due to the acquisition of ATI, and growth in both ocean services and BAX logistics activities. For the first six months of 1998, international revenue was $\$ 534.0$ million, a $10 \%$ increase over the $\$ 486.0$ million of a year earlier.

International operating profits were $\$ 4.2$ million for the quarter compared to $\$ 8.4$ million, before special consulting expenses, earned in the second quarter of 1997. The decrease was primarily due to higher information technology expenses, inclusion of ATI results and increased provisions for bad debt expense primarily in Asia. For the first six months of 1998, international operating profits totaled $\$ 9.6$ million compared to $\$ 15.1$ million, before special consulting expenses, in the first six months of 1997.

INTRA-U.S.
In the second quarter, BAX Global's intra-U.S. expedited freight services revenue increased $5 \%$ to $\$ 151.6$ million, mainly reflecting higher volumes and slightly lower yields. For the first six months of 1998, expedited freight services revenues were $\$ 299.0$ million, a $6 \%$ increase over the year earlier period.

Intra-U.S. operating profits were $\$ 2.1$ million for the quarter compared to an operating profit of $\$ 3.5$ million, excluding special consulting expenses, in the second quarter a year ago. For the first six months of 1998, the intra-U.S. operating loss was $\$ 2.9$ million compared to an operating profit of $\$ 7.6$ million, before special consulting expenses, in the prior year. Lower operating profits in 1998 reflect increased infrastructure costs designed to enhance service levels and higher information technology expenses including Year 2000 initiatives.
C. Robert Campbell was elected President and Chief Executive Officer of BAX Global Inc. effective June 8, 1998. Mr. Campbell brings thirty years of relevant professional experience including significant transportation and logistics experience during a twenty-one year career with Ryder System, Inc., where he last served as Executive Vice President. Prior to joining BAX Global, Mr. Campbell served as Executive Vice President of Advantica Restaurant Group, Inc.

Mr. Campbell stated that, "initially my three highest priorities are to (1) focus on enhancing service levels, a process already underway; (2) continue margin improvement initiatives begun in June; and (3) expand at a faster rate internationally."

## FINANCIAL-CONSOLIDATED

The Pittston Company (the "Company") reported consolidated revenue of $\$ 927.1$ million in the second quarter ended June 30, 1998 compared to $\$ 826.2$ million for the comparable period in 1997. Net income was $\$ 20.8$ million compared to $\$ 14.7$ million in the prior year's quarter. Total debt at June 30, 1998 was $\$ 426.2$ million. For the first six months of 1998 , consolidated revenue was $\$ 1,790$ million and net income was $\$ 33.6$ million. A year ago, consolidated revenue for the first six months was $\$ 1,608$ million and net income was $\$ 36.0$ million. Consolidated cash flow from operating activities totaled $\$ 82.2$ million for the six months ended June 30, 1998.

During the second quarter of 1998, under the share repurchase programs authorized by the Board of Directors of the Company, the Company purchased 227,400 shares of Pittston BAX Group Common Stock at a cost of $\$ 3.7$ million and 114,100 shares of Pittston Brink's Group Common Stock at a cost of $\$ 4.4$ million. As of June 30, 1998, the company had remaining authority to purchase over time 1 million shares of Pittston Minerals Group Common Stock, 0.9 million shares of Pittston Brink's Group Common Stock, 0.7 million shares of Pittston BAX Group Common Stock and an additional $\$ 24.2$ million of its Series C Convertible Preferred

Stock. The aggregate purchase price limitation for all common stock purchases was $\$ 13.4$ million at June 30, 1998.

This release contains both historical and forward looking information. Statements regarding the potential benefits of enhancing service levels, margin improvement initiatives, and expanding at a faster rate internationally are subject to known and unknown risks, uncertainties and contingencies, which could cause actual results, performance or achievements to differ materially from those which are anticipated. Such risks, uncertainties and contingencies, many of which are beyond the control of the BAX Group and The Pittston Company, include, but are not limited to, overall domestic and international economic and business conditions, the domestic and international demand for the BAX Global's services, pricing and other competitive factors in the industry, new government regulations and/or legislative initiatives, variations in costs or expenses, the consummation and successful integration of the ATI acquisition, changes in the scope of improvements to information systems and Year 2000 initiatives, delays or problems in the implementation of Year 2000 initiatives by the BAX Group and/or its suppliers and customers, and delays or problems in the design and implementation of improvements to information systems.

Pittston BAX Group Common Stock (NYSE-PZX), Pittston Brink's Group Common Stock (NYSE-PZB) and Pittston Minerals Group Common Stock (NYSE-PZM) represent the three classes of common stock of The Pittston Company, a diversified company with interests in global freight transportation and logistics management services through BAX Global Inc. (Pittston BAX Group), security services through Brink's, Incorporated and Brink's Home Security, Inc. (Pittston Brink's Group), and in mining and minerals exploration through Pittston Coal Company and Pittston Mineral Ventures (Pittston Minerals Group). Copies of the Pittston Brink's Group and Pittston Minerals Group earnings releases are available upon request.

BAX GLOBAL INC.

(a) Prior period's international expedited freight revenues have been reclassified to conform to the current period classification.
(b) The three month period ended June 30, 1998 includes $\$ 2.8$ million ( $\$ 1.0$ million Intra-U.S. and $\$ 1.8$ million International) related to incremental technology expenditures, including Year 2000 initiatives. The six month period ended June 30, 1998 includes $\$ 6.3$ million ( $\$ 2.6$ million Intra-U.S. and $\$ 3.7$ million International) related to incremental technology expenditures, including Year 2000 initiatives, partially offset by several non-recurring items. The three and six month periods ended June 30, 1997 include $\$ 12.5$ million of consulting expenses related to the redesign of BAX Global's business processes and new information system architecture of which $\$ 4.75$ million and $\$ 7.75$ million was attributed to Intra-U.S. and International, respectively.
(c) Compared to the same period in the prior year.


## SEGMENT INFORMATION

| Operating revenues: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BAX Global | \$ | 432,884 | 399,567 | 835,317 | 770,976 |
| Operating profit (loss): |  |  |  |  |  |
| BAX Global | \$ | 6,279 | (565) | 6,709 | 10,191 |
| General corporate expense |  | $(2,341)$ | $(1,554)$ | $(6,424)$ | $(3,334)$ |
| Operating profit (loss) | \$ | 3,938 | $(2,119)$ | 285 | 6,857 |

See accompanying notes.

PITTSTON BAX GROUP CONDENSED BALANCE SHEETS

| (IN THOUSANDS) |  | $\begin{array}{r} \text { June } 30 \\ 1998 \end{array}$ | $\begin{array}{r} \text { December } 31 \\ 1997 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ | 24,406 | 28,790 |
| Accounts receivable, net of estimated amounts uncollectible |  | 294,430 | 306,806 |
| Inventories and other current assets |  | 21,728 | 19,568 |
| Total current assets |  | 340,564 | 355,164 |
| Property, plant and equipment, at cost, net |  |  |  |
| Intangibles, net of accumulated amortization |  | 177,995 | 174,791 |
| Other assets |  | 41,506 | 42,856 |
| Total assets | \$ | 760,129 | 701,443 |
| LIABILITIES AND SHAREHOLDER'S EQUITY |  |  |  |
| Current liabilities | \$ | 319,985 | 312,065 |
| Long-term debt, less current maturities |  | 99, 290 | 37, 016 |
| Other liabilities |  | 24,581 | 28,652 |
| Total liabilities |  | 443,856 | 377,733 |
| Shareholder's equity |  | 316,273 | 323,710 |
| Total liabilities and shareholder's equity | \$ | 760,129 | 701,443 |

See accompanying notes.


## THE PITTSTON COMPANY AND SUBSIDIARIES PITTSTON BAX GROUP

 NOTES TO FINANCIAL INFORMATION(1) The Pittston Company (the "Company") has three classes of common stock: Pittston Brink's Group Common Stock ("Brink's Stock"), Pittston BAX Group Common Stock ("BAX Stock") and Pittston Minerals Group Common Stock ("Minerals Stock"), which were designed to provide shareholders with separate securities reflecting the performance of the Pittston Brink's Group (the "Brink's Group"), Pittston BAX Group (the "BAX Group") and Pittston Minerals Group (the "Minerals Group"), respectively, without diminishing the benefits of remaining a single corporation or precluding future transactions affecting any of the Groups.

The financial information for the BAX Group includes the results of the Company's BAX Global Inc. business. It is prepared using the amounts included in the Company's consolidated financial statements. Accordingly, the Company's consolidated financial statements must be read in connection with the BAX Group's financial data.
(2) Under the share repurchase programs authorized by the Board of Directors of the Company, the Company purchased the following shares in the periods presented:

| Dollars in millions) |  | Three | Mont June 19 | Months Ended June 30 1997 | Six | $\begin{array}{r} \text { Mont } \\ \text { Jun } \\ 19 \end{array}$ | Mont Jun |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BAX Stock: |  |  |  |  |  |  |  |
| Shares |  | 227, | 400 |  | 404 | ,932 | 100 |
| Cost | \$ | \$ | 3.7 |  |  | 7.2 | 2.6 |
| Convertible Preferred Stock: |  |  |  |  |  |  |  |
| Shares |  |  | -- |  |  | 355 | -- |
| Cost | \$ | \$ | -- |  |  | 0.1 | -- |
| Excess carrying amount (a) | \$ | \$ | -- |  |  | 0.02 | -- |

(a) The excess of the carrying amount of the Convertible Preferred Stock over the cash paid to holders for repurchases made during the periods. This amount is deducted from preferred dividends in the Company's Statement of Operations.
(3) On April 30, 1998, the BAX Group acquired the privately held Air Transport International LLC for a purchase price of approximately \$29 million. The acquisition was funded through the revolving credit portion of the Company's credit agreement with a syndicate of banks and was accounted for as a purchase. Based on a preliminary evaluation which is subject to additional review, the estimated fair value of the assets acquired and liabilities assumed approximated $\$ 33$ million and \$4 million, respectively.
(4) The BAX Group adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income," in the first quarter of 1998. SFAS No. 130 established standards for the reporting and display of comprehensive income and its components in financial statements. Comprehensive income generally represents all changes in shareholders' equity except those resulting from investments by or distributions to shareholders. Total comprehensive income (loss), which is composed of net income (loss) and foreign currency translation adjustments, for the three
months ended June 30, 1998 and 1997 was $\$ 0.6$ million and (\$2.2) million, respectively. Total comprehensive (loss) income for the six months ended June 30, 1998 and 1997 was (\$2.0) million and \$1.5 million, respectively.
(5) Effective January 1, 1998, the BAX Group implemented a new AICPA Statement of Position ("SOP") No. 98-1 "Accounting for the Costs of Computer Software Developed for Internal Use". SOP No. 98-1 requires that certain costs related to the development or purchase of internal-use software be capitalized and amortized over the estimated useful life of the software. As a result of the implementation of SOP No. 98-1, net income for the three months ended June 30, 1998, included a benefit of approximately $\$ 0.6$ million or $\$ .03$ per share and the net loss for the six months ended June 30, 1998, included a benefit of approximately $\$ 1.4$ million or $\$ .07$ per share for costs capitalized during those periods which would have been expensed prior to the implementation of SOP No. 98-1.
(6) Certain prior period amounts have been reclassified to conform to the current period's financial statement presentation.
(7) Financial information for the Minerals Group, which includes the results of the Pittston Coal Company and Pittston Mineral Ventures operations, and the Brink's Group, which includes the results of the Company's Brink's, Incorporated and Brink's Home Security, Inc. businesses, is available upon request.

# THE PITTSTON COMPANY AND SUBSIDIARIES 

 CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)| (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) |  | Three Mon 1998 | $\begin{array}{r} \text { June } 30 \\ 1997 \end{array}$ | $\begin{aligned} & \text { Six Months } \\ & 1998 \end{aligned}$ | Ended June 30 1997 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 134,408 | 157, 812 | 284,306 | 316,695 |
| Operating revenues |  | 792,696 | 668,342 | 1,505,462 | 1,291,135 |
| Net sales and operating revenues |  | 927,104 | 826,154 | 1,789,768 | 1,607,830 |
| Cost of sales |  | 133,278 | 153,836 | 277,442 | 307,248 |
| Operating expenses |  | 658,680 | 553,434 | 1,254,451 | 1,072,253 |
| Selling, general and administrative expenses |  | 102,732 | 94,455 | 201,988 | 170,098 |
| Total costs and expenses |  | 894,690 | 801, 725 | 1,733,881 | 1,549,599 |
| Other operating income, net |  | 3,089 | 2,875 | 6,116 | 6,451 |
| Operating profit |  | 35,503 | 27,304 | 62,003 | 64,682 |
| Interest income |  | 1,067 | 991 | 2,248 | 2,010 |
| Interest expense |  | $(9,527)$ | $(6,422)$ | $(16,911)$ | $(11,986)$ |
| Other income (expense), net |  | 1,017 | $(1,899)$ | (418) | $(4,288)$ |
| Income before income taxes |  | 28,060 | 19,974 | 46,922 | 50,418 |
| Provision for income taxes |  | 7,298 | 5,311 | 13,332 | 14,414 |
| Net income |  | 20,762 | 14,663 | 33,590 | 36, 004 |
| Preferred stock dividends, net |  | (887) | (902) | $(1,751)$ | $(1,803)$ |
| Net income attributed to common shares | \$ | 19,875 | 13,761 | 31,839 | 34,201 |
| PITTSTON BRINK'S GROUP: |  |  |  |  |  |
| Net income attributed to common shares | \$ | 20,570 | 17,739 | 37,607 | 33, 045 |
| Net income per common share: |  |  |  |  |  |
| Basic | \$ | . 53 | . 46 | . 97 | . 86 |
| Diluted |  | . 52 | . 46 | . 96 | . 85 |
| Weighted average common shares outstanding: |  |  |  |  |  |
| Basic |  | 38,713 | 38,230 | 38,596 | 38,209 |
| Diluted |  | 39,206 | 38,703 | 39,143 | 38,659 |
| PITTSTON BAX GROUP: |  |  |  |  |  |
| Net income (loss) attributed to common shares | \$ | 989 | $(1,913)$ | $(1,977)$ | 3,175 |
| Net income (loss) per common share: |  |  |  |  |  |
| Basic | \$ | . 05 | (.10) | (.10) | . 16 |
| Diluted |  | . 05 | (.10) | (.10) | . 16 |
| Weighted average common shares outstanding: |  |  |  |  |  |
| Basic <br> Diluted |  | $19,524$ $19,693$ | 19,471 19,471 | 19,501 19,501 | 19,439 19,942 |
|  |  |  |  |  |  |
| PITTSTON MINERALS GROUP: |  |  |  |  |  |
| Net loss attributed to common shares | \$ | $(1,684)$ | $(2,065)$ | $(3,791)$ | $(2,019)$ |
| Net loss per common share: |  |  |  |  |  |
| Basic | \$ | (.20) | (.26) | (.46) | (.25) |
| Diluted |  | (.20) | (.26) | (.46) | (.25) |
| Weighted average common shares outstanding: |  |  |  |  |  |
| Basic |  | 8,309 | 8,068 | 8,267 | 8,035 |
| Diluted |  | 8,309 | 8,068 | 8,267 | 8,035 |

## THE PITTSTON COMPANY AND SUBSIDIARIES

 CONDENSED CONSOLIDATED BALANCE SHEETS| (IN THOUSANDS) |  | June 30 1998 | $\begin{array}{r} \text { December } 31 \\ 1997 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ | 70,290 | 69,878 |
| Accounts receivable, net of estimated amounts uncollectible |  | 594,773 | 531,317 |
| Inventories and other current assets |  | 135,258 | 125,610 |
| Total current assets |  | 800,321 | 726,805 |
| Property, plant and equipment, at cost, net of accumulated depreciation, depletion and amortization |  | 798,953 | 647,642 |
| Intangibles, net of accumulated amortization |  | 344,469 | 301,395 |
| Other assets |  | 298,902 | 320,102 |
| Total assets | \$ | 2,242,645 | 1,995,944 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |
| Current liabilities | \$ | 742,824 | 643,673 |
| Long-term debt, less current maturities |  | 328,984 | 191, 812 |
| Postretirement benefits other than pensions |  | 235,385 | 231,451 |
| Workers' compensation and other claims |  | 99,480 | 106,378 |
| Other liabilities |  | 127,296 | 137,012 |
| Total liabilities |  | 1,533,969 | 1,310,326 |
| Shareholders' equity |  | 708,676 | 685,618 |
| Total liabilities and shareholders' equity | \$ | 2,242,645 | 1,995,944 |

See accompanying notes.

## THE PITTSTON COMPANY AND SUBSIDIARIES <br> CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)



## THE PITTSTON COMPANY AND SUBSIDIARIES

 CONSOLIDATED NOTES TO FINANCIAL INFORMATION(1) The Pittston Company (the "Company") has three classes of common stock: Pittston Brink's Group Common Stock ("Brink's Stock"), Pittston BAX Group Common Stock ("BAX Stock") and Pittston Minerals Group Common Stock ("Minerals Stock"), which were designed to provide shareholders with separate securities reflecting the performance of the Pittston Brink's Group (the "Brink's Group"), Pittston BAX Group (the "BAX Group") and Pittston Minerals Group (the "Minerals Group"), respectively, without diminishing the benefits of remaining a single corporation or precluding future transactions affecting any of the Groups.
(2) Under the share repurchase programs authorized by the Board of Directors of the Company, the Company purchased the following shares in the periods presented:

(a) The excess of the carrying amount of the Convertible Preferred Stock over the cash paid to holders for repurchases made during the periods. This amount is deducted from preferred dividends in the company's Statement of Operations.
(3) The Pittston Company adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income," in the first quarter of 1998. SFAS No. 130 established standards for the reporting and display of comprehensive income and its components in financial statements. Comprehensive income generally represents all changes in shareholders' equity except those resulting from investments by or distributions to shareholders. Total comprehensive income, which is composed of net income and foreign currency translation adjustments, for the three months ended June 30, 1998 and 1997 was $\$ 16.3$ million and $\$ 12.9$ million, respectively. Total comprehensive income for the six months ended June 30, 1998 and 1997 was $\$ 27.2$ million and $\$ 27.6$ million, respectively.
(4) In the first quarter of 1998, the Company purchased $62 \%$ (representing nearly all the remaining shares) of its Brink's affiliate in France ("Brink's S.A.") for payments aggregating US \$39 million over three years. The acquisition was funded through an initial payment made at closing of $\$ 9$ million and a note to the seller for a principal amount of approximately the equivalent of US $\$ 28$ million payable in annual installments plus interest through 2001. The acquisition has been accounted for as a purchase. Based on a preliminary evaluation which is subject to additional review, the estimated fair value of the additional assets recorded, including goodwill, approximated $\$ 134$ million and includes $\$ 9$ million in cash. Estimated liabilities assumed of $\$ 98$ million included previously existing debt of approximately $\$ 49$ million, which includes borrowings of $\$ 19$ million and capital leases of $\$ 30$ million.
(5) On April 30, 1998, the Company acquired the privately held Air Transport International LLC for a purchase price of approximately $\$ 29$ million. The acquisition was funded through the revolving credit portion of the Company's credit agreement with a syndicate of banks and was accounted for as a purchase. Based on a preliminary evaluation which is subject to additional review, the estimated fair value of the assets acquired and liabilities assumed approximated $\$ 33$ million and $\$ 4$ million, respectively.
(6) During the second quarter of 1998, the Company's Coal Operations disposed of certain assets of its Elkay mining operation in West Virginia. The assets were sold for cash of approximately $\$ 18$ million, resulting in a pretax loss of $\$ 2.2$ million. In addition, in July, the Company's Coal Operations completed the sale of two idle properties in West Virginia and a loading dock in Kentucky for an expected pre-tax gain of approximately \$5 million.
(7) Effective January 1, 1998, the Company implemented Statement of Position ("SOP") No. 98-1 "Accounting for the Costs of Computer Software Developed for Internal Use." SOP No. 98-1 requires that certain costs related to the development or purchase of internal use software be capitalized and amortized over the estimated useful life of the software.
(8) Certain prior period amounts have been reclassified to conform to the current period's financial statement presentation.

## PITTSTON MINERALS GROUP REPORTS

## SECOND QUARTER RESULTS

Richmond, VA - July 29, 1998 - Pittston Minerals Group reported a net loss, before preferred dividends, of $\$ 0.8$ million ( $\$ .20$ per common share) in the second quarter ended June 30, 1998. A year earlier the unit reported a net loss, before preferred dividends, of $\$ 1.2$ million ( $\$ .26$ per common share). Through six months the net loss, before preferred dividends, was $\$ 2.0$ million ( $\$ .46$ per common share) compared to a net loss, before preferred dividends, of \$0.2 million ( $\$ .25$ per common share) in the 1997 period.

PITTSTON COAL COMPANY
Second quarter net sales were \$130.2 million compared to \$154.1 million in the same period a year ago. The coal segment's operating loss was $\$ 1.7$ million in the second quarter which included a loss of $\$ 2.2$ million relating to the sale of certain assets. A year earlier, the unit reported an operating profit of $\$ 1.2$ million.

Coal production totaled 3.4 million tons in the quarter compared to 4.4 million tons in last year's second quarter. During the quarter, Pittston Coal Company sold 4.3 million tons of coal compared to 5.1 million tons in the second quarter of 1997. Coal realization per ton increased to $\$ 29.73$ in the current quarter from \$29.57
a year earlier due in large part to a higher proportion of metallurgical sales. Cost of coal sold per ton increased to $\$ 27.72$ in the second quarter 1998 compared with $\$ 27.47$ a year earlier resulting in a decline in gross margins from coal operations to $\$ 2.01$ per ton from $\$ 2.10$ in the prior year quarter. Production and sales volume, realization and cost per ton in the 1998 quarter were impacted by lower tonnage and changes in product mix resulting from the sale of certain coal assets as discussed below.

Prices for metallurgical and steam coal continued to be weak in the quarter, as were prices for natural gas. The Company does not expect to participate significantly in the spot market for steam coal this year as currently anticipated 1998 production is nearly fully committed under long term contracts.

During the quarter, the company disposed of certain assets of its Elkay mining operation in Logan County, West Virginia, which produced about 1.0 million tons of coal through April 1998. The assets were sold for cash of approximately $\$ 18$ million resulting in a pre-tax loss of $\$ 2.2$ million. In addition, in July the company completed the sale of two idle properties in West Virginia and its Sandlick, Kentucky loading dock while retaining a throughput arrangement. As a result, the company expects to record a pre-tax gain of approximately $\$ 5$ million in the third quarter.

These asset disposals continue the company's strategy of disposing of idle and under-performing assets, while focusing on its core metallurgical and steam coal operations. Later this year the company plans to begin to develop a major underground metallurgical coal mine on reserves owned by the company in Virginia. At full production, scheduled for 2001, this mine is expected to produce 1.3 million tons per year from a reserve of 15.0 million tons. The coal can be processed at either the company's Ramsey or McClure preparation plants to serve customers on either the CSX or Norfolk Southern railroads.

PITTSTON MINERAL VENTURES
Pittston Mineral Ventures (PMV) reported a $\$ 0.3$ million operating loss in the second quarter of 1998, compared to a $\$ 1.3$ million loss in the same period last year. Operations at the Stawell gold mine, in which PMV has a combined 67\% direct and indirect interest, improved from a year ago with gold production increasing from 18,600 ounces to 23,500 ounces. Average cash costs of gold sold improved to US $\$ 219$ per ounce from US $\$ 370$ per ounce in the second quarter of 1997, which had been impacted by lower production and higher costs associated with the collapse of a ventilation shaft during its construction. Realization declined from US $\$ 385$ per ounce to US $\$ 357$ per ounce.

Equity earnings from PMV's interest in Mining Project Investors (MPI) in Australia were essentially unchanged from year ago levels. However, these were significantly below expectations due to the impact of depressed nickel prices on MPI's 50\% owned Silver Swan nickel mine. Production volumes and costs at Silver Swan were in line with expectations.

## FINANCIAL-CONSOLIDATED

The Pittston Company (the "Company") reported consolidated revenues of $\$ 927.1$ million in the second quarter ended June 30, 1998 compared to $\$ 826.2$ million for the comparable period in 1997. Net income was $\$ 20.8$ million compared to $\$ 14.7$ million in the prior year's quarter. Total debt at June 30, 1998 was $\$ 426.2$ million. For the first six months of 1998, consolidated revenues were $\$ 1,790$ million and net income was $\$ 33.6$ million. A year ago, consolidated revenues for the first six months were $\$ 1,608$ million and net income was $\$ 36.0$ million. Consolidated cash flow from operating activities totaled $\$ 82.2$ million for the six months ended June 30, 1998.

During the second quarter of 1998, under the share repurchase programs authorized by the Board of Directors of the Company, the Company purchased 227,400 shares of Pittston BAX Group Common Stock at a cost of $\$ 3.7$ million and 114,100 shares of Pittston Brink's Group Common Stock at a cost of $\$ 4.4$ million.

As of June 30, 1998, the company had remaining authority to purchase over time 1 million shares of Pittston Minerals Group Common Stock, 0.9 million shares of Pittston Brink's Group Common Stock, 0.7 million shares of Pittston BAX Group Common Stock and an additional $\$ 24.2$ million of its Series C Convertible Preferred Stock. The aggregate purchase price limitation for all common stock purchase was \$13.4 million at June 30, 1998.

This release contains both historical and forward looking information. Statements concerning spot steam coal sales during 1998 and possible results from PMV's gold exploration program, involve forward looking information which is subject to known and unknown risks, uncertainties and contingencies, which could cause actual results, performance or achievements to differ materially from those which are anticipated. Such risks, uncertainties and contingencies, many of which are beyond the control of the Minerals Group and The Pittston Company include, but are not limited to, overall economic and business conditions, the demand for the Minerals Group's products, geological conditions, pricing and other competitive factors in the industry, new government regulations and/or legislative initiatives, contractual disputes with customers and uncertainty regarding the ultimate results of exploration activity.

Pittston Minerals Group Common Stock (NYSE-PZM), Pittston Brink's Group Common Stock (NYSE-PZB) and Pittston BAX Group Common Stock (NYSE-PZX) represent the three classes of common stock of The Pittston Company, a diversified company with interests in mining and minerals exploration through Pittston Coal Company and Pittston Mineral Ventures (Pittston Minerals Group), security services through Brink's, Incorporated and Brink's Home Security, Inc. (Pittston Brink's Group) and global freight transportation and logistics management services through BAX Global Inc. (Pittston BAX Group). Copies of the Pittston Brink's Group and Pittston BAX Group earnings releases are available upon request.

## PITTSTON MINERALS GROUP

 SUPPLEMENTAL FINANCIAL DATA (UNAUDITED)
## PITTSTON COAL COMPANY



| (IN THOUSANDS, |  | Three Months Ended June 30 19981997 |  | Six Months Ended June 30  <br> 1998 1997 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| EXCEPT PER TON DATA) |  |  |  |  |  |
| Net coal sales (a) | \$ | 128, 053 | 151,303 | 272, 029 | 304, 001 |
| Current production cost of coal sold (a) |  | 119,387 | 140,554 | 251,894 | 282, 126 |
| Coal margin |  | 8,666 | 10,749 | 20,135 | 21,875 |
| Non-coal margin |  | 623 | 527 | 1,239 | 1,245 |
| Other operating income, net |  | 2,742 | 2,078 | 5, 071 | 5,783 |
| Margin and other income |  | 12,031 | 13,354 | 26,445 | 28,903 |
| Other costs and expenses: |  |  |  |  |  |
| Idle equipment and closed mines |  | 2,582 | 250 | 3,285 | 557 |
| Inactive employee cost |  | 6,740 | 7,097 | 13,695 | 13,780 |
| Selling, general and administrative expenses |  | 4,423 | 4,775 | 8,677 | 9,711 |
| Total other costs and expenses |  | 13,745 | 12,122 | 25,657 | 24,048 |
| Operating (loss) profit | \$ | $(1,714)$ | 1,232 | 788 | 4,855 |
| Coal margin per ton: |  |  |  |  |  |
| Realization | \$ | 29.73 | 29.57 | 29.69 | 29.70 |
| Current production costs |  | 27.72 | 27.47 | 27.49 | 27.56 |
| Coal margin | \$ | 2.01 | 2.10 | 2.20 | 2.14 |

(a) Excludes non-coal components.

## PITTSTON MINERAL VENTURES

(UNAUDITED)

(a) Excludes $\$ 1,062$ and $\$ 1,970$ of non-Stawell related selling, general and administrative expenses for the three months and six months ended June 30, 1998, respectively. Excludes $\$ 26$ and $\$ 797$, and $\$ 68$ and $\$ 1,414$ of non-Stawell related cost of sales and selling, general and administrative expenses for the three months and six months ended June 30, 1997. Such costs are reclassified to cost of sales and selling, general and administrative expenses in the Minerals Group statement of operations.

PITTSTON MINERALS GROUP STATEMENTS OF OPERATIONS (UNAUDITED)


## SEGMENT INFORMATION

| Net sales: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Coal Operations | \$ | 130,176 | 154,073 | 276,096 | 308,666 |
| Mineral Ventures |  | 4,232 | 3,739 | 8,210 | 8,029 |
| Net sales | \$ | 134,408 | 157,812 | 284,306 | 316,695 |
| Operating (loss) profit: |  |  |  |  |  |
| Coal Operations | \$ | $(1,714)$ | 1,232 | 788 | 4,855 |
| Mineral Ventures |  | (278) | $(1,310)$ | (325) | $(1,765)$ |
| Segment operating (loss) profit |  | $(1,992)$ | (78) | 463 | 3,090 |
| General corporate expense |  | $(2,031)$ | $(1,354)$ | $(5,665)$ | $(2,912)$ |
| Operating (loss) profit | \$ | $(4,023)$ | $(1,432)$ | $(5,202)$ | 178 |

See accompanying notes.

| (IN THOUSANDS) |  | June 30 1998 | $\begin{array}{r} \text { December } 31 \\ 1997 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ | 3,591 | 3,394 |
| Accounts receivable, net of estimated amounts uncollectible |  | 74,761 | 63,599 |
| Inventories and other current assets |  | 68,374 | 65,527 |
| Total current assets |  | 146,726 | 132,520 |
| Property, plant and equipment, at cost, net of accumulated depreciation, depletion and amortization |  | 156,146 | 172,338 |
| Coal supply contracts, net of accumulated amortization |  | 27,749 | 41,703 |
| Intangibles, net of accumulated amortization |  | 106,590 | 108,094 |
| Other assets |  | 204,058 | 199,527 |
| Total assets | \$ | 641,269 | 654,182 |
| LIABILITIES AND SHAREHOLDER'S EQUITY |  |  |  |
| Current liabilities | \$ | 145,732 | 161,264 |
| Long-term debt, less current maturities |  | 135,130 | 116,114 |
| Postretirement benefits other than pensions |  | 227,418 | 223,836 |
| Workers' compensation and other claims |  | 85,724 | 92,857 |
| Other liabilities |  | 70,952 | 78,683 |
| Total liabilities |  | 664,956 | 672,754 |
| Shareholder's equity |  | $(23,687)$ | $(18,572)$ |
| Total liabilities and shareholder's equity | \$ | 641,269 | 654,182 |

See accompanying notes.

| (IN THOUSANDS) |  | $\begin{gathered} \text { Six Months } \\ 1998 \end{gathered}$ | Ended June 30 1997 |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |
| Net loss | \$ | $(2,040)$ | (216) |
| Adjustments to reconcile net loss to net |  |  |  |
| cash (used) provided by operating activities: |  |  |  |
| Depreciation, depletion and amortization |  | 18,114 | 18,484 |
| Provision for deferred income taxes |  | 438 | 4,075 |
| Loss (gain) on sale of property, plant and equipment |  | 1,388 | $(1,093)$ |
| Other, net |  | (38) | (690) |
| Changes in operating assets and liabilities, net of effects of acquisitions |  |  |  |
| (Increase) decrease in receivables |  | $(10,946)$ | 3,475 |
| Decrease (increase) in inventories and other current assets |  | 4, 052 | $(15,466)$ |
| Decrease in current liabilities |  | $(8,864)$ | $(1,638)$ |
| Other, net |  | $(6,252)$ | $(3,398)$ |
| Net cash (used) provided by operating activities |  | $(4,148)$ | 3,533 |
| Cash flows from investing activities: |  |  |  |
| Additions to property, plant and equipment |  | $(12,751)$ | $(17,029)$ |
| Proceeds from disposal of property, plant and equipment |  | 13, 056 | 2,174 |
| Dispositions of other assets |  | 6,772 | - |
| Other, net |  | (905) | $(1,287)$ |
| Net cash provided (used) by investing activities |  | 6,172 | $(16,142)$ |
| Cash flows from financing activities: |  |  |  |
| Net additions to debt |  | 18,271 | 40,451 |
| Payments to BAX Group/Brink's Group, net |  | $(16,700)$ | $(22,813)$ |
| Share and other activity, net |  | $(3,398)$ | $(4,301)$ |
| Net cash (used) provided by financing activities |  | $(1,827)$ | 13,337 |
| Net increase in cash and cash equivalents |  | 197 | 728 |
| Cash and cash equivalents at beginning of period |  | 3,394 | 3,387 |
| Cash and cash equivalents at end of period | \$ | 3,591 | 4,115 |

## THE PITTSTON COMPANY AND SUBSIDIARIES PITTSTON MINERALS GROUP NOTES TO FINANCIAL INFORMATION

(1) The Pittston Company (the "Company") has three classes of common stock: Pittston Brink's Group Common Stock ("Brink's Stock"), Pittston BAX Group Common Stock ("BAX Stock") and Pittston Minerals Group Common Stock ("Minerals Stock"), which were designed to provide shareholders with separate securities reflecting the performance of the Pittston Brink's Group (the "Brink's Group"), Pittston BAX Group (the "BAX Group") and Pittston Minerals Group (the "Minerals Group"), respectively, without diminishing the benefits of remaining a single corporation or precluding future transactions affecting any of the Groups.

The financial information for the Minerals Group includes the results of the Pittston Coal Company and Pittston Mineral Ventures operations of the Company. It is prepared using the amounts included in the Company's consolidated financial statements. Accordingly, the Company's consolidated financial statements must be read in connection with the Minerals Group's financial data.
(2) Under the share repurchase program authorized by the Board of Directors of the Company, the Company purchased the following shares in the periods presented:

|  | Three Months Ended June 30 | Three Months Ended June 30 | Six Months Ended June 30 | Six | Months Ended June 30 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) | 1998 | 1997 | 1998 |  | 1997 |

Convertible Preferred Stock:

| Shares |  | - | -- | 355 |
| :--- | :--- | :--- | :--- | ---: |
| Cost | $\$$ | -- | -- | 0.1 |
| Excess carrying <br> amount (a) | $\$$ | -- | -- | 0.02 |

(a) The excess of the carrying amount of the Convertible Preferred Stock over the cash paid to holders for repurchases made during the periods. This amount is deducted from preferred dividends in the Company's Statement of Operations.
(3) During the second quarter of 1998, Coal Operations disposed of certain assets of its Elkay mining operation in West Virginia. The assets were sold for cash of approximately $\$ 18$ million, resulting in a pretax loss of $\$ 2.2$ million. In addition, in July, Coal Operations completed the sale of two idle properties in West Virginia and a loading dock in Kentucky for an expected pre-tax gain of approximately $\$ 5$ million.
(4) The Minerals Group adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income," in the first quarter of 1998. SFAS No. 130 established standards for the reporting and display of comprehensive income and its components in financial statements. Comprehensive income generally represents all changes in shareholders' equity except those resulting from investments by or distributions to shareholders. Total comprehensive loss, which is composed of net loss attributable to common shares and foreign currency translation adjustments, for the three months ended June 30, 1998 and 1997 was $\$ 2.8$ million. Total comprehensive loss for the six months ended June 30, 1998 and 1997 was $\$ 4.6$ million and $\$ 3.0$ million, respectively.
(5) Certain prior period amounts have been reclassified to conform to the current period's financial statement presentation.
(6) Financial information for the Brink's Group, which includes the results of the Company's Brink's, Incorporated and Brink's Home Security, Inc. businesses, and the BAX Group, which includes the results of the Company's BAX Global Inc. business, is available upon request.

# THE PITTSTON COMPANY AND SUBSIDIARIES 

 CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)| (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) |  | Three Mon 1998 | $\begin{array}{r} \text { June } 30 \\ 1997 \end{array}$ | $\begin{aligned} & \text { Six Months } \\ & 1998 \end{aligned}$ | Ended June 30 1997 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 134,408 | 157, 812 | 284,306 | 316,695 |
| Operating revenues |  | 792,696 | 668,342 | 1,505,462 | 1,291,135 |
| Net sales and operating revenues |  | 927,104 | 826,154 | 1,789,768 | 1,607,830 |
| Cost of sales |  | 133,278 | 153,836 | 277,442 | 307,248 |
| Operating expenses |  | 658,680 | 553,434 | 1,254,451 | 1,072,253 |
| Selling, general and administrative expenses |  | 102,732 | 94,455 | 201,988 | 170,098 |
| Total costs and expenses |  | 894,690 | 801, 725 | 1,733,881 | 1,549,599 |
| Other operating income, net |  | 3,089 | 2,875 | 6,116 | 6,451 |
| Operating profit |  | 35,503 | 27,304 | 62,003 | 64,682 |
| Interest income |  | 1,067 | 991 | 2,248 | 2,010 |
| Interest expense |  | $(9,527)$ | $(6,422)$ | $(16,911)$ | $(11,986)$ |
| Other income (expense), net |  | 1,017 | $(1,899)$ | (418) | $(4,288)$ |
| Income before income taxes |  | 28,060 | 19,974 | 46,922 | 50,418 |
| Provision for income taxes |  | 7,298 | 5,311 | 13,332 | 14,414 |
| Net income |  | 20,762 | 14,663 | 33,590 | 36, 004 |
| Preferred stock dividends, net |  | (887) | (902) | $(1,751)$ | $(1,803)$ |
| Net income attributed to common shares | \$ | 19,875 | 13,761 | 31,839 | 34,201 |
| PITTSTON BRINK'S GROUP: |  |  |  |  |  |
| Net income attributed to common shares | \$ | 20,570 | 17,739 | 37,607 | 33, 045 |
| Net income per common share: |  |  |  |  |  |
| Basic | \$ | . 53 | . 46 | . 97 | . 86 |
| Diluted |  | . 52 | . 46 | . 96 | . 85 |
| Weighted average common shares outstanding: |  |  |  |  |  |
| Basic |  | 38,713 | 38,230 | 38,596 | 38,209 |
| Diluted |  | 39,206 | 38,703 | 39,143 | 38,659 |
| PITTSTON BAX GROUP: |  |  |  |  |  |
| Net income (loss) attributed to common shares | \$ | 989 | $(1,913)$ | $(1,977)$ | 3,175 |
| Net income (loss) per common share: |  |  |  |  |  |
| Basic | \$ | . 05 | (.10) | (.10) | . 16 |
| Diluted |  | . 05 | (.10) | (.10) | . 16 |
| Weighted average common shares outstanding: |  |  |  |  |  |
| Basic <br> Diluted |  | $19,524$ $19,693$ | 19,471 19,471 | 19,501 19,501 | 19,439 19,942 |
|  |  |  |  |  |  |
| PITTSTON MINERALS GROUP: |  |  |  |  |  |
| Net loss attributed to common shares | \$ | $(1,684)$ | $(2,065)$ | $(3,791)$ | $(2,019)$ |
| Net loss per common share: |  |  |  |  |  |
| Basic | \$ | (.20) | (.26) | (.46) | (.25) |
| Diluted |  | (.20) | (.26) | (.46) | (.25) |
| Weighted average common shares outstanding: |  |  |  |  |  |
| Basic |  | 8,309 | 8,068 | 8,267 | 8,035 |
| Diluted |  | 8,309 | 8,068 | 8,267 | 8,035 |

## THE PITTSTON COMPANY AND SUBSIDIARIES

 CONDENSED CONSOLIDATED BALANCE SHEETS| (IN THOUSANDS) |  | June 30 1998 | $\begin{array}{r} \text { December } 31 \\ 1997 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ | 70,290 | 69,878 |
| Accounts receivable, net of estimated amounts uncollectible |  | 594,773 | 531,317 |
| Inventories and other current assets |  | 135,258 | 125,610 |
| Total current assets |  | 800,321 | 726,805 |
| Property, plant and equipment, at cost, net of accumulated depreciation, depletion and amortization |  | 798,953 | 647,642 |
| Intangibles, net of accumulated amortization |  | 344,469 | 301,395 |
| Other assets |  | 298,902 | 320,102 |
| Total assets | \$ | 2,242,645 | 1,995,944 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |
| Current liabilities | \$ | 742,824 | 643,673 |
| Long-term debt, less current maturities |  | 328,984 | 191, 812 |
| Postretirement benefits other than pensions |  | 235,385 | 231,451 |
| Workers' compensation and other claims |  | 99,480 | 106,378 |
| Other liabilities |  | 127,296 | 137,012 |
| Total liabilities |  | 1,533,969 | 1,310,326 |
| Shareholders' equity |  | 708,676 | 685,618 |
| Total liabilities and shareholders' equity | \$ | 2,242,645 | 1,995,944 |

See accompanying notes.

## THE PITTSTON COMPANY AND SUBSIDIARIES <br> CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

| (IN THOUSANDS) | Six Months Ended June 30  <br> 1998 1997 |  |  |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |
| Net income | \$ | 33,590 | 36,004 |
| Adjustments to reconcile net income to net cash |  |  |  |
| Depreciation, depletion and amortization |  | 73,318 | 60,824 |
| Provision for aircraft heavy maintenance |  | 18,580 | 16,382 |
| Provision for deferred income taxes |  | 6,201 | 5,117 |
| Other, net |  | 13,194 | 10,469 |
| Changes in operating assets and liabilities |  |  |  |
| net of effects of acquisitions and dispositions: |  |  |  |
| Decrease (increase) in receivables |  | 701 | $(15,870)$ |
| Increase in inventories and other current assets |  | $(6,350)$ | $(24,067)$ |
| (Decrease) increase in current liabilities |  | $(40,735)$ | 490 |
| Other, net |  | $(16,331)$ | $(3,807)$ |
| Net cash provided by operating activities |  | 82,168 | 85,542 |
| Cash flows from investing activities: |  |  |  |
| Additions to property, plant and equipment |  | $(122,660)$ | $(82,236)$ |
| Proceeds from disposal of property, plant and equipment |  | 14,711 | 3,698 |
| Aircraft heavy maintenance |  | $(20,524)$ | $(19,350)$ |
| Acquisitions and related contingent payments, net of cash acquired |  | $(34,361)$ | $(54,094)$ |
| Dispositions of other assets and investments |  | 8,482 | -- |
| Other, net |  | $(4,539)$ | 6,996 |
| Net cash used by investing activities |  | $(158,891)$ | $(144,986)$ |
| Cash flows from financing activities: |  |  |  |
| Net additions to debt |  | 90,812 | 90,819 |
| Share and other equity activity |  | $(13,677)$ | $(12,595)$ |
| Net cash provided by financing activities |  | 77,135 | 78,224 |
| Net increase in cash and cash equivalents |  | 412 | 18,780 |
| Cash and cash equivalents at beginning of period |  | 69,878 | 41,217 |
| Cash and cash equivalents at end of period | \$ | 70,290 | 59,997 |

See accompanying notes.

## THE PITTSTON COMPANY AND SUBSIDIARIES

 CONSOLIDATED NOTES TO FINANCIAL INFORMATION(1) The Pittston Company (the "Company") has three classes of common stock: Pittston Brink's Group Common Stock ("Brink's Stock"), Pittston BAX Group Common Stock ("BAX Stock") and Pittston Minerals Group Common Stock ("Minerals Stock"), which were designed to provide shareholders with separate securities reflecting the performance of the Pittston Brink's Group (the "Brink's Group"), Pittston BAX Group (the "BAX Group") and Pittston Minerals Group (the "Minerals Group"), respectively, without diminishing the benefits of remaining a single corporation or precluding future transactions affecting any of the Groups.
(2) Under the share repurchase programs authorized by the Board of Directors of the Company, the Company purchased the following shares in the periods presented:

(a) The excess of the carrying amount of the Convertible Preferred Stock over the cash paid to holders for repurchases made during the periods. This amount is deducted from preferred dividends in the company's Statement of Operations.
(3) The Pittston Company adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income," in the first quarter of 1998. SFAS No. 130 established standards for the reporting and display of comprehensive income and its components in financial statements. Comprehensive income generally represents all changes in shareholders' equity except those resulting from investments by or distributions to shareholders. Total comprehensive income, which is composed of net income and foreign currency translation adjustments, for the three months ended June 30, 1998 and 1997 was $\$ 16.3$ million and $\$ 12.9$ million, respectively. Total comprehensive income for the six months ended June 30, 1998 and 1997 was $\$ 27.2$ million and $\$ 27.6$ million, respectively.
(4) In the first quarter of 1998, the Company purchased $62 \%$ (representing nearly all the remaining shares) of its Brink's affiliate in France ("Brink's S.A.") for payments aggregating US $\$ 39$ million over three years. The acquisition was funded through an initial payment made at closing of $\$ 9$ million and a note to the seller for a principal amount of approximately the equivalent of US $\$ 28$ million payable in annual installments plus interest through 2001. The acquisition has been accounted for as a purchase. Based on a preliminary evaluation which is subject to additional review, the estimated fair value of the additional assets recorded, including goodwill, approximated $\$ 134$ million and includes $\$ 9$ million in cash. Estimated liabilities assumed of $\$ 98$ million included previously existing debt of approximately $\$ 49$ million, which includes borrowings of $\$ 19$ million and capital leases of $\$ 30$ million.
(5) On April 30, 1998, the Company acquired the privately held Air Transport International LLC for a purchase price of approximately $\$ 29$ million. The acquisition was funded through the revolving credit portion of the Company's credit agreement with a syndicate of banks and was accounted for as a purchase. Based on a preliminary evaluation which is subject to additional review, the estimated fair value of the assets acquired and liabilities assumed approximated $\$ 33$ million and $\$ 4$ million, respectively.
(6) During the second quarter of 1998, the Company's Coal Operations disposed of certain assets of its Elkay mining operation in West Virginia. The assets were sold for cash of approximately $\$ 18$ million, resulting in a pretax loss of $\$ 2.2$ million. In addition, in July, the Company's Coal Operations completed the sale of two idle properties in West Virginia and a loading dock in Kentucky for an expected pre-tax gain of approximately \$5 million.
(7) Effective January 1, 1998, the Company implemented Statement of Position ("SOP") No. 98-1 "Accounting for the Costs of Computer Software Developed for Internal Use". SOP No. 98-1 requires that certain costs related to the development or purchase of internal use software be capitalized and amortized over the estimated useful life of the software.
(8) Certain prior period amounts have been reclassified to conform to the current period's financial statement presentation.

