UNITED STATES
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C.

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED):
APRIL 29, 1998

THE PITTSTON COMPANY
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

| VIRGINIA | 1-9148 | $54-1317776$ |
| :--- | :--- | :---: |
| (STATE OR OTHER | (COMMISSION | (I.R.S. EMPLOYER |
| JURISDICTION | FILE NUMBER) | IDENTIFICATION NO.) |
| OF INCORPORATION) |  |  |
|  |  |  |
| 1000 VIRGINIA CENTER PARKWAY |  |  |
| P.0 BOX 4229 | $23058-4229$ |  |
| GLEN ALLEN, VA | (ZIP CODE) |  |

(804) 553-3600
(REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE)

The Pittston Company has announced earnings for the first quarter of 1998 for its Brink's Group, Burlington Group and Minerals Group. Press releases dated April 29, 1998, are filed as exhibits to this report and are incorporated herein by reference.

## EXHIBITS

99(a) Registrant's Brink's Group press release dated April 29, 1998.
99(b) Registrant's Burlington Group press release dated April 29, 1998.
99(c) Registrant's Minerals Group press release dated April 29, 1998.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE PITTSTON COMPANY (Registrant)

By /s/ Austin F. Reed
Secretary

| Exhibit | Description |
| :---: | :---: |
| - |  |
| 99(a) | Registrant's Brink's Group press release dated April 29, 1998 |
| 99(b) | Registrant's Burlington Group press release dated April 29, 1998 |
| 99(c) | Registrant's Minerals Group press release dated April 29, 1998 |

## PITTSTON BRINK'S GROUP EARNS

 \$. 44 PER SHARE IN THE FIRST QUARTERRichmond, VA - April 29, 1998 - Pittston Brink's Group reported net income of $\$ 17.0$ million, or $\$ .44$ per share, in the first quarter ended March 31, 1998 compared to $\$ 15.3$ million, or $\$ .40$ per share earned in the first quarter of 1997. Combined first quarter revenues of Brink's, Incorporated and Brink's Home Security, Inc. increased $23 \%$ to $\$ 310.3$ million. Included in the current quarter results was a pre-tax charge of $\$ 2.0$ million or $\$ .03$ per share for the Brink's Group's share of expenses relating to a retirement agreement between The Pittston Company and its former chairman and CEO.

## BRINK'S, INCORPORATED (BRINK'S)

Brink's worldwide consolidated revenues increased $25 \%$ to $\$ 261.9$ million in the quarter. Operating profits amounted to $\$ 21.9$ million, $39 \%$ greater than recorded in the prior year due to improvements in all geographic regions.

Revenues from North American operations (United States and Canada) were $\$ 129.4$ million in the quarter, $17 \%$ higher than in the comparable period in 1997 Operating profits for the quarter increased $30 \%$ to $\$ 10.1$ million primarily due to improved results achieved by armored car operations, which include ATM services.

Revenues and operating profits from Latin American operations and affiliates were $\$ 76.5$ million and $\$ 10.7$ million, respectively, in the quarter, $28 \%$ and $44 \%$ higher than in the comparable 1997 periods. The increase in revenues and operating profits includes three months of consolidated revenues and profits from the acquired operation in Venezuela versus only two months of consolidated revenues and profits in the 1997 quarter, as well as strong results in Venezuela and Colombia which were partially offset by start-up operations in Argentina.

Revenues and operating profits from European operations and affiliates amounted to $\$ 49.8$ million and $\$ 0.8$ million, respectively, in the quarter, $53 \%$ and $119 \%$ higher than in the comparable 1997 periods. The increase in revenues was largely due to the acquisition, in the quarter, of nearly all the remaining shares of its affiliate in France. The increase in operating profits reflects improved results from operations in France, as well as the increased ownership, partially offset by losses in the Belgium operation related to industry-wide labor unrest.

Revenues and operating profits from Asia/Pacific operations and affiliates were $\$ 6.3$ million and $\$ 0.4$ million, respectively, in the quarter. Revenues were essentially unchanged over the comparable 1997 period and operating profits increased $\$ 0.1$ million.

BRINK'S HOME SECURITY, INC.
Brink's Home Security's revenues totaled $\$ 48.4$ million in the first quarter 1998, a $15 \%$ increase over the year earlier period. Operating profits increased $6 \%$ to $\$ 13.5$ million. Operating profit from monitoring and service operations increased $18 \%$ to $\$ 17.2$ million as a result of the increased subscriber base and higher average monthly monitoring fees for existing subscribers. The net loss on marketing, sales and installation activities increased to $\$ 3.7$ million from $\$ 1.8$ million in the first quarter of 1997. The increase was primarily due to higher marketing and sales expense in response to the current competitive environment.

Brink's Home Security installed nearly 27,000 new subscribers during the quarter and the subscriber base totaled over 528,000 on March 31, 1998, a $14 \%$ increase from a year earlier. As a result of the growth in subscribers and higher average monitoring fees per subscriber, annualized recurring revenues increased $21 \%$ to $\$ 160$ million as of March 31, 1998. Brink's Home Security's disconnect rate in the quarter was 7.4\%. Brink's Home Security entered new markets in Providence, Rhode Island and Wilmington, Delaware during the quarter.

## FINANCIAL-CONSOLIDATED

The Pittston Company (the "Company") reported consolidated revenues of $\$ 862.7$ million in the first quarter ended March 31, 1998 compared to $\$ 781.7$ million for the comparable period in 1997 . Net income was $\$ 12.8$ million compared to $\$ 21.3$ million in the prior year's quarter. Consolidated cash flow from operating activities totaled $\$ 21.7$ million for the first quarter ended March 31, 1998. Total debt at March 31, 1998 was $\$ 378.5$ million.

During the first quarter of 1998, under the share repurchase programs authorized by the Board of Directors of the Company, the Company purchased 177,532 shares of Pittston Burlington Group Common Stock at a cost of $\$ 3.5$ million and 355 shares of its Series C Convertible Preferred Stock at a cost of $\$ 0.1$ million. As of March 31, 1998, the Company had remaining authority to purchase over time 1 million shares of Pittston Minerals Group Common Stock, 1.1 million shares of Pittston Brink's Group Common Stock, 0.9 million shares of Pittston Burlington Group Common Stock and an additional $\$ 24.2$ million of its Series C Convertible Preferred Stock. The aggregate purchase price limitation for all common stock purchases was $\$ 21.4$ million at March 31, 1998.

Pittston Brink's Group Common Stock (NYSE-PZB), Pittston Burlington Group Common Stock (NYSE-PZX) and Pittston Minerals Group Common Stock (NYSE-PZM) represent the three classes of common stock of The Pittston Company, a diversified company with interests in security services through Brink's, Incorporated and Brink's Home Security, Inc. (Pittston Brink's Group), global freight transportation and logistics management services through BAX Global Inc. (Pittston Burlington Group) and mining and minerals exploration through Pittston Coal Company and Pittston Mineral Ventures (Pittston Minerals Group). Copies of the Pittston Burlington Group and Pittston Minerals Group earnings releases are available upon request.

## PITTSTON BRINK'S GROUP

## SUPPLEMENTAL FINANCIAL DATA

 (UNAUDITED)BRINK'S, INCORPORATED

| (IN THOUSANDS) |  | Quarter Ended March 3119981997 |  |
| :---: | :---: | :---: | :---: |
| OPERATING REVENUES |  |  |  |
| North America (United States \& Canada) | \$ | 129,367 | 110, 772 |
| Latin America |  | 76,492 | 59,696 |
| Europe |  | 49,813 | 32,628 |
| Asia/Pacific |  | 6,251 | 6,103 |
| Total operating revenues | \$ | 261,923 | 209,199 |
| -- |  |  |  |
| OPERATING PROFIT |  |  |  |
| North America (United States \& Canada) | \$ | 10,067 | 7,754 |
| Latin America |  | 10,677 | 7,437 |
| Europe |  | 825 | 376 |
| Asia/Pacific |  | 350 | 234 |
| Total operating profit | \$ | 21,919 | 15,801 |
| - ------ |  |  |  |
| DEPRECIATION AND AMORTIZATION | \$ | 8,419 | 7,547 |
|  |  |  |  |

BRINK'S HOME SECURITY, INC.

| (DOLLARS IN THOUSANDS) |  | Quarter Ended March 3119981997 |  |
| :---: | :---: | :---: | :---: |
| OPERATING REVENUES | \$ | 48,410 | 42,185 |
| OPERATING PROFIT (LOSS) |  |  |  |
| Monitoring and service | \$ | 17,182 | 14,590 |
| Net marketing, sales and installation |  | $(3,680)$ | $(1,811)$ |
| Total operating profit | \$ | 13,502 | 12,779 |
| DEPRECIATION AND AMORTIZATION | \$ | 8,802 | 6,666 |
| ANNUALIZED RECURRING REVENUES (a) | \$ | 160,422 | 132,598 |
| Number of subscribers: |  |  |  |
| Beginning of period |  | 511,532 | 446,505 |
| Installations |  | 26,750 | 25,590 |
| Disconnects |  | $(9,675)$ | $(8,088)$ |
| End of period |  | 528,607 | 464, 007 |

(a) Annualized recurring revenues are calculated based on the number of subscribers at period end multiplied by the average fee per subscriber received in the last month of the period for monitoring, maintenance and related services.


## Operating revenues:

| Brink's | \$ | 261,923 | 209,199 |
| :---: | :---: | :---: | :---: |
| BHS |  | 48,410 | 42,185 |
| Total operating revenues | \$ | 310,333 | 251,384 |
| Operating profit: |  |  |  |
| Brink's | \$ | 21,919 | 15,801 |
| BHS |  | 13,502 | 12,779 |
| Segment operating profit |  | 35,421 | 28,580 |
| General corporate expense |  | $(4,089)$ | $(1,788)$ |
| Total operating profit | \$ | 31,332 | 26,792 |

See accompanying notes.

| (IN THOUSANDS) |  | $\begin{array}{r} \text { March } 31 \\ 1998 \end{array}$ | $\begin{array}{r} \text { December } 31 \\ 1997 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ | 42,862 | 37,694 |
| Accounts receivable, net of estimated amounts uncollectible |  | 235,162 | 160,912 |
| Inventories and other current assets |  | 48,732 | 48,518 |
| Total current assets |  | 326,756 | 247,124 |
| Property, plant and equipment, at cost, net of |  |  |  |
| accumulated depreciation and amortization |  | 400, 212 | 346,672 |
| Intangibles, net of accumulated amortization |  | 45,434 | 18,510 |
| Other assets |  | 69,227 | 80,024 |
| Total assets | \$ | 841,629 | 692,330 |

LIABILITIES AND SHAREHOLDER'S EQUITY

| Current liabilities | \$ | 253,527 | 178,348 |
| :---: | :---: | :---: | :---: |
| Long-term debt, less current maturities |  | 92,412 | 38,682 |
| Other liabilities |  | 97,289 | 94,820 |
| Total liabilities |  | 443,228 | 311,850 |
| Shareholder's equity |  | 398,401 | 380,480 |
| Total liabilities and shareholder's equity | \$ | 841,629 | 692,330 |

See accompanying notes.

## PITTSTON BRINK'S GROUP

## STATEMENTS OF CASH FLOWS

 (UNAUDITED)| (IN THOUSANDS) |  | Quarter Ended March 3119981997 |  |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |
| Net income | \$ | 17,037 | 15,306 |
| Adjustments to reconcile net income to net |  |  |  |
| cash provided by operating activities: |  |  |  |
| Depreciation and amortization |  | 17,278 | 14,260 |
| Other, net |  | 6,096 | 5,036 |
| Changes in operating assets and liabilities, net of |  |  |  |
| (Increase) decrease in receivables |  | $(11,792)$ | 2,572 |
| Increase in inventories and other current assets |  | $(4,040)$ | $(3,888)$ |
| Increase (decrease) in current liabilities |  | 3,333 | $(6,015)$ |
| Other, net |  | $(5,033)$ | $(4,461)$ |
| Net cash provided by operating activities |  | 22,879 | 22,810 |
| Cash flows from investing activities: |  |  |  |
| Additions to property, plant and equipment |  | $(31,866)$ | $(26,367)$ |
| Proceeds from disposal of property, plant and equipment |  | 77 | 2,291 |
| Acquisitions, net of cash acquired |  | 224 | $(53,303)$ |
| Other, net |  | 163 | 10,558 |
| Net cash used by investing activities |  | $(31,402)$ | $(66,821)$ |
| Cash flows from financing activities: |  |  |  |
| Net additions to debt |  | 2,702 | 45, 080 |
| Payments from Minerals Group |  | 11,238 | 11,685 |
| Share and other equity activity, net |  | (249) | $(3,809)$ |
| Net cash provided by financing activities |  | 13,691 | 52,956 |
| Net increase in cash and cash equivalents |  | 5,168 | 8,945 |
| Cash and cash equivalents at beginning of period |  | 37,694 | 20,012 |
| Cash and cash equivalents at end of period | \$ | 42,862 | 28,957 |

## THE PITTSTON COMPANY AND SUBSIDIARIES <br> PITTSTON BRINK'S GROUP

NOTES TO FINANCIAL INFORMATION
(1) The Pittston Company (the "Company") has three classes of common stock: Pittston Brink's Group Common Stock ("Brink's Stock"), Pittston Burlington Group Common Stock ("Burlington Stock") and Pittston Minerals Group Common Stock ("Minerals Stock"), which were designed to provide shareholders with separate securities reflecting the performance of the Pittston Brink's Group (the "Brink's Group"), Pittston Burlington Group (the "Burlington Group") and Pittston Minerals Group (the "Minerals Group"), respectively, without diminishing the benefits of remaining a single corporation or precluding future transactions affecting any of the Groups.

The financial information for the Brink's Group includes the results of the Company's Brink's, Incorporated ("Brink's") and Brink's Home Security, Inc. ("BHS") businesses. It is prepared using the amounts included in the Company's consolidated financial statements. Accordingly, the company's consolidated financial statements must be read in connection with the Brink's Group's financial data.
(2) Under the share repurchase program authorized by the Board of Directors of the Company, the Company purchased shares in the periods presented as follows:

|  | Quarter Ended | Quarter Ended |
| :---: | :---: | :---: |
| (Dollars in millions) | March 31 | 1998 |


| Brink's Stock: |  |  |  |
| :---: | :---: | :---: | :---: |
| Shares |  | -- | 153,000 |
| Cost | \$ | -- | 4.0 |
| Convertible Preferred Stock: |  |  |  |
| Shares |  | 355 | -- |
| Cost | \$ | 0.1 | -- |
| Excess carrying amount (a) | \$ | 0.02 | -- |

(a) The excess of the carrying amount of the Convertible Preferred Stock over the cash paid to holders for repurchases made during the periods. This amount is deducted from preferred dividends in the Company's Statement of Operations.
(3) The Brink's Group adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income," in the first quarter of 1998. SFAS No. 130 established standards for the reporting and display of comprehensive income and its components in financial statements.
Comprehensive income generally represents all changes in shareholders' equity except those resulting from investments by or distributions to shareholders. Total comprehensive income, which is composed of net income and foreign currency translation adjustments, for the quarters ended March 31, 1998 and 1997 was $\$ 15.3$ million and $\$ 11.2$ million, respectively.
(4) During the first quarter ended March 31, 1998, the Brink's Group had the following noncash investing and financing activities in connection with the acquisition of nearly all of the remaining shares of its affiliate in France:

| (Dollars in millions) | Quarter Ended March 31, 1998 |  |
| :---: | :---: | :---: |
| Noncash investing and financing activities: |  |  |
| Debt assumed | \$ | 41.4 |
| Net assets acquired by incurring directly related liabilities |  | 27.6 |
| Total noncash investing and financing activities | \$ | 69.0 |

(5) Certain prior period amounts have been reclassified to conform to the current period's financial statement presentation.
(6) Financial information for the Minerals Group, which includes the results of the Pittston Coal Company and Pittston Mineral Ventures operations, and the Burlington Group which includes the results of the Company's BAX Global Inc. business, is available upon request.

## THE PITTSTON COMPANY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

| (IN THOUSANDS, EXCEPT |  | uarter Ended March 31 |  |
| :---: | :---: | :---: | :---: |
| PER SHARE AMOUNTS) |  | 1998 | 1997 |
| Net sales | \$ | 149,898 | 158, 883 |
| Operating revenues |  | 712,766 | 622,793 |
| Net sales and operating revenues |  | 862,664 | 781,676 |
| Cost of sales |  | 144,164 | 153,412 |
| Operating expenses |  | 595,771 | 518, 819 |
| Selling, general and administrative expenses |  | 99,256 | 75,643 |
| Total costs and expenses |  | 839,191 | 747,874 |
| Other operating income, net |  | 3,027 | 3,576 |
| Operating profit |  | 26,500 | 37,378 |
| Interest income |  | 1,181 | 1,019 |
| Interest expense |  | $(7,384)$ | $(5,564)$ |
| Other expense, net |  | $(1,435)$ | $(2,389)$ |
| Income before income taxes |  | 18,862 | 30,444 |
| Provision for income taxes |  | 6,034 | 9,103 |
| Net income |  | 12,828 | 21,341 |
| Preferred stock dividends, net |  | (864) | (901) |
| Net income attributed to common shares | \$ | 11,964 | 20,440 |
| PITTSTON BRINK'S GROUP: |  |  |  |
| Net income attributed to common shares | \$ | 17,037 | 15,306 |
| Net income per common share: |  |  |  |
| Basic | \$ | . 44 | . 40 |
| Diluted |  | . 44 | . 40 |
| Weighted average common shares outstanding: |  |  |  |
| Basic |  | 38,477 | 38,189 |
| Diluted |  | 39,081 | 38,608 |
| PITTSTON BURLINGTON GROUP: |  |  |  |
| Net (loss) income attributed to common shares | \$ | $(2,966)$ | 5,088 |
| Net (loss) income per common share: |  |  |  |
| Basic | \$ | (.15) | . 26 |
| Diluted |  | (.15) | . 26 |
| Weighted average common shares outstanding: |  |  |  |
| Basic |  | 19,477 | 19,406 |
| Diluted |  | 19,477 | 19,820 |
| PITTSTON MINERALS GROUP: |  |  |  |
| Net (loss) income attributed to common shares | \$ | $(2,107)$ | 46 |
| Net (loss) income per common share: |  |  |  |
| Basic | \$ | (.26) | . 01 |
| Diluted |  | (.26) | . 01 |
| Weighted average common shares outstanding: |  |  |  |
| Basic |  | 8,225 | 8,002 |
| Diluted |  | 8,225 | 8,059 |

THE PITTSTON COMPANY AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

| (IN THOUSANDS) |  | $\begin{array}{r} \text { March } 31 \\ 1998 \end{array}$ | $\begin{array}{r} \text { December } 31 \\ 1997 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  |  | (Unaudited) |  |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ | 72,615 | 69,878 |
| Accounts receivable, net of estimated amounts uncollectible |  | 617,433 | 531,317 |
| Inventories and other current assets |  | 134,220 | 125,610 |
| Total current assets |  | 824,268 | 726,805 |
| Property, plant and equipment, at cost, net of accumulated depreciation, depletion and amortization |  | 718,673 | 647,642 |
|  |  | 328,443 | 301,395 |
| Other assets |  | 306,971 | 320,102 |
| Total assets | \$ | 2,178,355 | 1,995,944 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |
| Current liabilities | \$ | 716,287 | 643,673 |
| Long-term debt, less current maturities |  | 299,476 | 191, 812 |
| Postretirement benefits other than pensions |  | 233,399 | 231,451 |
| Workers' compensation and other claims |  | 101,979 | 106,378 |
| Other liabilities |  | 130,697 | 137,012 |
| Total liabilities |  | 1,481,838 | 1,310,326 |
| Shareholders' equity |  | 696,517 | 685,618 |
| Total liabilities and shareholders' equity | \$ | 2,178,355 | 1,995,944 |

See accompanying notes.

## THE PITTSTON COMPANY AND SUBSIDIARIES

 CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)| (IN THOUSANDS) |  | Quarter Ended March 31  <br> 1998 1997 |  |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |
| Net income | \$ | 12,828 | 21,341 |
| Adjustments to reconcile net income to net cash |  |  |  |
| provided by operating activities: |  |  |  |
| Depreciation, depletion and amortization |  | 33,878 | 30,139 |
| Provision for aircraft heavy maintenance |  | 8,733 | 8,186 |
| Provision for deferred income taxes |  | 2,115 | 2,328 |
| Other, net |  | 7,519 | 5,309 |
| Changes in operating assets and liabilities |  |  |  |
| net of effects of acquisitions and dispositions: |  |  |  |
| Increase in receivables |  | $(12,381)$ | $(10,471)$ |
| Increase in inventories and other current assets |  | $(2,798)$ | $(17,107)$ |
| Decrease in current liabilities |  | $(17,399)$ | $(7,897)$ |
| Other, net |  | $(10,789)$ | $(8,033)$ |
| Net cash provided by operating activities |  | 21,706 | 23,795 |
| Cash flows from investing activities: |  |  |  |
| Additions to property, plant and equipment |  | $(60,705)$ | $(40,032)$ |
| Proceeds from disposal of property, plant and equipment |  | 421 | 3,940 |
| Aircraft heavy maintenance |  | $(9,659)$ | $(9,473)$ |
| Acquisitions and related contingent payments, net of cash acquired |  |  |  |
| Other, net |  | $(4,182)$ | 13,901 |
| Net cash used by investing activities |  | $(73,901)$ | $(85,758)$ |
| Cash flows from financing activities: |  |  |  |
| Net additions to debt |  | 61,265 | 80,834 |
| Share and other equity activity, net |  | $(6,333)$ | $(9,261)$ |
| Net cash provided by financing activities |  | 54,932 | 71,573 |
| Net increase in cash and cash equivalents |  | 2,737 | 9,610 |
| Cash and cash equivalents at beginning of period |  | 69,878 | 41,217 |
| Cash and cash equivalents at end of period | \$ | 72,615 | 50,827 |

## PITTSTON BURLINGTON GROUP

 REPORTS FIRST QUARTER RESULTSRichmond, VA - April 29, 1998 - Pittston Burlington Group reported a net loss of $\$ 3.0$ million, or $\$ .15$ per share, in the first quarter ended March 31, 1998. A year earlier, net income of $\$ 5.1$ million, or $\$ .26$ per share, was reported. Consolidated worldwide revenues totaled $\$ 402.4$ million, an $8 \%$ increase over the $\$ 371.4$ million reported in the prior year's quarter. Operating losses were $\$ 3.7$ million in the first quarter compared to profits of $\$ 9.0$ million a year earlier. Included in the current quarter was a pre-tax charge of $\$ 2.0$ million or $\$ .06$ per share for Burlington Group's share of expenses relating to a retirement agreement between The Pittston Company and its former chairman and CEO. The first quarter also included a net pre-tax charge of approximately $\$ 3.5$ million ( $\$ 1.9$ million international and $\$ 1.6$ million Intra-U.S.) related to incremental technology expenditures, including Year 2000 expenses, partially offset by several non-recurring items.

## INTERNATIONAL

BAX Global's international revenues rose 9\% in the first quarter to \$254 million from $\$ 233$ million in the comparable 1997 period. International expedited freight services revenues increased $4 \%$ to $\$ 206$ million due to higher volumes
partially offset by lower yields (revenue per pound) reflecting a change in mix with less export traffic to Asian markets as well as the absence of fuel surcharges. Other international revenues, which consist primarily of customs clearances, logistics and ocean services, rose $37 \%$ to $\$ 48$ million largely due to growth in ocean services and the rapid growth of BAX logistics activities.

International operating profits, excluding the previously mentioned net charge of $\$ 1.9$ million, amounted to $\$ 7.3$ million in the first quarter, an $11 \%$ increase over the $\$ 6.6$ million earned in the first quarter of 1997. The increase was primarily due to improved U.S. export margins.

INTRA-U.S.
In the first quarter, BAX Global's intra-U.S. expedited freight services revenues increased $8 \%$ to $\$ 147$ million, mainly reflecting higher volumes. Intra-U.S. operating losses, excluding the previously mentioned net charge of $\$ 1.6$ million, were $\$ 3.4$ million compared to an operating profit of $\$ 4.1$ million in the first quarter a year ago. The operating loss in the first quarter was mainly due to higher transportation costs reflecting decisions to enhance service levels. Transportation costs were also impacted by service disruptions caused mainly by equipment problems which were resolved during the quarter.

During the second quarter, BAX Global anticipates completing the previously announced acquisition of the privately held Air Transport International LLC ("ATI"). The ATI acquisition is part of BAX Global's strategy to enhance the quality of its service offerings for its customers by increasing its control over flight operations.

As previously announced, BAX Global's information technology expenditures, which will include substantial improvements to information systems, usual recurring capital costs and spending for Year 2000 compliance initiatives, have been reduced and are now currently estimated at approximately $\$ 60$ million per year for 1998 and 1999. Additional details of the information technology and Year 2000 compliance initiatives are being further developed and implemented which, in turn, may have an impact on future reported results.

BAX Global's operating results are expected to improve during the balance of 1998 as revenues typically increase during the seasonally stronger months and transportation costs are brought more in line with revenues. Michael T. Dan, President and CEO of The Pittston Company, stated "While we are disappointed with BAX's first quarter results, we are confident that as various improvement efforts are implemented, BAX Global will further strengthen its quality of service and provide improved returns for its shareholders. BAX Global's highest priorities in 1998 are
to continue to enhance its service quality and to improve information technology and financial performance."

Effective May 4, 1998, the designation of Pittston Burlington Group Common Stock and the name of the Pittston Burlington Group will be changed to Pittston BAX Group Common Stock and Pittston BAX Group, respectively. All rights and privileges of the holders of such Stock will be otherwise unaffected by such changes. The stock will continue to trade on the New York Stock Exchange under the symbol "PZX".

## FINANCIAL-CONSOLIDATED

The Pittston Company (the "Company") reported consolidated revenues of $\$ 862.7$ million in the first quarter ended March 31, 1998 compared to $\$ 781.7$ million for the comparable period in 1997. Net income was $\$ 12.8$ million compared to $\$ 21.3$ million in the prior year's quarter. Consolidated cash flow from operating activities totaled $\$ 21.7$ million for the first quarter ended March 31, 1998. Total debt at March 31, 1998 was $\$ 378.5$ million.

During the first quarter of 1998, under the share repurchase programs authorized by the Board of Directors of the Company, the Company purchased 177,532 shares of Pittston Burlington Group Common Stock at a cost of $\$ 3.5$ million and 355 shares of its Series C Convertible Preferred Stock at a cost of \$0.1 million.

As of March 31, 1998, the Company had remaining authority to purchase over time 1 million shares of Pittston Minerals Group Common Stock, 1.1 million shares of Pittston Brink's Group Common Stock, 0.9 million shares of Pittston Burlington Group Common Stock and an additional $\$ 24.2$ million of its Series C Convertible Preferred Stock. The aggregate purchase price limitation for all common stock purchases was $\$ 21.4$ million at March 31, 1998.

This release contains both historical and forward looking information. Statements regarding the expected outcome of 1998 full year results, information technology outlay projections, and the expected benefits from the ATI acquisition and BAX Global's improvements to information systems involve forward looking information which is subject to known and unknown risks, uncertainties and contingencies, which could cause actual results, performance or achievements to differ materially from those which are anticipated. Such risks, uncertainties and contingencies, many of which are beyond the control of the Burlington Group and The Pittston Company, include, but are not limited to, overall economic and business conditions, the demand for the BAX Global's services, pricing and other competitive factors in the industry, new government regulations and/or legislative initiatives, variations in costs or expenses, the consummation and successful integration of the ATI acquisition, changes in the scope of improvements to information systems and

Year 2000 initiatives, delays or problems in the implementation of Year 2000 initiatives by the Burlington Group and/or its suppliers and customers, and delays or problems in the design and implementation of improvements to information systems.

Pittston Burlington Group Common Stock (NYSE-PZX), Pittston Brink's Group Common Stock (NYSE-PZB) and Pittston Minerals Group Common Stock (NYSE-PZM) represent the three classes of common stock of The Pittston Company, a diversified company with interests in global freight transportation and logistics management services through BAX Global Inc. (Pittston Burlington Group), security services through Brink's, Incorporated and Brink's Home Security, Inc. (Pittston Brink's Group), and in mining and minerals exploration through Pittston Coal Company and Pittston Mineral Ventures (Pittston Minerals Group). Copies of the Pittston Brink's Group and Pittston Minerals Group earnings releases are available upon request.

## PITTSTON BURLINGTON GROUP

## SUPPLEMENTAL FINANCIAL DATA

 (UNAUDITED)BAX GLOBAL INC.

(a) Prior period's international expedited freight revenues have been
reclassified to conform to the current period classification.
(b) Compared to the same period in the prior year.

## PITTSTON BURLINGTON GROUP <br> STATEMENTS OF OPERATIONS

 (UNAUDITED)

## PITTSTON BURLINGTON GROUP

## CONDENSED BALANCE SHEETS

| (IN THOUSANDS) |  | $\begin{array}{r} \text { March } 31 \\ 1998 \end{array}$ | $\begin{array}{r} \text { December } 31 \\ 1997 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ | 27,570 | 28,790 |
| Accounts receivable, net of estimated amounts uncollectible |  | 302,168 | 306,806 |
| Inventories and other current assets |  | 20,777 | 19,568 |
| Total current assets |  | 350,515 | 355,164 |
| Property, plant and equipment, at cost, net of accumulated depreciation and amortization Intangibles, net of accumulated amortization |  | 147,303 | 128,632 |
|  |  | 175,667 | 174,791 |
| Other assets |  | 47,013 | 42,856 |
| Total assets | \$ | 720,498 | 701,443 |
| LIABILITIES AND SHAREHOLDER'S EQUITY |  |  |  |
| Current liabilities | \$ | 320,154 | 312,065 |
| Long-term debt, less current maturities |  | 53,629 | 37,016 |
| Other liabilities |  | 27,721 | 28,652 |
| Total liabilities |  | 401,504 | 377,733 |
| Shareholder's equity |  | 318,994 | 323,710 |
| Total liabilities and shareholder's equity | \$ | 720,498 | 701,443 |

## PITTSTON BURLINGTON GROUP

## STATEMENTS OF CASH FLOWS

 (UNAUDITED)(IN THOUSANDS)

See accompanying notes.

## THE PITTSTON COMPANY AND SUBSIDIARIES <br> PITTSTON BURLINGTON GROUP

NOTES TO FINANCIAL INFORMATION
(1) The Pittston Company (the "Company") has three classes of common stock: Pittston Brink's Group Common Stock ("Brink's Stock"), Pittston Burlington Group Common Stock ("Burlington Stock") and Pittston Minerals Group Common Stock ("Minerals Stock"), which were designed to provide shareholders with separate securities reflecting the performance of the Pittston Brink's Group (the "Brink's Group"), Pittston Burlington Group (the "Burlington Group") and Pittston Minerals Group (the "Minerals Group"), respectively, without diminishing the benefits of remaining a single corporation or precluding future transactions affecting any of the Groups.

The financial information for the Burlington Group includes the results of the Company's BAX Global Inc. business. It is prepared using the amounts included in the Company's consolidated financial statements. Accordingly, the Company's consolidated financial statements must be read in connection with the Burlington Group's financial data.
(2) Under the share repurchase program authorized by the Board of Directors of the Company, the Company purchased shares in the periods presented as follows:

| (Dollars in millions) |  | ```Quarter Ended March 31 1998``` | ```Year Ended March 31 1997``` |
| :---: | :---: | :---: | :---: |
| Burlington Stock: |  |  |  |
| Shares |  | 177,532 | 132,100 |
| Cost | \$ | 3.5 | 2.6 |
| Convertible Preferred Stock: |  |  |  |
| Shares |  | 355 | -- |
| Cost | \$ | 0.1 | -- |
| Excess carrying amount (a) | \$ | 0.02 | -- |

(a) The excess of the carrying amount of the Convertible Preferred Stock over the cash paid to holders for repurchases made during the periods. This amount is deducted from preferred dividends in the Company's Statement of Operations.
(3) The Burlington Group adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income," in the first quarter of 1998. SFAS No. 130 established standards for the reporting and display of comprehensive income and its components in financial statements. Comprehensive income generally represents all changes in shareholders' equity except those resulting from investments by or distributions to shareholders. Total comprehensive (loss) income, which is composed of net (loss) income and foreign currency translation adjustments, for the quarters ended March 31, 1998 and 1997 was (\$2.6) million and \$3.7 million, respectively.
(4) Effective January 1, 1998, the Burlington Group implemented a new AICPA Statement of Position ("SOP") No. 98-1 "Accounting for the Costs of

Computer Software Developed for Internal Use". SOP 98-1 requires that certain costs related to the development or purchase of internal-use software be capitalized and amortized over the estimated useful life of the software. As a result of the implementation of SOP No. 98-1, net loss for the quarter ended March 31, 1998, included a benefit of approximately $\$ 0.8$ million or $\$ .04$ per share for costs capitalized during the quarter which would have been expensed prior to the implementation of SOP 98-1.
(5) During the first quarter ended March 31, 1998, the Company had the following noncash investing and financing activities in connection with the acquisition of nearly all of the remaining shares of its Brink's affiliate in France:
(Dollars in millions) Quarter Ended March 31, 1998

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

(6) Certain prior period amounts have been reclassified to conform to the current period's financial statement presentation.
(7) Financial information for the Minerals Group, which includes the results of the Pittston Coal Company and Pittston Mineral Ventures operations, and the Brink's Group, which includes the results of the Company's Brink's, Incorporated and Brink's Home Security, Inc. businesses, is available upon request.

## THE PITTSTON COMPANY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

 (UNAUDITED)| (IN THOUSANDS, EXCEPT |  | uarter Ended March 31 |  |
| :---: | :---: | :---: | :---: |
| PER SHARE AMOUNTS) |  | 1998 | 1997 |
| Net sales | \$ | 149,898 | 158, 883 |
| Operating revenues |  | 712,766 | 622,793 |
| Net sales and operating revenues |  | 862,664 | 781,676 |
| Cost of sales |  | 144,164 | 153,412 |
| Operating expenses |  | 595,771 | 518,819 |
| Selling, general and administrative expenses |  | 99,256 | 75,643 |
| Total costs and expenses |  | 839,191 | 747,874 |
| Other operating income, net |  | 3, 027 | 3,576 |
| Operating profit |  | 26,500 | 37,378 |
| Interest income |  | 1,181 | 1,019 |
| Interest expense |  | $(7,384)$ | $(5,564)$ |
| Other expense, net |  | $(1,435)$ | $(2,389)$ |
| Income before income taxes |  | 18,862 | 30,444 |
| Provision for income taxes |  | 6,034 | 9,103 |
| Net income |  | 12,828 | 21,341 |
| Preferred stock dividends, net |  | (864) | (901) |
| Net income attributed to common shares | \$ | 11,964 | 20,440 |
| PITTSTON BRINK'S GROUP: |  |  |  |
| Net income attributed to common shares | \$ | 17,037 | 15,306 |
| Net income per common share: |  |  |  |
| Basic | \$ | . 44 | . 40 |
| Diluted |  | . 44 | . 40 |
| Weighted average common shares outstanding: |  |  |  |
| Basic |  | 38,477 | 38,189 |
| Diluted |  | 39,081 | 38,608 |
| PITTSTON BURLINGTON GROUP: |  |  |  |
| Net (loss) income attributed to common shares | \$ | $(2,966)$ | 5,088 |
| Net (loss) income per common share: |  |  |  |
| Basic | \$ | (.15) | . 26 |
| Diluted |  | (.15) | . 26 |
| Weighted average common shares outstanding: |  |  |  |
| Basic |  | 19,477 | 19,406 |
| Diluted |  | 19,477 | 19,820 |
| PITTSTON MINERALS GROUP: |  |  |  |
| Net (loss) income attributed to common shares | \$ | $(2,107)$ | 46 |
| Net (loss) income per common share: |  |  |  |
| Basic | \$ | (.26) | . 01 |
| Diluted |  | (.26) | . 01 |
| Weighted average common shares outstanding: |  |  |  |
| Basic |  | 8,225 | 8,002 |
| Diluted |  | 8,225 | 8,059 |

THE PITTSTON COMPANY AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

| (IN THOUSANDS) |  | $\begin{array}{r} \text { March } 31 \\ 1998 \end{array}$ | $\begin{array}{r} \text { December } 31 \\ 1997 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ | 72,615 | 69,878 |
| Accounts receivable, net of estimated amounts uncollectible |  | 617,433 | 531,317 |
| Inventories and other current assets |  | 134,220 | 125,610 |
| Total current assets |  | 824,268 | 726,805 |
| Property, plant and equipment, at cost, net of accumulated depreciation, depletion and amortization |  | 718,673 | 647,642 |
| Intangibles, net of accumulated amortization |  | 328,443 | 301,395 |
| Other assets |  | 306,971 | 320,102 |
| Total assets | \$ | 2,178,355 | 1,995,944 |
| - --------- |  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |
| Current liabilities | \$ | 716,287 | 643,673 |
| Long-term debt, less current maturities |  | 299,476 | 191, 812 |
| Postretirement benefits other than pensions |  | 233,399 | 231,451 |
| Workers' compensation and other claims |  | 101,979 | 106,378 |
| Other liabilities |  | 130,697 | 137,012 |
| Total liabilities |  | 1,481,838 | 1,310,326 |
| Shareholders' equity |  | 696,517 | 685,618 |
| Total liabilities and shareholders' equity | \$ | 2,178,355 | 1,995,944 |

THE PITTSTON COMPANY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

| (IN THOUSANDS) |  | $\begin{array}{lr}\text { Quarter Ended March } 31 \\ 1998 & 1997\end{array}$ |  |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |
| Net income | \$ | 12,828 | 21,341 |
| Adjustments to reconcile net income to net cash |  |  |  |
| Depreciation, depletion and amortization |  | 33,878 | 30,139 |
| Provision for aircraft heavy maintenance |  | 8,733 | 8,186 |
| Provision for deferred income taxes |  | 2,115 | 2,328 |
| Other, net |  | 7,519 | 5,309 |
| Changes in operating assets and liabilities |  |  |  |
| Increase in receivables |  | $(12,381)$ | $(10,471)$ |
| Increase in inventories and other current assets |  | $(2,798)$ | $(17,107)$ |
| Decrease in current liabilities |  | $(17,399)$ | $(7,897)$ |
| Other, net |  | $(10,789)$ | $(8,033)$ |
| Net cash provided by operating activities |  | 21,706 | 23,795 |
| Cash flows from investing activities: |  |  |  |
| Additions to property, plant and equipment |  | $(60,705)$ | $(40,032)$ |
| Proceeds from disposal of property, plant and equipment |  | 421 | 3,940 |
| Aircraft heavy maintenance |  | $(9,659)$ | $(9,473)$ |
| Acquisitions and related contingent payments, net of cash acquired |  | 224 | $(54,094)$ |
| Other, net |  | $(4,182)$ | 13,901 |
| Net cash used by investing activities |  | $(73,901)$ | $(85,758)$ |
| Cash flows from financing activities: |  |  |  |
| Net additions to debt |  | 61,265 | 80,834 |
| Share and other equity activity, net |  | $(6,333)$ | $(9,261)$ |
| Net cash provided by financing activities |  | 54,932 | 71,573 |
| Net increase in cash and cash equivalents |  | 2,737 | 9,610 |
| Cash and cash equivalents at beginning of period |  | 69,878 | 41,217 |
| Cash and cash equivalents at end of period | \$ | 72,615 | 50,827 |

See accompanying notes.

## PITTSTON MINERALS GROUP

## REPORTS FIRST QUARTER RESULTS

Richmond, VA - April 29, 1998 - Pittston Minerals Group reported a net loss, before preferred dividends, of $\$ 1.2$ million, or $\$ .26$ per common share, in the first quarter ended March 31, 1998. A year earlier the unit reported net income, before preferred dividends, of $\$ 0.9$ million, or $\$ .01$ per common share. Included in the current quarter results was a pre-tax charge of $\$ 1.8$ million or $\$ .14$ per share for Minerals Group's share of expenses relating to a retirement agreement between The Pittston Company and its former chairman and CEO.

PITTSTON COAL COMPANY
First quarter net sales were $\$ 145.9$ million compared to $\$ 154.6$ million in the same period a year ago. The coal segment's operating profit was $\$ 2.5$ million in the first quarter compared to $\$ 3.6$ million in the same period in 1997. Coal production totaled 3.6 million tons in the quarter compared to 4.1 million tons in last year's first quarter. During the first quarter, Pittston Coal Company sold 4.9 million tons of coal compared to 5.1 million tons in the first quarter of 1997. Cost of coal sold per ton declined to $\$ 27.29$ in the first quarter 1998 compared with $\$ 27.65$ a year earlier. Gross margins from coal operations improved to $\$ 2.37$ per ton from $\$ 2.17$ in the
prior year quarter, despite the weather-related loss of 85 unit shifts at the company's coal mines in late January and February and the deferral of some high-margin business due to railroad service disruption. In March, the United States Supreme Court affirmed a lower court ruling declaring the Harbor Maintenance Tax to be unconstitutional. This had an immediate $\$ 1.3$ million favorable impact for past payments and will lower export coal costs in the future.

Prices for metallurgical and steam coal were generally weak in the first quarter, as were prices for natural gas. Due to its long term contract position, Pittston Coal Company does not expect to participate significantly in the spot market for steam coal this year as its currently anticipated 1998 production is nearly fully committed.

## PITTSTON MINERAL VENTURES

Pittston Mineral Ventures (PMV) reported a $\$ 47$ thousand loss in the first quarter of 1998, compared to a $\$ 0.5$ million loss in the same period the prior year. Operations at the Stawell gold mine, in which PMV has a combined 67\% direct and indirect interest, improved markedly from a year ago with gold production increasing from 21,902 ounces to 22,312 ounces. Average cash costs of gold sold improved to US $\$ 206$ per ounce from US $\$ 327$ per ounce, which had been impacted by adverse
ground conditions in the first quarter of 1997, while realization declined from US $\$ 405$ per ounce to US $\$ 355$ per ounce.

Equity earnings from PMV's interest in Mining Project Investors (MPI) in Australia were essentially unchanged from year ago levels. However, this was significantly below expectations due to the impact of depressed nickel prices on MPI's 50\% owned Silver Swan nickel mine. Production volumes and costs at Silver Swan were in line with expectations.

PMV is continuing its active gold exploration program in Australia and the Western United States with its partner, MPI. Drilling is currently underway on a possible surface gold resource within the boundaries of the Stawell gold tenements. However, no mine plan has been developed as of this time.

FINANCIAL-CONSOLIDATED
The Pittston Company (the "Company") reported consolidated revenues of $\$ 862.7$ million in the first quarter ended March 31, 1998 compared to $\$ 781.7$ million for the comparable period in 1997. Net income was $\$ 12.8$ million compared to $\$ 21.3$ million in the prior year's quarter. Consolidated cash flow from operating activities totaled $\$ 21.7$ million for the first quarter ended March 31, 1998. Total debt at March 31, 1998 was $\$ 378.5$ million.

During the first quarter of 1998, under the share repurchase programs authorized by the Board of Directors of the Company, the Company purchased 177,532 shares of Pittston Burlington Group Common Stock at a cost of $\$ 3.5$ million and 355 shares of its Series C Convertible Preferred Stock at a cost of $\$ 0.1$ million. As of March 31, 1998, the company had remaining authority to purchase over time 1 million shares of Pittston Minerals Group Common Stock, 1.1 million shares of Pittston Brink's Group Common Stock, 0.9 million shares of Pittston Burlington Group Common Stock and an additional $\$ 24.2$ million of its Series C Convertible Preferred Stock. The aggregate purchase price limitation for all common stock purchase was $\$ 21.4$ million at March 31, 1998.

This release contains both historical and forward looking information. Statements regarding the future impact on export coal costs of the Harbor Maintenance Tax being declared unconstitutional, expectations concerning spot steam coal sales during 1998 and possible results from PMV's gold exploration program, involve forward looking information which is subject to known and unknown risks, uncertainties and contingencies, which could cause actual results, performance or achievements to differ materially from those which are anticipated. Such risks, uncertainties and contingencies, many of which are beyond the control of the Minerals Group and The Pittston Company include, but are not limited to,
overall economic and business conditions, the demand for the Minerals Group's products, geological conditions, pricing and other competitive factors in the industry, new government regulations and/or legislative initiatives, contractual disputes with customers and uncertainty regarding the ultimate results of exploration activity.

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Pittston Minerals Group Common Stock (NYSE-PZM), Pittston Brink's Group Common Stock (NYSE-PZB) and Pittston Burlington Group Common Stock (NYSE-PZX) represent the three classes of common stock of The Pittston Company, a diversified company with interests in mining and minerals exploration through Pittston Coal Company and Pittston Mineral Ventures (Pittston Minerals Group), security services through Brink's, Incorporated and Brink's Home Security, Inc. (Pittston Brink's Group) and global freight transportation and logistics management services through BAX Global Inc. (Pittston Burlington Group). Copies of the Pittston Brink's Group and Pittston Burlington Group earnings releases are available upon request.

## PITTSTON MINERALS GROUP

 SUPPLEMENTAL FINANCIAL DATA (UNAUDITED)
## PITTSTON COAL COMPANY



## Quarter Ended March 31

 1998| (IN THOUSANDS, EXCEPT PER TON DATA) |  | $1998$ | $\begin{gathered} c \\ 191 \\ 1997 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Net coal sales (a) | \$ | 143,976 | 152,698 |
| Current production cost of coal sold (a) |  | 132,507 | 141,572 |
| Coal margin |  | 11,469 | 11,126 |
| Non-coal margin |  | 616 | 717 |
| Other operating income, net |  | 2,329 | 3,705 |
| Margin and other income |  | 14,414 | 15,548 |
| Other costs and expenses: |  |  |  |
| Idle equipment and closed mines |  | 703 | 307 |
| Inactive employee cost |  | 6,955 | 6,683 |
| Selling, general and administrative expenses |  | 4,254 | 4,935 |
| Total other costs and expenses |  | 11,912 | 11,925 |
| Operating profit | \$ | 2,502 | 3,623 |
| Coal margin per ton: |  |  |  |
| Realization | \$ | 29.66 | 29.82 |
| Current production costs |  | 27.29 | 27.65 |
| Coal margin | \$ | 2.37 | 2.17 |

(a) Excludes non-coal components.

## PITTSTON MINERAL VENTURES

 (UNAUDITED)
(a) Excludes $\$ 908$ of non-Stawell related selling, general and administrative expenses for the quarter ended March 31, 1998. Excludes $\$ 42$ and $\$ 617$ of non-Stawell related cost of sales and selling, general and administrative expenses for the quarter ended March 31, 1997. Such costs are reclassified to cost of sales and selling, general and administrative expenses in the Minerals Group statement of operations.

## PITTSTON MINERALS GROUP

 STATEMENTS OF OPERATIONS (UNAUDITED)

## SEGMENT INFORMATION

| Net sales: |  |  |  |
| :---: | :---: | :---: | :---: |
| Coal Operations | \$ | 145,920 | 154,593 |
| Mineral Ventures |  | 3,978 | 4,290 |
| Net sales | \$ | 149,898 | 158,883 |
| Operating profit (loss): |  |  |  |
| Coal Operations | \$ | 2,502 | 3,623 |
| Mineral Ventures |  | (47) | (455) |
| Segment operating profit |  | 2,455 | 3,168 |
| General corporate expense |  | $(3,634)$ | $(1,558)$ |
| Operating (loss) profit | \$ | $(1,179)$ | 1,610 |

See accompanying notes.

| (IN THOUSANDS) |  | $\begin{array}{r} \text { March } 31 \\ 1998 \end{array}$ | $\begin{array}{r} \text { December } 31 \\ 1997 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | (Unaudited) |  |  |
| ASSETS |  |  |  |
| Current assets: |  |  |  |
| Cash and cash equivalents | \$ | 2,183 | 3,394 |
| Accounts receivable, net of estimated amounts uncollectible |  | 80,103 | 63,599 |
| Inventories and other current assets |  | 72,944 | 65,527 |
| Total current assets |  | 155,230 | 132,520 |
| ```Property, plant and equipment, at cost, net of accumulated depreciation, depletion and amortization 171,158 172,338``` |  |  |  |
| Coal supply contracts, net of accumulated amortization |  |  |  |
| Intangibles, net of accumulated amortization |  | 107,342 | 108,094 |
| Other assets |  | 203,150 | 199,527 |
| Total assets | \$ | 673,470 | 654,182 |
| LIABILITIES AND SHAREHOLDER'S EQUITY |  |  |  |
| Current liabilities | \$ | 150,839 | 161,264 |
| Long-term debt, less current maturities |  | 153,435 | 116,114 |
| Postretirement benefits other than pensions |  | 225,601 | 223,836 |
| Workers' compensation and other claims |  | 87,784 | 92,857 |
| Other liabilities |  | 76,689 | 78,683 |
| Total liabilities |  | 694,348 | 672,754 |
| Shareholder's equity |  | $(20,878)$ | $(18,572)$ |
| Total liabilities and shareholder's equity | \$ | 673,470 | 654,182 |

PITTSTON MINERALS GROUP
STATEMENTS OF CASH FLOWS (UNAUDITED)

| (IN THOUSANDS) |  | Quarter Ended March 31  <br> 1998 1997 |  |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |
| Net (loss) income | \$ | $(1,243)$ | 947 |
| Adjustments to reconcile net (loss) income to net |  |  |  |
| Depreciation, depletion and amortization |  | 8,933 | 8,920 |
| Provision for deferred income taxes |  | 1,612 | 2,001 |
| Other, net |  | (14) | $(1,032)$ |
| Changes in operating assets and liabilities, net of effects of acquisitions and dispositions: |  |  |  |
| Increase in receivables |  | $(16,492)$ | (414) |
| Decrease (increase) in inventories and other current assets |  | 3,312 | $(11,356)$ |
| Decrease in current liabilities |  | $(10,937)$ | $(8,127)$ |
| Other, net |  | $(3,787)$ | $(3,754)$ |
| Net cash used by operating activities |  | $(18,616)$ | $(12,815)$ |
| Cash flows from investing activities: |  |  |  |
| Additions to property, plant and equipment |  | $(4,460)$ | $(7,458)$ |
| Proceeds from disposal of property, plant and equipment |  | 229 | 1,534 |
| Acquisitions and related contingent payments, net of cash acquired |  | -- | (791) |
| Other, net |  | $(1,939)$ | 1,237 |
| Net cash used by investing activities |  | $(6,170)$ | $(5,478)$ |
| Cash flows from financing activities: |  |  |  |
| Net additions to debt |  | 37,182 | 36,357 |
| Payments to Burlington Group/Brink's Group, net |  | $(11,238)$ | $(17,687)$ |
| Share and other equity activity, net |  | $(2,369)$ | $(2,085)$ |
| Net cash provided by financing activities |  | 23,575 | 16,585 |
| Net decrease in cash and cash equivalents |  | $(1,211)$ | $(1,708)$ |
| Cash and cash equivalents at beginning of period |  | 3,394 | 3,387 |
| Cash and cash equivalents at end of period | \$ | 2,183 | 1,679 |

## THE PITTSTON COMPANY AND SUBSIDIARIES <br> PITTSTON MINERALS GROUP

NOTES TO FINANCIAL INFORMATION
(1) The Pittston Company (the "Company") has three classes of common stock: Pittston Brink's Group Common Stock ("Brink's Stock"), Pittston Burlington Group Common Stock ("Burlington Stock") and Pittston Minerals Group Common Stock ("Minerals Stock"), which were designed to provide shareholders with separate securities reflecting the performance of the Pittston Brink's Group (the "Brink's Group"), Pittston Burlington Group (the "Burlington Group") and Pittston Minerals Group (the "Minerals Group"), respectively, without diminishing the benefits of remaining a single corporation or precluding future transactions affecting any of the Groups.

The financial information for the Minerals Group includes the results of the Pittston Coal Company and Pittston Mineral Ventures operations of the Company. It is prepared using the amounts included in the Company's consolidated financial statements. Accordingly, the Company's consolidated financial statements must be read in connection with the Mineral Group's financial data.
2) Under the share repurchase program authorized by the Board of Directors of the Company, the Company purchased shares in the periods presented as follows:

|  | Quarter Ended March 31 | Quarter Ended March 31 |
| :---: | :---: | :---: |
| (Dollars in millions) | 1998 | 1997 |

Convertible Preferred Stock:

| Shares |  |
| :--- | :---: |
| Cost | 355 |
| Excess carrying | .1 |

(a) The excess of the carrying amount of the Convertible Preferred Stock over the cash paid to holders for repurchases made during the periods. This amount is deducted from preferred dividends in the Company's Statement of Operations.
(3) The Company adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income," in the first quarter of 1998. SFAS No. 130 established standards for the reporting and display of comprehensive income and its components in financial statements. Comprehensive income generally represents all changes in shareholders' equity except those resulting from investments by or distributions to shareholders. Total comprehensive loss which is composed of net (loss) income attributable to common shares and foreign currency translation adjustments, for the quarters ended March 31, 1998 and 1997 was (\$1.8) million and (\$0.2) million, respectively.
(4) During the first quarter ended March 31, 1998, the Company had the following noncash investing and financing activities in connection with the acquisition of nearly all of the remaining shares of its Brink's affiliate in France:
(Dollars in millions) Quarter Ended March 31, 1998

| Noncash investing and financing activities: |  |  |
| :---: | :---: | :---: |
| Debt assumed | \$ | 41.4 |
| Net assets acquired by incurring directly related liabilities |  | 27.6 |
| Total noncash investing and financing activities | \$ | 69.0 |

(5) Certain prior period amounts have been reclassified to conform to the current period's financial statement presentation.
(6) Financial information for the Brink's Group, which includes the results of the Company's Brink's, Incorporated and Brink's Home Security, Inc. businesses, and the Burlington Group, which includes the results of the Company's BAX Global Inc. business, is available upon request.

## THE PITTSTON COMPANY AND SUBSIDIARIES

 CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

| PITTSTON BURLINGTON GROUP: <br> Net (loss) income attributed to common shares | \$ | $(2,966)$ | 5,088 |
| :---: | :---: | :---: | :---: |
| Net (loss) income per common share: |  |  |  |
| Basic | \$ | (.15) | . 26 |
| Diluted |  | (.15) | . 26 |
| Weighted average common shares outstanding: |  |  |  |
| Basic |  | 19,477 | 19,406 |
| Diluted |  | 19,477 | 19,820 |
| PITTSTON MINERALS GROUP: |  |  |  |
| Net (loss) income attributed to common shares | \$ | $(2,107)$ | 46 |
| Net (loss) income per common share: |  |  |  |
| Basic | \$ | (.26) | . 01 |
| Diluted |  | (.26) | . 01 |


| Weighted average common shares outstanding: | 8,225 |
| :--- | :--- |
| Basic | 8,002 |
| Diluted | 8,225 |

See accompanying notes.


# THE PITTSTON COMPANY AND SUBSIDIARIES 

 CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)| (IN THOUSANDS) |  | Quarter Ended March 3119981997 |  |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |
| Net income | \$ | 12,828 | 21,341 |
| Adjustments to reconcile net income to net cash |  |  |  |
| Depreciation, depletion and amortization |  | 33,878 | 30,139 |
| Provision for aircraft heavy maintenance |  | 8,733 | 8,186 |
| Provision for deferred income taxes |  | 2,115 | 2,328 |
| Other, net |  | 7,519 | 5,309 |
| Changes in operating assets and liabilities |  |  |  |
| net of effects of acquisitions and dispositions: |  |  |  |
| Increase in receivables |  | $(12,381)$ | $(10,471)$ |
| Increase in inventories and other current assets |  | $(2,798)$ | $(17,107)$ |
| Decrease in current liabilities |  | $(17,399)$ | $(7,897)$ |
| Other, net |  | $(10,789)$ | $(8,033)$ |
| Net cash provided by operating activities |  | 21,706 | 23,795 |
| Cash flows from investing activities: |  |  |  |
| Additions to property, plant and equipment |  | $(60,705)$ | $(40,032)$ |
| Proceeds from disposal of property, plant and equipment |  | 421 | 3,940 |
| Aircraft heavy maintenance |  | $(9,659)$ | $(9,473)$ |
| Acquisitions and related contingent payments, net of cash acquired |  | 224 | $(54,094)$ |
| Other, net |  | $(4,182)$ | 13, 901 |
| Net cash used by investing activities |  | $(73,901)$ | $(85,758)$ |
| Cash flows from financing activities: |  |  |  |
| Net additions to debt |  | 61,265 | 80,834 |
| Share and other equity activity, net |  | $(6,333)$ | $(9,261)$ |
| Net cash provided by financing activities |  | 54,932 | 71,573 |
| Net increase in cash and cash equivalents |  | 2,737 | 9,610 |
| Cash and cash equivalents at beginning of period |  | 69,878 | 41,217 |
| Cash and cash equivalents at end of period | \$ | 72,615 | 50,827 |

See accompanying notes.

