

Safe Harbor Statement and Non-GAAP Results

These materials contain forward-looking information. Words such as "anticipate," "assume," "estimate," "expect," "target" "project," "predict," "intend," "plan," "believe," "potential," "may," "should" and similar expressions may identify forward-looking information. Forward-looking information in these materials includes, but is not limited to information regarding: 2018 non-GAAP outlook, including revenue, operating profit, margin rate, earnings per share and adjusted EBITDA; 2018 and future years' tax rates; 2019 adjusted EBITDA target; 2018 and 2019 margin rate targets for specific businesses; closing of the Rodoban acquisition; 2018 and 2019 capital expenses and cash flow; expected impact of U.S. Tax Reform; net debt and leverage outlook and future investment in and results of acquisitions.

Forward-looking information in this document is subject to known and unknown risks, uncertainties and contingencies, which are difficult to predict or quantify, and which could cause actual results, performance or achievements to differ materially from those that are anticipated. These risks, uncertainties and contingencies, many of which are beyond our control, include, but are not limited to: our ability to improve profitability and execute further cost and operational improvement and efficiencies in our core businesses; our ability to improve service levels and quality in our core businesses; market volatility and commodity price fluctuations; seasonality, pricing and other competitive industry factors; investment in information technology and its impact on revenue and profit growth; our ability to maintain an effective IT infrastructure and safeguard confidential information; our ability to effectively develop and implement solutions for our customers; risks associated with operating in foreign countries, including changing political, labor and economic conditions, regulatory issues, currency restrictions and devaluations, restrictions on and cost of repatriating earnings and capital, impact on the Company's financial results as a result of jurisdictions determined to be highly inflationary, and restrictive government actions, including nationalization; labor issues, including negotiations with organized labor and work stoppages; the strength of the U.S. dollar relative to foreign currencies and foreign currency exchange rates; our ability to identify, evaluate and complete acquisitions and other strategic transactions and to successfully integrate acquired companies; costs related to dispositions and market exits; our ability to obtain appropriate insurance coverage, positions taken by insurers relative to claims and the financial condition of insurers; safety and security performance and loss experience; employee, environmental and other liabilities in connection with former coal operations, including black lung claims; the impact of the Patient Protection and Affordable Care Act on legacy liabilities and ongoing operations; funding requirements, accounting treatment, and investment performance of our pension plans, the VEBA and other employee benefits; changes to estimated liabilities and assets in actuarial assumptions; the nature of hedging relationships and counterparty risk; access to the capital and credit markets; our ability to realize deferred tax assets; the outcome of pending and future claims, litigation, and administrative proceedings; public perception of our business, reputation and brand; changes in estimates and assumptions underlying critical accounting policies; the promulgation and adoption of new accounting standards, new government regulations and interpretation of existing standards and regulations.

This list of risks, uncertainties and contingencies is not intended to be exhaustive. Additional factors that could cause our results to differ materially from those described in the forward-looking statements can be found under "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the period ended December 31, 2017, and in our other public filings with the Securities and Exchange Commission. The forward-looking information discussed today and included in these materials is representative as of today only and The Brink's Company undertakes no obligation to update any information contained in this document.

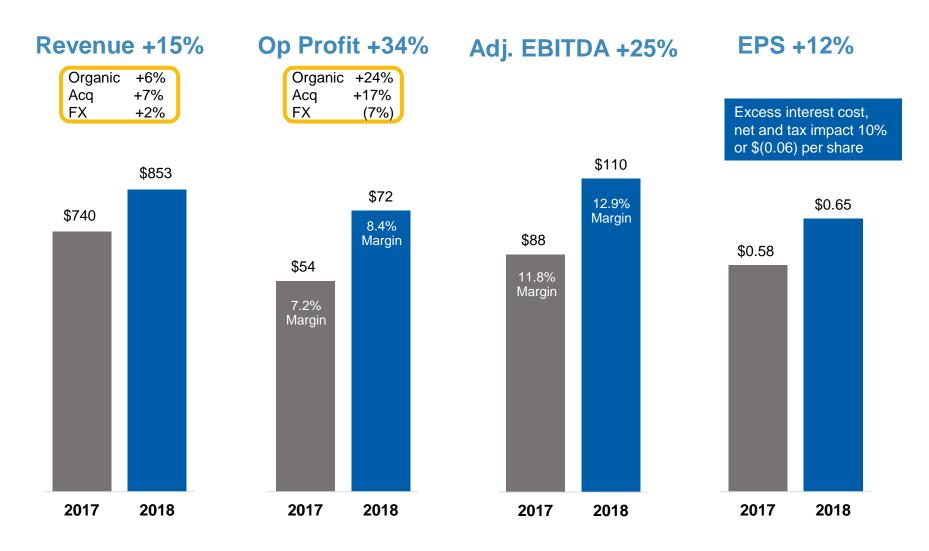
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Today's presentation is focused primarily on non-GAAP results. Detailed reconciliations of non-GAAP to GAAP results are included in the appendix and in the First Quarter 2018 Earnings Release available in the Quarterly Results section of the Brink's website: www.brinks.com.

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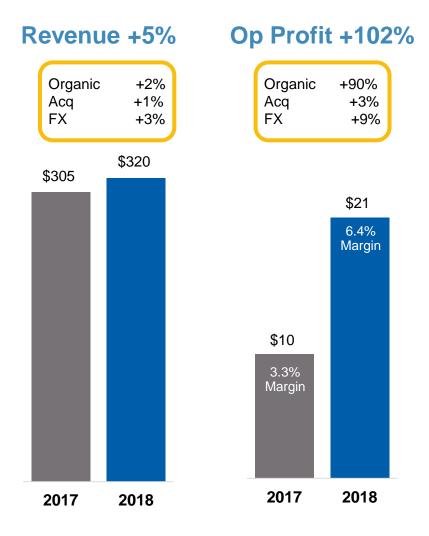
First-Quarter 2018 Non-GAAP Results

(Non-GAAP, \$ Millions, except EPS)



North America: Strong Margin Improvement

(\$ Millions)



Highlights

- Organic revenue: U.S. up 4%, N.A. up 5% excluding recycler sales in 1Q17
- 6.4% margin, up 310 bps
- Strong growth and continued improvement in Mexico
- Profits up ~40% in U.S.; up ~70% excluding recycler sales in 1Q17
- Continued improvement expected

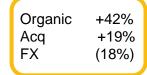
South America: Strong Revenue and Margin Growth

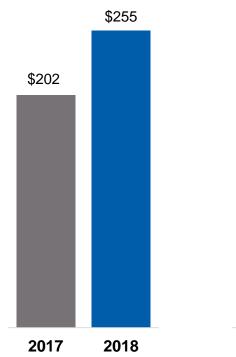
(\$ Millions)

Revenue +26%









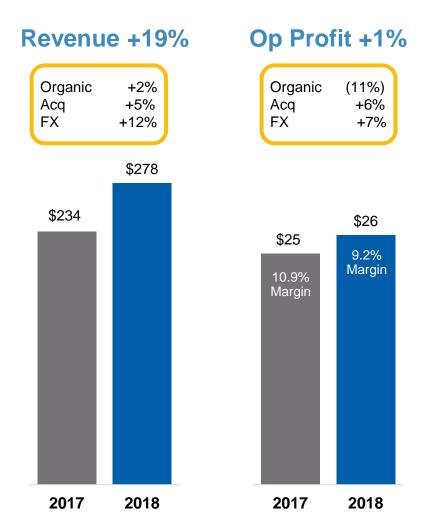


Highlights

- Strong organic revenue growth throughout the region
- Acquisition integration on track
- 21.8% margin, up 240 bps
- Positive outlook for continued growth
- Rodoban acquisition (Brazil) expected to close in mid-2018

ROW: Growth Offset by Pricing Pressure in France

(\$ Millions)

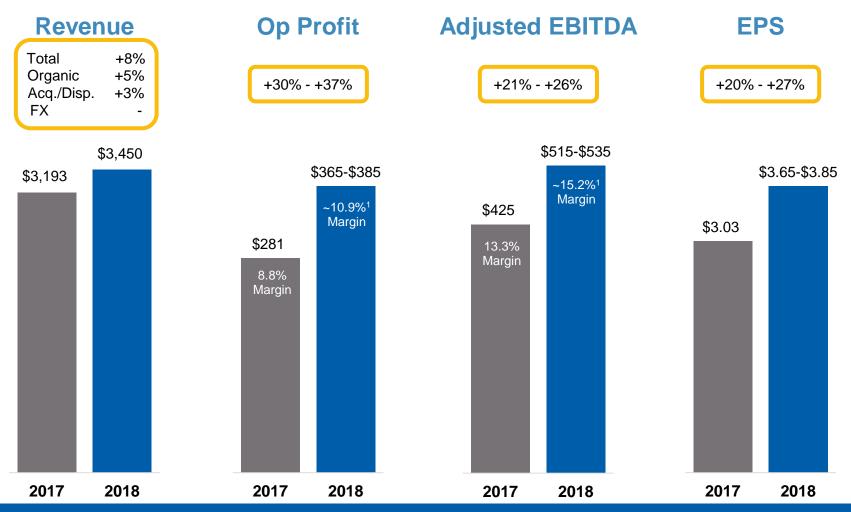


Highlights

- Revenue growth due to strong euro and acquisition of Temis in France
- Organic profit decline due to price and volume pressure in France, partially offset by growth in other countries
- Expect improvement in France from higher pricing and cost reductions
- 2019 France 12% margin target affirmed

On Track to Meet 2018 Guidance

(Non-GAAP, \$ Millions except EPS)



2019 Adjusted EBITDA Target = \$625 Million

Note: See detailed reconciliations of non-GAAP to GAAP results included in the First Quarter 2018 Earnings Release available in the Quarterly Results section of the Brink's website: www.brinks.com.

Three-Year Strategic Plan

Organic Growth + Acquisitions

2019 Adjusted EBITDA Target = \$625 Million



2019 EBITDA Target: \$90M

(Acquisitions announced/closed to date)

Strategy 1.0
Core Organic Growth

2019 EBITDA Target: \$535M

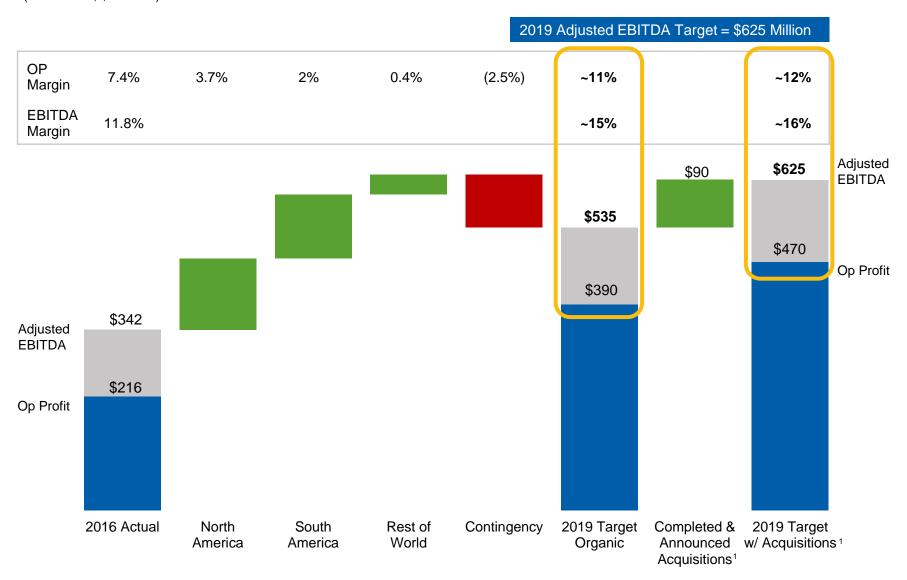
- Focus on "core-core" & "core-adjacent"
- Capture synergies & improve density
- ~\$400M/Year Additional Investment in 2018-2019
- Close the Gap
- Accelerate Profitable Growth
- Introduce Differentiated Services

2017 2018 2019

Organic Growth + Acquisitions = Increased Value for Shareholders

Strategy 1.0 + 1.5 = Core Organic Growth + Acquisitions

(Non-GAAP, \$ Millions)

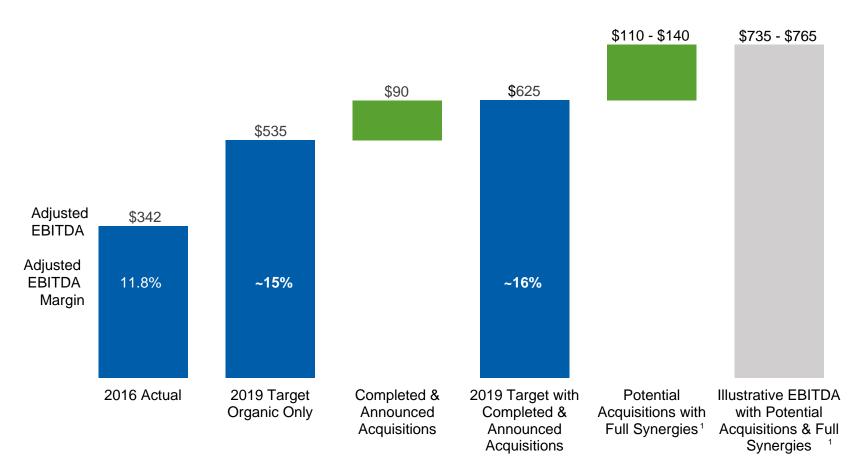


Note: See detailed reconciliations of non-GAAP to GAAP results included in the First Quarter 2018 Earnings Release available in the Quarterly Results section of the Brink's website: www.brinks.com.

Strategy 1.0 + 1.5 + Potential Future Acquisitions

(Non-GAAP, \$ Millions)

Illustrative EBITDA Post-Synergy Potential with \$400M of Acquisitions in 2018-2019



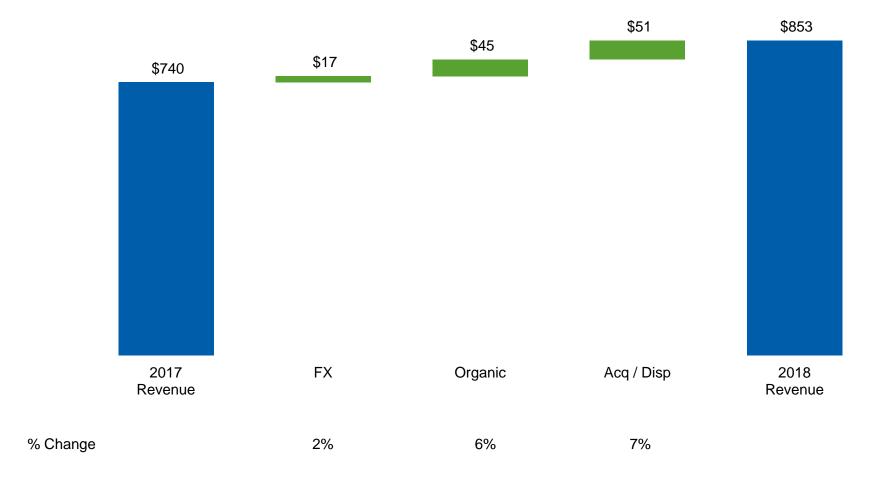
Note: See detailed reconciliations of non-GAAP to GAAP results included in the First Quarter 2018 Earnings Release available in the Quarterly Results section of the Brink's website: www.brinks.com.

Includes completed, announced, and potential acquisitions and announced licensing agreement. Potential acquisition impact based on spending \$400 million in 2018 and 2019 with synergies fully realized.

First-Quarter 2018 Non-GAAP Revenue Up 15%

(Non-GAAP, \$ Millions)

Strong Organic and Inorganic Growth

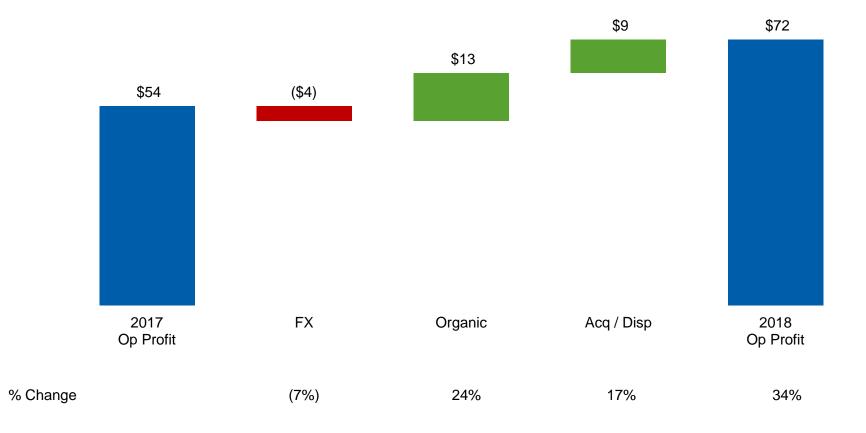


First-Quarter 2018 Non-GAAP Operating Profit Up 34%

(Non-GAAP, \$ Millions)

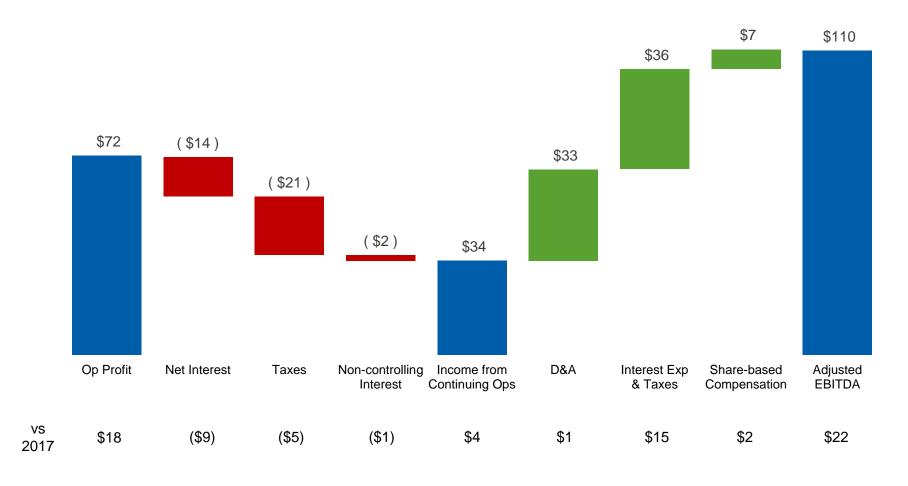
Strong Organic and Inorganic Growth

OP Margin 7.2% 8.4%



First-Quarter 2018 Adjusted EBITDA = \$110 Million

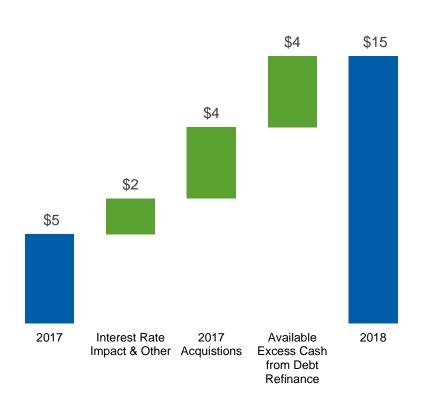
(Non-GAAP, \$ Millions)



First-Quarter 2018 Interest Expense

(\$ Millions)

Interest Expense



Interest Expense Summary

- Negative EPS impact ~(\$.05) related to excess cash earmarked for acquisitions
- Weighted average interest rate of 4.8% in 1Q18 versus 3.8% in 1Q17
- \$1.1 billion from the 2017 refinancing: 55% fixed rate; 45% floating rate

Income Tax Evolution

2017		2018		
Effective Tax R	ate	ETR Changes	6	Tax Initiatives
(ETR) Statutory Tax Rates*	0.507			 Global Capital Structure Optimization
Argentina Brazil Chile	35% 34% 27%	2017 ETR	34%	 U.S. Foreign Tax Credit/ Withholding Taxes
Colombia France Israel** Mexico Global Wtd. Avg.	40% 34% 36% 30% 32%	Tax Law and Acquisition Changes - U.S. deductions - U.S. credit loss - Brazil royalties - Argentina changes		 Mexico – further align union contract with tax deduction limits Favorable pending tax law changes
Other ETR Items (net), incl. Withholding Taxes		, a goriani di circani gori		 Expect favorable impact from M&A initiatives
2017 ETR	34%	2018 ETR Outlook	37%	Future ETR Target

2017 Cash Tax Rate

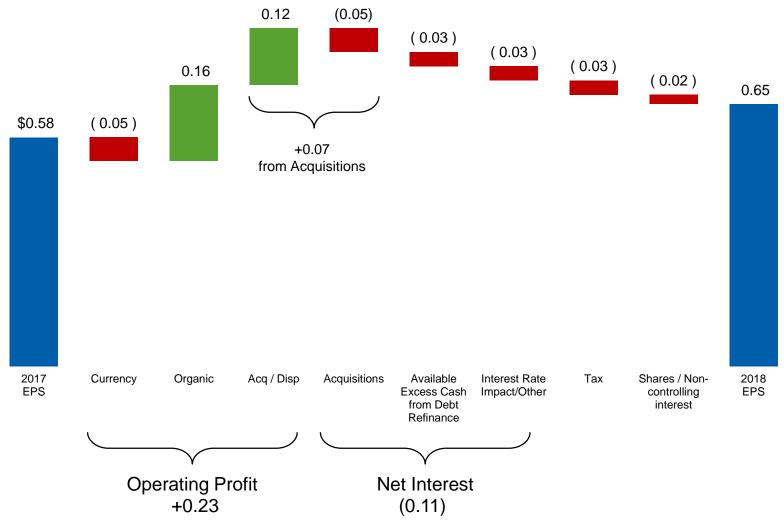
33% - 35%

2018 Cash Tax Rate 27%

^{*} Top 7 in alphabetical order; U.S. has no statutory earnings

^{**} Including dividend withholding taxes

First-Quarter 2018 Non-GAAP EPS

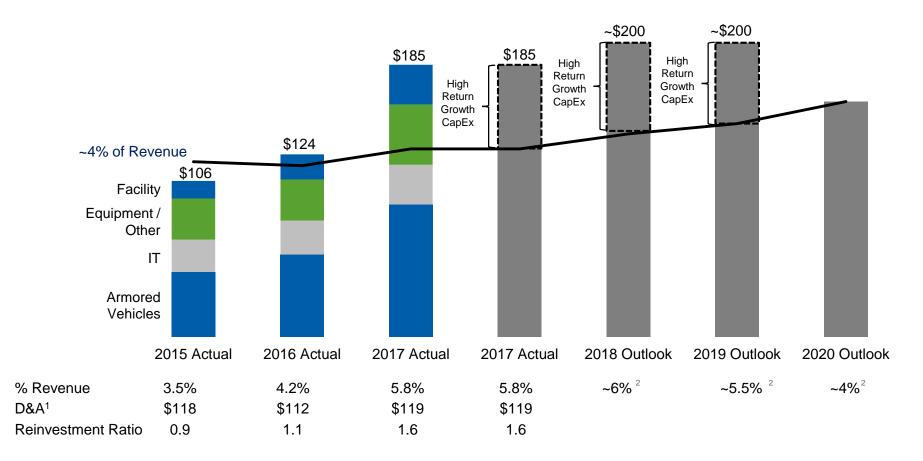


CapEx Expected to Return to ~4% of Revenue in 2020

Capital expenditures 2015 – 2020¹

(Non-GAAP, \$ Millions)

Higher 2017-19 CapEx reflects investment in strategic initiatives



^{1.} Excludes CompuSafe®

^{2.} Excludes potential acquisitions (through year-end 2019)

Strong Free Cash Flow Expected

Free cash flow includes completed and announced acquisitions

(Non-GAAP, \$ Millions)

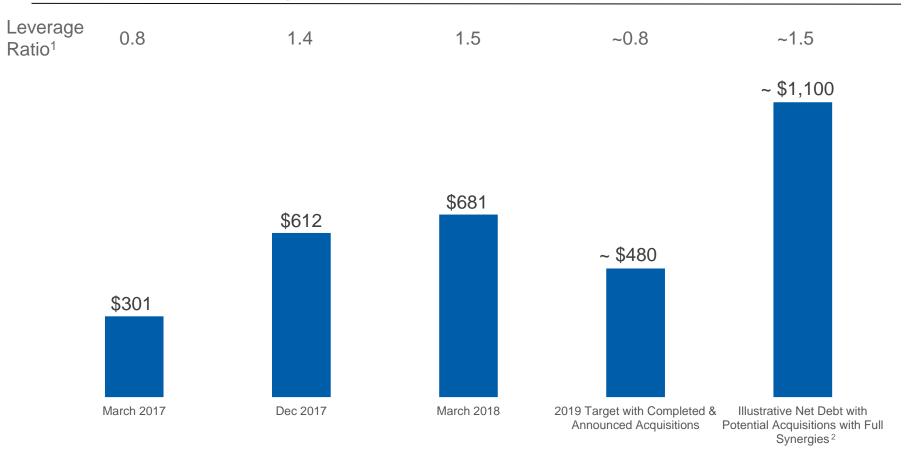
	Actual 2017	Target 2018	Target 2019		
Adjusted EBITDA	\$425	~\$525	~\$625	(Projected Adjusted EBITDA growth
Working Capital & Other	(86)	~(10)	~(15)	(Working capital improvement, restructuring
Cash Taxes	(84)	~(85)	~(75)	(-	No cash taxes projected in U.S. for at least five years
Cash Interest	(27)	~(60)	~(65)	(Impact of debt restructuring
Non-GAAP Cash from Operating Activities	229	~370	~470		
Capital Expenditures excl. CompuSafes	(185)	~(200)	~(200)	(Investment above historic levels to support strategic initiatives
CompuSafes	(38)	(25)	(25)		illidatives
Exclude Capital Leases	52	55	55	(U.S. fleet investment primarily under capital leases
Non-GAAP Cash Capital Expenditures	~(170)	~(170)	~(170)		
Non-GAAP Free Cash Flow before dividends	58	~200	~300		
EBITDA – Non-GAAP Cash CapEx	255	~355	~455		

Leverage Ratio <1.5x with Potential Acquisitions

Illustration assumes \$400 per year in acquisitions in 2018-2019

(Non-GAAP, \$ Millions)

Net Debt and Financial Leverage



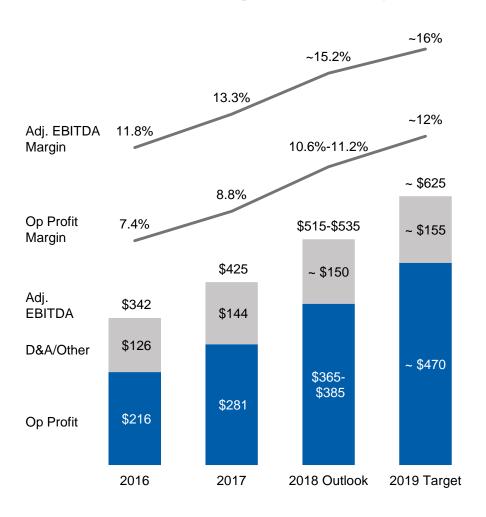
^{1.} Net Debt divided by Adjusted EBITDA

Includes completed, announced and potential acquisitions and announced licensing agreement. Potential acquisition impact based on spending \$400 million in 2018 and 2019 with synergies fully realized.

Continued Improvement Expected

(Non-GAAP, \$ Millions, except EPS)

Non-GAAP Operating Profit & Adj. EBITDA



2018 Non-GAAP Outlook

- Revenue ~3.45 billion (5% organic growth)
- Operating Profit \$365 \$385 million; margin 10.6% - 11.2%
- Adjusted EBITDA \$515 to \$535 million; margin ~15.2%
- EPS \$3.65 \$3.85

2019 Preliminary Target

Adjusted EBITDA ~\$625 million



Non-GAAP Reconciliation — Outlook

The Brink's Company and subsidiaries 2018 and 2019 Guidance (Unaudited)

(In millions, except as noted)

	2018 GAAP Outlook ^(b)	Reconciling Items ^(a)	2018 Non-GAAP Outlook ^(a)	2019 GAAP Outlook(b)	Reconciling Items ^(a)	2019 Non-GAAP Outlook ^(a)
Revenues	\$ 3,476	(26)	3,450	Not provided	_	Not provided
Operating profit	319 – 339	46	365 – 385	440	30	470
EPS from continuing operations attributable to Brink's	\$ 2.40 – 2.60	_	3.65 – 3.85	Not provided	_	Not provided
Adjusted EBITDA			\$ 515 – 535			~ 625

⁽a) The 2018 and 2019 Non-GAAP outlook amounts for operating profit exclude the impact of other items not allocated to segments. The 2018 Non-GAAP outlook amounts for EPS from continuing operations, depreciation and amortization/other as well as 2018 and 2019 Adjusted EBITDA cannot be reconciled to GAAP without unreasonable effort. We cannot reconcile these amounts to GAAP because we are unable to accurately forecast the tax impact of Venezuela operations and the related exchange rates used to measure those operations.

⁽b) 2018 and 2019 GAAP outlook does not include any forecasted amounts from Venezuela operations. The 2018 and 2019 GAAP outlook excludes future restructuring actions for which the timing and amount are currently under review.

2016 Non-GAAP Results Reconciled to GAAP (1 of 4)

The Brink's Company and subsidiaries Non-GAAP Reconciliations

(In millions)

	2016 Full Year
Revenues: GAAP	3,020.6
Venezuela operations ^(a)	(109.4)
Acquisitions and dispositions ^(a) Non-GAAP	(2.8) 2,908.4
Operating profit (loss): GAAP	184.5
Venezuela operations ^(a) Reorganization and Restructuring ^(a) Acquisitions and dispositions ^(a) Non-GAAP	(18.5) 30.3 ——————————————————————————————————
Interest expense:	
GAAP Venezuela operations ^(a)	(20.4)
Non-GAAP	(20.3)
Taxes: GAAP Retirement plans(c)	78.5 11.3
Venezuela operations ^(a) Reorganization and Restructuring ^(a) Acquisitions and dispositions ^(a)	(14.1) 7.4 1.8
Deferred tax valuation allowance ^(b) Non-GAAP	(14.7) 70.2

Amounts may not add due to rounding. See slide 25 for footnote explanations.

2016 Non-GAAP Results Reconciled to GAAP (2 of 4)

The Brink's Company and subsidiaries Non-GAAP Reconciliations

(In millions)

	2016 Full Year
Income (loss) from continuing operations attributable to Brink's:	
GAAP	36.2
Retirement plans ^(c)	20.2
Venezuela operations ^(a)	2.6
Reorganization and Restructuring ^(a)	23.7
Acquisitions and dispositions(a)	18.2
Deferred tax valuation allowance(b)	14.7
Non-GAAP	115.6
EPS:	
GAAP	0.72
Retirement plans ^(c)	0.39
Venezuela operations ^(a)	0.05
Reorganization and Restructuring ^(a)	0.47
Acquisitions and dispositions ^(a)	0.37
Deferred tax valuation allowance ^(b)	0.29_
Non-GAAP	2.28
Depreciation and Amortization:	
GAAP	131.6
Venezuela operations ^(a)	(0.7)
Reorganization and Restructuring ^(a)	(0.8)
Acquisitions and dispositions(a)	(3.6)
Non-GAAP	126.5

Amounts may not add due to rounding. See slide 25 for footnote explanations.

2016 Non-GAAP Results Reconciled to GAAP (3 of 3)

The Brink's Company and subsidiaries Non-GAAP Reconciliations

(In millions)

	2016
	Full Year
Adjusted EBITDA ^(e) :	
Net income (loss) attributable to Brink's - GAAP	34.5
Interest expense - GAAP	20.4
Income tax provision - GAAP	78.5
Depreciation and amortization - GAAP	131.6
EBITDA	265.0
Discontinued operations - GAAP	1.7
Retirement plans ^(c)	31.5
Venezuela operations ^(a)	(12.3)
Reorganization and Restructuring ^(a)	30.3
Acquisitions and dispositions ^(a)	16.4
Share-based compensation ^(d)	9.5
Adjusted EBITDA	342.1

The 2018 and 2019 Non-GAAP outlook for Adjusted EBITDA and Non-GAAP operating profit, as well as 2018, 2019 and 2020 outlook for capital expenditures, 2018 and 2019 target free cash flows, and 2019 target and 2019 pro-forma net debt cannot be reconciled to GAAP without unreasonable effort. We cannot reconcile these amounts to GAAP because we are unable to accurately forecast the tax impact of Venezuela operations and the related exchange rates used to measure those operations. The impact of Venezuela operations and related exchange rates could be significant to our GAAP provision for income taxes, and, therefore, to income (loss) from continuing operations, EPS from continuing operations, effective income tax rate and Adjusted EBITDA.

Amounts my not add due to rounding.

- (a) See "Other Items Not Allocated To Segments" on slide 26 for details. We do not consider these items to be reflective of our core operating performance due to the variability of such items from period-to-period in terms of size, nature and significance.
- (b) There was a change in judgment resulting in a valuation allowance against certain tax attributes with a limited statutory carryforward period that are no longer more-likely-than-not to be realized due to lower than expected U.S. operating results, certain non-GAAP pre-tax items, and other timing of tax deductions related to executive leadership transition.
- (c) Our U.S. retirement plans are frozen and costs related to these plans are excluded from non-GAAP results. Certain non-U.S. operations also have retirement plans. Settlement charges related to these non-U.S. plans are also excluded from non-GAAP results.
- (d)There is no difference between GAAP and non-GAAP share-based compensation amounts for the periods presented.
- (e) Adjusted EBITDA is defined as non-GAAP income from continuing operations excluding the impact of non-GAAP interest expense, non-GAAP income tax provision, non-GAAP depreciation and amortization and non-GAAP share-based compensation.

Non-GAAP Reconciliation — Other

The Brink's Company and subsidiaries Other Items Not Allocated to Segments (Unaudited)

(In millions)

Brink's measures its segment results before income and expenses for corporate activities and for certain other items. A summary of the other items not allocated to segment results is below.

Venezuela operations We have excluded from our segment results all of our Venezuela operating results, due to the Venezuelan government's restrictions that have prevented us from repatriating funds. As a result, the Chief Executive Officer, the Company's Chief Operating Decision maker ("CODM"), assesses segment performance and makes resource decisions by segment excluding Venezuela operating results.

Reorganization and Restructuring

2016 Restructuring

In the fourth quarter of 2016, management implemented restructuring actions across our global business operations and our corporate functions. As a result of these actions, we recognized \$18.1 million in related 2016 costs.

Executive Leadership and Board of Directors

In 2015, we recognized \$1.8 million in charges related to Executive Leadership and Board of Directors restructuring actions, which were announced in January 2016. We recognized \$4.3 million in charges in 2016 related to the Executive Leadership and Board of Directors restructuring actions.

2015 Restructuring

Brink's initiated a restructuring of its business in the third quarter of 2015. We recognized \$11.6 million in related 2015 costs and an additional \$6.5 million in 2016 related to this restructuring. The actions under this program were substantially completed by the end of 2016, with cumulative pretax charges of approximately \$18 million.

Due to the unique circumstances around these charges, they have not been allocated to segment results and are excluded from non-GAAP results.

Acquisitions and dispositions Certain acquisition and disposition items that are not considered part of the ongoing activities of the business and are special in nature are consistently excluded from non-GAAP results. These items are described below:

2016 Acquisitions and Dispositions

- Due to management's decision in the first quarter of 2016 to exit the Republic of Ireland, the prospective impacts of shutting down this operation were included in items not allocated to segments and were excluded from the operating segments effective March 1, 2016. This activity is also excluded from the consolidated non-GAAP results. Beginning May 1, 2016, due to management's decision to also exit Northern Ireland, the results of shutting down these operations were treated similarly to the Republic of Ireland.
- Amortization expense for acquisition-related intangible assets was \$3.6 million in 2016.
- Brink's recognized a \$2.0 million loss related to the sale of corporate assets in the second quarter of 2016.

Non-GAAP Reconciliation — Other

The Brink's Company and subsidiaries
Non-GAAP Reconciliations — Other Amounts (Unaudited)
(In millions)

Amounts Used to Calculate Reinvestment Ratio

Property and Equipment Acquired During the Period

	Full-Year 2015	Full Year 2016	Full Year 2017
Capital expenditures — GAAP	101.1	112.2	174.5
Capital leases — GAAP	18.9	29.4	51.7
Total Property and equipment acquired	120.0	141.6	226.2
Venezuela property and equipment acquired	(4.3)	(5.0)	(4.2)
CompuSafe	(10.2)	(13.1)	(37.5)
Total property and equipment acquired excluding Venezuela & CompuSafe	105.5	123.5	184.5
Depreciation			
Depreciation and amortization — GAAP	139.9	131.6	146.6
Amortization of intangible assets	(4.2)	(3.6)	(8.4)
Venezuela depreciation	(3.9)	(0.7)	(1.7)
Reorganization and Restructuring	-	(8.0)	(2.2)
CompuSafe	(14.2)	(14.9)	(15.6)
Depreciation and amortization — Non-GAAP (excluding CompuSafe)	117.6	111.6	118.7
Reinvestment Ratio	0.9	1.1	1.6

Non-GAAP Reconciliation — Cash Flows

The Brink's Company and subsidiaries

(In millions)

	Fı	ull Year
	2017	
Cash flows from operating activities		
Operating activities - GAAP	\$	252.1
Venezuela operations		(17.3)
(Increase) decrease in certain customer obligations ^(a)		(6.1)
Operating activities - non-GAAP	\$	228.7

(a) To adjust for the change in the balance of customer obligations related to cash received and processed in certain of our secure Cash Management Services operations. The title to this cash transfers to us for a short period of time. The cash is generally credited to customers' accounts the following day and we do not consider it as available for general corporate purposes in the management of our liquidity and capital resources.

Non-GAAP cash flows from operating activities is a supplemental financial measure that is not required by, or presented in accordance with GAAP. The purpose of this non-GAAP measure is to report financial information excluding cash flows from Venezuela operations and the impact of cash received and processed in certain of our Cash Management Services operations. We believe this measure is helpful in assessing cash flows from operations, enables period-to-period comparability and is useful in predicting future operating cash flows. This non-GAAP measure should not be considered as an alternative to cash flows from operating activities determined in accordance with GAAP and should be read in conjunction with our consolidated statements of cash flows.

Non-GAAP Reconciliation — Net Debt

The Brink's Company and subsidiaries Non-GAAP Reconciliations — Net Debt (Unaudited)

(In millions)

(In millions)	ember 31, 2016	March 3 2017	March 31,		December 31, 2017		March 31, 2018	
Debt:	 2010	2017		2011				
Short-term borrowings	\$ 162.8	\$	156.4	\$	45.2	\$	64.8	
Long-term debt	280.4		372.0		1,191.5		1,190.9	
Total Debt	443.2		528.4		1,236.7		1,255.7	
Restricted cash borrowings ^(a)	(22.3)		(24.0)		(27.0)		(28.6)	
Total Debt without restricted cash borrowings	420.9		504.4		1,209.7		1,227.1	
Less:								
Cash and cash equivalents	183.5		218.7		614.3		562.2	
Amounts held by Cash Management Services operations(b)	(9.8)		(15.1)		(16.1)		(16.3)	
Cash and cash equivalents available for general corporate								
purposes	173.7		203.6		598.2		545.9	
Net Debt	\$ 247.2	\$	300.8	\$	611.5	\$	681.2	

Net Debt is a supplemental non-GAAP financial measure that is not required by, or presented in accordance with GAAP. We use Net Debt as a measure of our financial leverage. We believe that investors also may find Net Debt to be helpful in evaluating our financial leverage. Net Debt should not be considered as an alternative to Debt determined in accordance with GAAP and should be reviewed in conjunction with our condensed consolidated balance sheets. Set forth above is a reconciliation of Net Debt, a non-GAAP financial measure, to Debt, which is the most directly comparable financial measure calculated and reported in accordance with GAAP, as of December 31, 2016, March 31, 2017, December 31, 2017, and March 31,2018.

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a) Restricted cash borrowings are related to cash borrowed under lending arrangements used in the process of managing customer cash supply chains, which is currently classified as restricted cash and not available for general corporate purposes.

b) Title to cash received and processed in certain of our secure Cash Management Services operations transfers to us for a short period of time. The cash is generally credited to customers' accounts the following day and we do not consider it as available for general corporate purposes in the management of our liquidity and capital resources and in our computation of Net Debt.